

## THE RICHMOND PALLADIUM

AND SUN-TELEGRAM

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### Co-operative Marketing Plan

Evidence that the tremendous impetus given to co-operative marketing in the United States in recent months is part of a world-wide co-operative movement, springing from a desire for a better agriculture, has been brought back from Europe by Chris L. Christensen, who has completed a study of agricultural economic conditions for the United States Department of Agriculture. Mr. Christensen visited eleven European countries. During his stay in Denmark he met agricultural economists from all over the world who had been delegated to study the co-operative methods of the Danish farmer.

"The sound economic organization on which the new agricultural industry of Denmark—the most highly organized agricultural industry in the world—has been built the last forty years is the result of the co-operative ideals practiced by the Danish farmer," Christensen said recently. "The agricultural producers there have brought new prosperity to the whole kingdom through the efficiency of their co-operative enterprises in production, quality of production and distribution."

The rapid rise of the Danish bacon industry to its prewar level in the latter half of 1922 is attributed by Christensen to co-operative endeavor.

"Some of the greatest strides in dairying in northern Europe the last decade have been made in Finland through the production of standardized quality dairy products. Payment on a quality basis for whole milk delivered has been introduced, and is a common practice in the co-operative dairies. Co-operation has won high favor with the Finnish farmer the last decade, 80

per cent. of the Finnish butter exported being handled by one large central co-operative export society.

Grain production in Finland was stimulated under war conditions, but the swing is now back to animal products due to the drop in 1922 grain prices, as in other Scandinavian countries. Before the war 70 per cent. of the Finnish farmer's income was derived from livestock products and 14 per cent. from grain and hay production. In 1919-20 the proportion was 57 per cent. from livestock products and 30 per cent. from grain and hay.

Among the best developed co-operative organizations in German agriculture is the Rural Co-operative Village Bank. With sixty years of experience this system is still regarded as the main pillar that supports the German agricultural co-operative system. Despite the war the Rural Co-operative Village Banks have continually increased in number, steadily piling up large reserve funds. The depreciated mark, however, has practically wiped out these savings.

In southern parts of the German Republic there is another form of agricultural co-operation known as the Co-operative Granary, and which freed the economic position of the Bavarian farmers in prewar times. During the war and after, the Co-operative Granary has been an organ of the Government, as normal grain, selling business has been practically eliminated.

Regarding farm credit Christensen says that "the great depreciation in German marks the past five or six months has resulted in an alarming shortage of farm credit in Germany." Christensen has made a careful study and survey of co-operative activities as developed in Danish agriculture, including several weeks of study of the marketing of Danish products in the English markets. He also investigated agricultural co-operative marketing activities in Sweden, Norway and Finland, and certain phases of agricultural co-operative activities in Germany, Czechoslovakia and Switzerland. A report on Danish agriculture, its organization and the co-operative movement is now being prepared by Mr. Christensen to be issued at an early date by the United States Department of Agriculture.

### WALK PAST YOUR LIMIT

By George Matthew Adams.

We all have our limitations. But so far as I can find out, no one really knows just where to put his finger on those limitations.

Usually your limitations are reached when you feel in your mind that there is no use in going farther.

"The Alps!" cried Napoleon. "There shall be no Alps!" And so, for him, there were no Alps.

Whenever you feel that you are nearing your limits, have but one thing in mind—to walk right past them. And you will.

Growth is a natural process. Just the minute that a human being stops growing in his mind, at that moment does he begin to surrender life.

Keep filling your life with interests. Interests richen your very life blood and keep ringing in your ears the eternal fact that all worth while efforts contribute to the measure of your character.

But places no limits. They will loom before you, undoubtedly, time and time again—but walk right past them.

Be the thing you most desire—by working at it during every waking moment of your life.

You will smile as you see each threatening milestone, that looked like a barrier, pass into the distance, into memory.

You can win right where you are. But you must be interested in what you do and you must give the best that is in you to the work that you do.

### Answers to Questions

(Any reader can get the answer to his question by writing to The Palladium Information Bureau, Frederick J. Haskin, director, Washington, D. C. This office applies strictly to information inquiries, not to those concerning legal, medical and financial matters. It does not attempt to settle domestic troubles, nor to undertake to advise on any subject. Write your question plainly and briefly. Give full name and address and enclose two cents in stamps for return postage. All replies are sent to the inquirer.)

Q. What is the amount of mail received by the information bureau?

A. The Haskin bureau receives more mail than any other concern in Washington except the government itself. The amount varies according to the season and the subjects which are advertised.

The bureau has received as many as 50,000 letters in a single mail.

Q. In the Ordinary surface-fired soft coal furnace, is there any disadvantage in wetting the coal?—E. C. S.

A. The Bureau of Mines says that the only advantage in wetting the coal in a hot air furnace is that it prevents the dust from flying when coal is thrown on the fire.

Q. Please tell me how to take the lead out of a rifle barrel?—B. F. B.

A. The National Rifle Association says that a steel or wire brush is the best thing for taking lead out of a rifle barrel.

Q. We have a violin with a label inside which reads, "Antonius Stradivarius Cremonensis. Faciebat Anno 1739. Made in Germany." How can one distinguish a real Stradivarius violin from any other?—A. B. S.

A. Antonio Stradivarius was a maker of violins, who lived in Cremona, Italy, from 1644 to 1737. Therefore the authenticity of an instrument bearing so contradictory a legend as the one noted may be questioned. However, it is better to consult a violin expert to ascertain definitely whether the instrument is spurious.

Q. Will you please tell me whether or not it is good form to have "Miss" before one's name on calling cards?—A. M.

A. It is not only correct to use the title, "Miss," on a visiting card by an unmarried woman, but the omission of the title is a social error.

Q. What is an overt act?—C. S. W.

A. Overt, in law, means evident or undisguised; and an overt act accordingly, is one which may be clearly proved and was manifestly intended.

**Lessons in Correct English**

#### DON'T SAY:

I desire to buy some STATIONERY. This object should be STATIONERY.

He GRINNED aloud.

#### SAY:

I desire to buy some STATIONERY. This object should be STATIONERY.

#### LAUGHED aloud.

MEDIUM BROWN HAIR looks best of all after a Golden Glint Shampoo—Advertisement.

### Who's Who in the Day's News

#### GIACOMO ACERBO

Giacomo Acerbo, secretary general of the council of ministers in Mussolini's "American" cabinet, is a striking example of why they call the new Italian premier's cabinet an "American" one. He, like many of the other ministers, is clean-shaven, which is distinctly American, and he is an enthusiastic sportsman. He is an insatiable cross-country walker and mountain climber.

Acerbo is one of the most popular of all of Mussolini's lieutenants, particularly with the ladies, as he is famous as a smart dresser and a good dancer. He is called by his innumerable friends Giacomini or Jimmy. He comes from Loreto Aprutino, a small mountain town of the Abruzzi, the so-called "noble and strong" region of Italy. During the war he was a captain in the land forces of the country and was counted among the bravest. He was rewarded with five medals for exceptional valor in the battlefields.

In the recent Fascist revolution he distinguished himself as one of the most courageous and capable leaders. His Fascisti held from the Abruzzi held nearly all of southern Italy for Mussolini.

The pleasant little tablets do the good that calomel does, and have no bad after effects. They don't injure the teeth like strong liquids or calomel. They take hold of the trouble and quickly correct it. Why cure the teeth at the expense of the teeth? Calomel sometimes plays havoc with the gums. So do strong liquids. It is best not to take calomel. Let Dr. Edwards' Olive Tablets take its place.

Headaches, "dullness" and that lazy

feeling come from constipation, and a disordered liver. Take Dr. Edwards' Olive Tablets when you feel "logy" and "heavy." They "clear" clouded brain and "perk up" the spirits. 15c and 30c.—Advertisement.

### Musings for the Evening

#### NOTHING!

Dear Roy—Last night a very intelligent young lady asked me, "What is this new Bonar Law?" I couldn't resist the temptation, so I said, "Why that's a new law which provides that any one pulling a 'boner' will have to tarry in the hoosegow." Tell me, what would you have said?—W. B. D.

A college professor says: "Soon we stops growing in his mind, at that moment does he begin to surrender life."

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### RHEUMATIC PAINS GO SWOLLEN JOINTS VANISH

Thousands Have Discovered Dr. Edwards' Olive Tablets are a Harmless Substitute.

Dr. Edwards' Olive tablets—the substitute for calomel—are a mild but laxative, and their effects on the liver is almost instantaneous. These little olive-colored tablets are the result of Dr. Edwards' determination not to treat liver and bowel complaints with calomel.

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Don't think because Rhema is not expensive that it won't bring you back to health. There is no question about it. That's why A. G. Luken Drug Co. and good druggists everywhere sell it. It will guarantee to bring you back if it doesn't give quick and blessed relief almost at once.—Advertisement.

RAMBLER roses placed on sloping banks are an effective preventative of soil erosion.

### Better Than Calomel

Rheuma—The One Safe and Quick-Acting Remedy for Rheumatism, Gout and Sciatica. Money Back if It Doesn't Satisfy.

Thousands of sufferers have freed themselves from the bondage of rheumatism; rid themselves of the torturing pain; reduced the swollen joints; thrown away canes and crutches, and from "helpless" beings became able to work and be of use to themselves and their families.

They took Rhema: the modern enemy of rheumatism, lumbago, sciatica, arthritis, gout and chronic neuralgia.

Don't be skeptical about Rhema. You will know in a few hours after beginning the treatment that the poisonous uric acid is leaving your system through the natural channels. You will feel better in a day; you will know you are going to be helped in less than a week.

Don't think because Rhema is not expensive that it won't bring you back to health. There is no question about it. That's why A. G. Luken Drug Co. and good druggists everywhere sell it. It will guarantee to bring you back if it doesn't give quick and blessed relief almost at once.—Advertisement.

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