

# THE Rensselaer Republican

Daily and Semi-Weekly.

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GEO. H. HEALEY, Editor and Pub'r

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## The Mailorder House.

The Republican has always deprecated patronizing mail order houses. It has opposed the custom principally for two reasons: It takes money out of the community and piles it up in the cities when it should remain at home to circulate among our own people. Patrons of mail order houses seldom get articles as good as they were expecting, or as good as they ought to get for the prices paid. In other words the mail order houses "soak" their patrons unmercifully in many instances, and a long distance kick seldom does any good.

There are several reasons for this patronage of mail order houses. One is, of course, that the customer is led to believe that he is buying his supplies cheaper than he can purchase them at home. Another reason is that many country people believe that their home merchants will cheat them—tho in this connection it is hard to understand what gives them such unbounded faith in the city merchants; Another reason is that the mail order houses present their wares in an alluring manner, setting out items and quoting prices. This last phase of the matter is plainly presented by a farmer reader of the Alexandria Citizen, Alexandria, Minn. He says:

"If the mail order houses get \$1,000 out of this county each month that belongs to the home merchants, as you say it does, the fault is with the merchants themselves. The mail order house advertises, and gives us prices on everything they offer for sale. They tell us what they have and what they want for it. Of course we get soaked once in a while, and if we do we can try some other house. Most of the home merchants who advertise at all don't quote prices. They neglect to tell us what we want to know, the prices, and the goods they have. Of course we can go to the store and ask the price of this article and that, but you know how it is, one doesn't know so well exactly what he wants to buy when he gets in a store. And here is where the mail order houses make the hit. They send their advertising matter into our homes, and we read it when we haven't any thing else to do, and every member of the family who reads their stuff usually finds something that he or some other member of the family wants, and many orders are made up and sent out at just such times.

"Right here is where the home merchant falls down. If he talked up his business to us in our homes, the same as the mail order houses do, the people would be in to see him the next time they came to town, and in many cases extra trips would be made to get the things at once that we didn't know we wanted; until they brought them to our attention.

"The home merchant can save the expense of getting out a catalogue. We people read the home papers more carefully than we do the catalogue, and read them every week, and if the merchant wants to talk in the papers he must put his ad. in, so we know what he means. The home merchant, likely, nine times out of ten, sells his goods as cheap as the mail order house, and I believe on many things they are much cheaper, but how are we to know it, if he doesn't tell us about it. A merchant must not think that even his best customers know his goods so well that they can tell what he has without being told.

I will pay a good price for large fresh eggs must be fresh.  
C. E. PRIOR, Phone 39,  
Journal Building.

Be first at The Murray Co's Embroidery sale next Friday Jan. 17.

## South and West Land Company, Chicago, Illinois.

### GENTLEMEN:

We the undersigned party on your "homeseekers" excursion of Dec. 17th, 1907, want to express to you our appreciation and at the same time thank you and compliment you on the completeness of the arrangements by which we have had such an enjoyable and comfortable trip all the time from the time we left Chicago, until we were ready to leave for home including our trip over land, to inspect the land you have for sale.

We had been told of this central Texas land by your workers and thought we had a fair idea of what we would see when we got to the land, but many of us were favorably disappointed and all of us thoroughly pleased with the land, believing it is well adapted to diversified farming such as we are accustomed to in Illinois and Indiana. We are satisfied that a man with the energy manifested in the northern farmer, exerted in this country, very profitable results can be obtained.

Some of us have purchased land, others must complete arrangements for the purchase, before we are able to buy, but we all recommend this territory to all intending purchasers for we find a delightful climate, splendid water at a shallow depth, plenty of rain fall, building material much cheaper than where we now live, fuel very reasonable, cost of \$2.12 for the best of coal per ton, school facilities are good, rural mail delivery and telephone services at your command.

Your Pullman Palace private car enables the "homeseeker" to travel in perfect ease, without being jostled and crowded as is common on regular excursions, and to all intending purchasers, we want to recommend that they go with the South and West Land Company, and see as we believe the best land to be obtained in the great State of Texas. Again thanking you we are

Very truly

S. E. Smith, Barrington, Ill.  
W. C. Meyer, Barrington, Ill.  
T. L. Erickson, Gibson City, Ill.  
W. S. Lowman, Rensselaer, Ind.  
H. Brinker, Barrington, Ill.  
A. L. Scherf, Barrington, Ill.  
F. A. Waymire, Rensselaer, Ind.  
A. Rosenbaum, Rensselaer, Ind.  
John Kolhoff, Rensselaer, Ind.  
Wm. Scott, Rensselaer, Ind.  
J. W. Bond, Rankin, Ill.  
W. J. Holt, Piqua, Ohio.  
R. R. Kimberly, Wauconda, Ill.  
This is a true copy of the original.

Next excursion will be the 7th of January, come and go with us, the rate for the round trip will be very, very low so cheap that you can't afford to stay at home

Chas. J. Dean, Local Agent,  
Rensselaer, Ind.

### IDLE MONEY.

Any one having a surplus of money, can procure an investment at a fair rate of interest on first mortgage real estate, or on good personal security. If you want money on farms, I can place loans with a large eastern company at reasonable rates.

If you want to borrow money, or loan money, come and see me, or write. James H. Chapman,  
Jan. 23 Rensselaer, Indiana.

### Right Prices For Good Meat.

Try the new butcher shop. Only the best stock butchered, meats properly cut and prices less than you are paying elsewhere. You can't afford to miss us. Cash trade only solicited. Deliveries promptly made. Snedeker & Nichols,  
Telephone 428

Highest prices paid for hides and tallow.

### Box Social.

There will be a box social at the Blackford school, in Barkley tp., Saturday evening, Jan. 18th. All are invited.

AGNES KAHLER,  
Teacher.

5000 yards of embroideries worth regularly, from 15 to 50 cents all going at 10 cents per yard at The G. E. Murray Co's big sale Friday Jan. 17th.

Reduced prices on every shoe in the house, many at one half price, Jan. 6th to 25th.  
Chicago Bargain Store.

B. S. Fendig is now in the market for all kinds of poultry at the highest market price. You had best sell your young roosters now, as they will soon become staggies and sell for less money. Clean up all your surplus old hens before the laying season begins. Call and see me for prices.  
B. S. Fendig.

Be first at The Murray Co's embroidery sale next Friday.

Take the advantage of this sale as you can save a month's wages on a bill of clothing.  
Duvall & Lundy.

## REAL ESTATE TRANSFERS.

(Warranty deeds unless otherwise stated.)

City of Rensselaer to T. J. Manley, Oct. 14, 1907, 1/2 lot 8, Western Cemetery 1041 add Cemetery Deed. 50  
Truman F. Nichols to James M. Snedeker, Jan. 4, 1871, 1/2 lot 8, Rensselaer, Westons add Cemetery Deed. 500  
Robert E. Lee to Opa M. Flock et ux, Nov. 22, 1907, undivided 1/2 lot 8, 1/2 lot 11-17, undivided 1/2 lot 11-17, 1/2 lot 11-17, 140 acres Keener. 7,000  
D. C. Rylar to J. H. McCullough, Dec. 31, 1907, pt ne 33-37, 150 acres Union Q. C. D. 9,600  
Frank B. Ham to W. C. McCulloch, Dec. 28, 1907, nw 1/4 sec 2-3-4, Jordan, pt e 1/2 sec 18-22-6, Marion 100 ac. 1,000  
Anson B. Caspell et ux to Julia Brooks, Jan. 9, pt out lot 33, Parr. 115  
Jennie M. Thompson et al to Wm. Petty, Dec. 30, 1907, n 1/2 sec 12-31-7, 80 acres, Keener. 1,200  
C. H. Van Winkle to John Greve, Jan. 2, pt out lot 5-6 Wheatfield. 650

10 cent embroidery sale Jan. 13 and 14th.

Fendig's Fair.

Wildberg now has the nicest line of boys suits in the city, price within search of everybody.

## PUBLIC SALE.

Having decided to quit farming, I will offer at Public Sale my stock and farm tools at my residence, 8 miles east and 2 miles north of Rensselaer, on the John Poole farm, on

Monday January 27th, 1908.

Beginning at 10 a. m., the following described property:

### 5 Head of Horses.

One sorrel mare, 14 yrs old, wt 1150; 1 sorrel mare, 13 yrs old, wt 1050; 1 black mare, 12 yrs old, wt 1300, in foal; 1 bay horse, 10 yrs old, wt 1150; 1 sorrel colt, coming 2 years old, wt 1000.

### 2 Head of Cattle.

1 cow 5 yrs old, 1 heifer, 2 yrs old, both will be fresh soon.

### 13 Head of Hogs.

8 of which are brood sows, full blood Poland China; 7 pigs, weight about 30 lbs each.

### Farm Implements.

Two sets double work harness, one set new; 2 wagons, one narrow and one broad tire; one Hayes Jr. corn planter with fertilizer attachment, good as new, 160 rods of check wire; 2 cultivators, one riding and one walking; one 14-inch breaking plow; one Plano mower, one potato digger; one double shovel plow; one Plano hay rake; one iron harrow, one hay rack; one set dump boards, some household goods and many other articles not here mentioned.

About 2 1/2 tons timothy hay. Potatoes in bin.

Terms of Sale Sums of \$5 and under, cash in hand; sums over \$5 a credit of 12 months will be given without interest if paid when due; if not paid when due 8 per cent interest from date. 6 per cent discount for cash. No property to be removed until terms of sale are complied with.

GEO. B. GOSS.

Fred Phillips, Auctioneer.  
C. G. Spittler, Clerk.

## Big Public Sale.

Having rented a smaller farm I will offer at Public Sale at my residence 1 mile North and 8 miles East of Rensselaer, 3 miles East of the Norman corner, 1/2 mile East of Patrick Halligan's, commencing at 10 a. m., on

Thursday, January 23, 1908,

6 HEAD OF HORSES AND MULES—Consisting of 1 span of Mules ten and eleven years old, wt. 2800; 1 Bay Horse eleven years old, wt. 1300; 1 Bay Horse eight years old, wt. 1600; 1 Brown Mare twelve years old, wt. 1200, in foal to Shire-horse Billy Wonder; 1 Sorrel Colt coming three years old, broke to ride and drive double.

4 HEAD OF CATTLE—Consisting of 1 Jersey Cow eight years, fresh in May, a good milk; 1 Jersey Cow ten years old, now giving 1 1/2 gallons of milk; 2 red Cows five and six years old now giving a gallon of milk each per day, fresh in April.

28 HEAD OF HOGS—Consisting of 11 Brood Sows, nine of which are pure bred Poland Chinas and are bred to full blood Poland China boar, one a pure bred Duroc and one a Duroc and Poland China, bred to same boar; 11 Head of Shoats, wt. from 125 to 175 pounds each; 1 Boar pig wt. 125 lbs., a good one.

IMPLEMENTS, WAGONS, ETC.—Consisting of 1 John Deere Gang Plow, in good condition; 4 Cultivators, three walking and one riding; 2 Disks; 1 wood-frame Harrow; 1 Narrow tire Wagon; 1 Top Buggy; 1 Hay Ladder; 3 sets leather Work Harness; 1 set single Buggy Harness; 20 bushels No. 1 Seed Corn, ten bushels 1908 raising and sure to grow, as I got a fine stand from some of the same seed, ten bushels 1907 crop and good solid seed. This is an early corn, but not small. Planted on good ground it will grow as large as any corn and cannot be beat for weight. Also numerous other articles of lesser importance will be offered.

Terms:—A credit of 12 months will be given on sums over \$5 with usual conditions. 7 per cent off for cash where entitled to credit.

ALBERT DUGGINS.

Fred Phillips, Auctioneer.  
C. G. Spittler, Clerk.  
Newt. Humphrey, Hot Lunch.

## PUBLIC SALE.

Having decided to quit farming I will sell at Public Auction at my residence, 2 miles north of Moore school house, 2 miles east and 1 1/2 miles north of Pleasant Ridge, 1 mile west and 2 1/2 miles south of Pleasant Grove, on

Friday, January 17, 1908,

Commencing at ten a. m., the following described property:

### 8 Head of Horses

Two coming 4-yr old grey Norman mares, wt 2900; 1 grey horse, 12 years

old, wt 1400; 1 grey horse, 9 yrs old, wt 1200; 1 iron-grey mare, 6 yrs old, wt 1200, good general purpose mare; 1 grey horse, 10 yrs old, wt 1100, good road horse; 1 black horse, 11 yrs old, wt 1200; 1 grey horse, 12 yrs old, wt 1400.

### 9 Head of Cattle

3 cows, 2 giving milk; 1 yearling heifer; 5 steer calves.

### 13 Head of Shoats

Weighing about 150 lbs each.

### Farm Implements

One Deering binder with tongue trucks; 1 Deer corn planter with fertilizer attachment; 2 Dutch Uncle riding cultivators; 1 Deer sulky plow; 1 walking plow; 1 mower; 1 Moline disc; one 11-ft seeder with grass seed attachment, force feed; 1 3-section wood frame harrow; 3 sets work harness; 1 set single harness; 1 narrow tire wagon; 1 rubber tire buggy; 1 hay ladder; some household and kitchen furniture and many other articles too numerous to mention.

TERMS: Sums of \$10 and under cash in hand; sums over \$10 a credit of 11 months will be given without interest if paid when due; if not paid when due 7 per cent discount for cash. No property to be removed until terms are complied with.

W. E. POOLE.

Col. V. D. Clynne, Auctioneer.  
C. G. Spittler, Clerk.  
Hot Lunch Served by Ladies of Parker Church.

## PUBLIC SALE

As I have rented my farm, I will offer at Public Sale, on the Joe Parkinson farm 3 1/2 miles east of Rensselaer, and 1-2 mile west of Pleasant Ridge, on

Tuesday, January 21, 1908,

Beginning at 10 a. m., the following described property:

### 13 Head of Horses.

One bay horse, wt 1150; 1 roan horse, wt 1200; 1 bay mare, in foal, wt 1350; 1 bay mare, in foal, 9 years old, wt 1300; 1 black mare, in foal, 8 years old, wt 1150; 1 sorrel roadster, 6 years old; 1 team of black draft mares, 2 and 3 years old, wt 2500, 1 iron grey filly, coming 3 years old, wt 1200; 1 light bay filly, coming 3 years old, wt 1175; 1 draft colt, 1 year old; 1 road colt, 1 year old, 1 suckling colt.

1 Jersey cow, good butter and milk cow, 18 head of shoats.

### Farm Implements

One International Harvester Co. manure spreader, nearly new, be in working order day of sale; one Deering binder, 8 feet with

John Eger, President.  
James H. Chapman, Vice-Pres.

Delos Thompson, Cashier.  
Joe Jeffries, Asst. Cashier.

# THE State Bank of Rensselaer ONLY Legal Depository IN Jasper County FOR Indiana State Funds

### DIRECTORS:

John Eger. Granville Moody. Lucius Strong. Delos Thompson.  
James H. Chapman.

The State Bank of Rensselaer is owned and controlled by the following stockholders:

John Eger. C. C. Warner. Delos Thompson.  
C. G. Spittler. James H. Chapman. Jesse E. Wilson.  
Granville Moody. Warren Robinson. E. D. Rhoades.  
Simon P. Thompson. William Washburn. T. H. Robinson.  
Lucius Strong. C. W. Hanley. A. K. Yeoman.  
B. F. Fendig. J. J. Lawler. R. B. Porter.

We respectfully solicit your patronage, promising as liberal treatment as is consistent with safe banking.

## Our Drug Store in 1908

It is impossible now to tell exactly what it will be like, but we can say this much, it will be up to date to the very minute. Keeping strictly up to the times has been our policy from the start.

All new, worthy ideas in pharmacy will be employed and our services will be improved wherever we can see a chance to improve a service so eminently satisfactory as ours has already proved.

We hope we shall have a chance to serve you throughout the entire year and know it will be to your interest to give us the opportunity.

A. F. LONG, Druggist

trucks, cut only 75 acres; one John Deere corn planter with 130 rods of wire and fertilizer attachment; one John Deere gang plow, used two seasons; one Brady sulky plow; 2 walking plows; 2 walking cultivators; one Avery riding cultivator, one 6-ft McCormick mowing machine, cut only 40 acres of grass; one good wide tire wagon; one narrow tire wagon, one mud boat, one 2 section wood harrow, one 3-section iron harrow, one hay rack, 2 sets of work harness, one set single survey harness, one set of single buggy harness, one rick of straw, one weeder, one 2-seated survey, one buggy, one John Deere full wheel disc, one broadcast seeder and cart and many other articles.

TERMS: Sums of \$5 and under cash in hand; sums over \$5 a credit of 11 months will be given without interest if paid when due; if not paid when due 8 per cent interest from date. 6 per cent discount for cash. No property to be removed until terms are complied with.

HENRY AMSLER.

FRED PHILLIPS, Auctioneer.  
C. G. SPITTLER, Clerk.  
Hot Lunch on the Ground.

## PUBLIC SALE

As I have sold my farm and will move to Mitchell, South Dakota, I will offer at Public Sale, at my residence, 2 1/2 miles north, and 1 mile west of Rensselaer, on

Monday Jan. 20, 1908

Beginning at 10 a. m., the following described property:

### 9 Head of Horses.

One brown mare, wt 1550, 9 yrs old, in foal to Kenton's draft horse; 1 bay mare, 9 yrs old, wt 1150, in foal to Kenton's jack; 1 gray mare, 10 years old, weight 1200, in foal to Kenton's jack; 1 roan driving mare, 12 yrs old. All the above horses are

automobile broke. 1 sorrel horse, 6 yrs old, wt 1200, standard bred; 1 black horse, 3 yrs old, wt 1250; 1 bay colt, coming 2 yrs old, standard bred; sire has 2:08 record; 1 spring colt, from Leek & Lane horse; 1 spring colt, from Kenton's road horse.

### 3 Head of Cattle.

1 fresh Jersey cow, a good one; and 2 spring calves.

### 32 Head of Hogs.

16 shoats weighing about 135 lbs; 2 brood sows, full blood, O. I. C.; 2 gilts, O. I. C., will farrow March 12th; twelve O. I. C. fall pigs.

### Farm Implements.

One Studebaker wide tire wagon with triple bed, 1 breaking cart, 1 hay rack, one Deering binder, one John Deere sulky plow, one mowing machine 1 two-horse hay rake, one walking cultivator, one Moline corn planter with fertilizer attachment, one fertilizer attachment for John Deere planter, one Arion disc, one new Junior seeder with grass seed attachment, new last spring, one cross cut saw, one set heavy double harness, one set single buggy harness, grind stone, 4 tons choice timothy hay in barn, and other articles too numerous to mention.

### Terms of Sale.

Sums of \$5 and under, cash in hand, sums over \$5 a credit of 11 months will be given without interest if paid when due; if not paid when due 8 per cent interest from date. 6 per cent discount for cash. No property to be removed until terms of sale are complied with.

W. L. PORTER.

Fred Phillips, Auctioneer.  
C. G. Spittler, Clerk.  
Gus Grant Hot Lunch.