

THE RICHMOND PALLADIUM AND SUN-TELEGRAM

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Co-operative Marketing Plan

Evidence that the tremendous impetus given co-operative marketing in the United States in recent months is part of a world-wide co-operative movement, springing from a desire for a better agriculture, has been brought back from Europe by Chris L. Christensen, who has completed a study of agricultural economic conditions for the United States Department of Agriculture. Mr. Christensen visited eleven European countries. During his stay in Denmark he met agricultural economists from all over the world who had been delegated to study the co-operative methods of the Danish farmer.

"The sound economic organization on which the new agricultural industry of Denmark—the most highly organized agricultural industry in the world—has been built the last forty years is the result of the co-operative ideals practiced by the Danish farmer," Christensen said recently. "The agricultural producers there have brought new prosperity to the whole kingdom through the efficiency of their co-operative enterprises in production, quality of production and distribution."

The rapid rise of the Danish bacon industry to its prewar level in the latter half of 1922 is attributed by Christensen to co-operative endeavor.

"Some of the greatest strides in dairying in northern Europe the last decade have been made in Finland through the production of standardized quality dairy products. Payment on a quality basis for whole milk delivered has been introduced, and is a common practice in the co-operative dairies. Co-operation has won high favor with the Finnish farmer the last decade, 80

per cent. of the Finnish butter exported being handled by one large central co-operative export society.

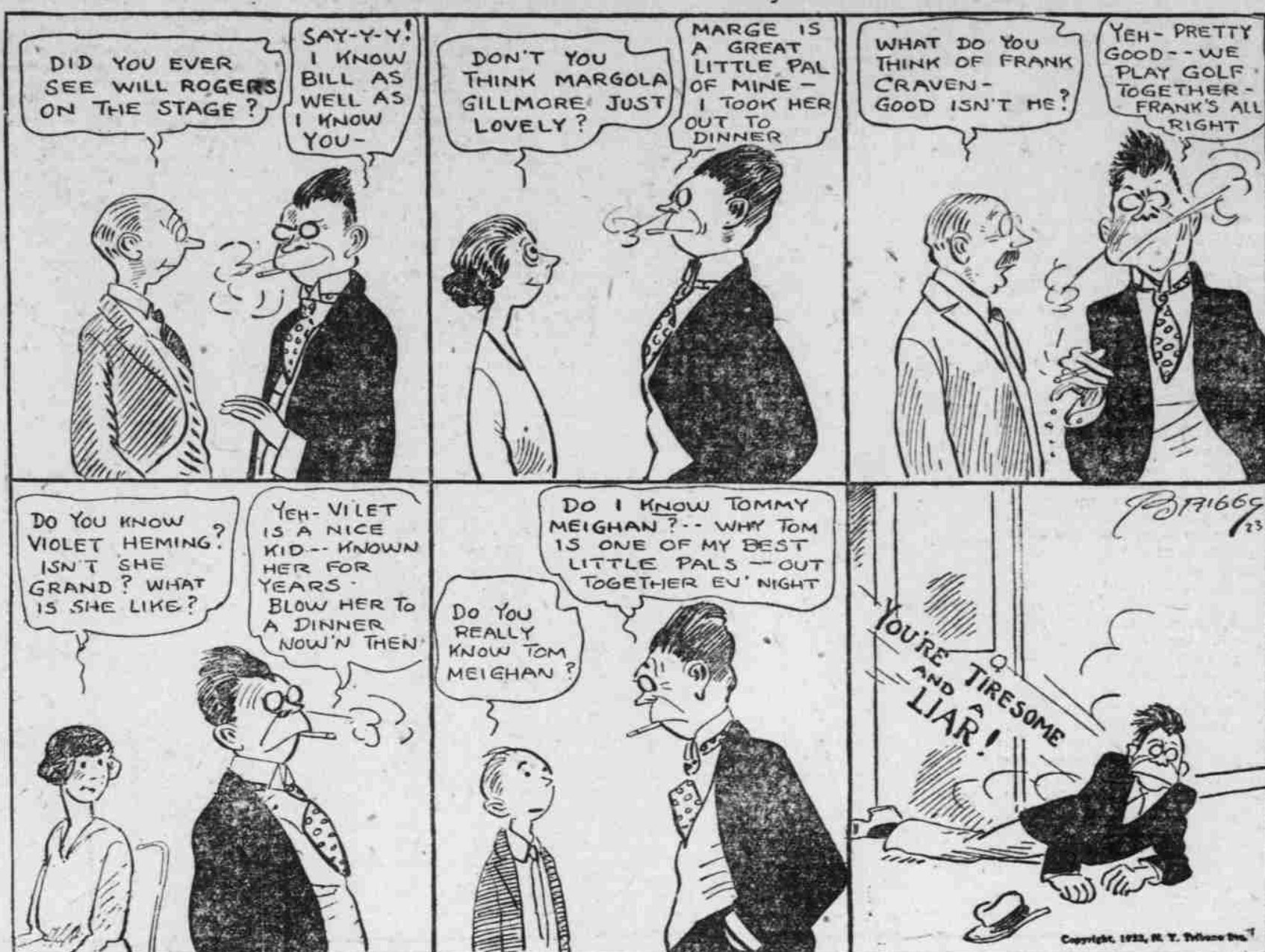
"Grain production in Finland was stimulated under war conditions, but the swing is now back to animal products due to the drop in 1922 grain prices, as in other Scandinavian countries. Before the war 70 per cent. of the Finnish farmer's income was derived from livestock products and 14 per cent. from grain and hay production. In 1919-20 the proportion was 57 per cent. from livestock products and 30 per cent. from grain and hay.

"Among the best developed co-operative organizations in German agriculture is the Rural Co-operative Village Bank. With sixty years of experience this system is still regarded as the main pillar that supports the German agricultural co-operative system. Despite the war the Rural Co-operative Village Banks have continually increased in number, steadily piling up large reserve funds. The depreciated mark, however, has practically wiped out these savings.

"In southern parts of the German Republic there is another form of agricultural co-operation known as the Co-operative Granary, and which freed the economic position of the Bavarian farmers in prewar times. During the war and after, the Co-operative Granary has been an organ of the Government, as normal grain, selling business has been practically eliminated."

Regarding farm credit Christensen says that "the great depreciation in German marks the past five or six months has resulted in an alarm in shortage of farm credit in Germany." Christensen has made a careful study and survey of co-operative activities as developed in Danish agriculture, including several weeks of study of the marketing of Danish products in the English markets. He also investigated agricultural co-operative marketing activities in Sweden, Norway and Finland, and certain phrases of agricultural co-operative activities in Germany, Czechoslovakia and Switzerland. A report on Danish agriculture, its organization and the co-operative movement is now being prepared by Mr. Christensen to be issued at an early date by the United States Department of Agriculture.

There's at Least One in Every Office



Presidential Possibilities

Tammany Will Have Gov. Al Smith as Its Candidate in Democratic Convention

By FREDERICK J. HASKIN
WASHINGTON, D. C., Feb. 1.—The war whoop of Tammany braves will be heard in the 1924 Democratic national convention as it has not been heard in 20 years. For the first time since 1904 Tammany will have a real candidate for the presidential nomination—a candidate who is one of its very own, Governor Al Smith.

Tammany is always a picturesque and a potent force in the national convulsions of Democracy. It is the great thing in the way of a political machine that the country has ever known. It controls the biggest block of votes in the convention and it delivers those votes when, where and to whom the leaders decide. Rarely has a candidate failed of nomination who could command Tammany's support at the crucial moment and the leaders have usually played the game in such a manner that their vote has been the

deciding factor, even if they have not invariably put over their first choice.

Politics is strictly business with Tammany. Its purpose is to dictate nominations, carry elections and control patronage and all the perquisites that go with success at the polls. There is seldom any sentiment in what Tammany does or undertakes to do. Antipathies, hates, grudges and natural affiliations can be forgotten and cast aside in a moment to do the thing that seems expedient from a party standpoint, or from considerations of what is best for the Wigwag. Leaders from other states have learned this to their sorrow in many national conventions when they have found that Tammany "plays the game" on the theory that candidates may come and candidates may go, the vital issues may be these one year and those the next, but Tammany goes on forever and with it the only vital issue is the one that may spell success. Politically speaking, the New York Democratic organization is what one might term "hard-boiled"—it delivers the goods and it expects those with whom it deals to do the same.

Rippling Rhymes

By WALT MASON

AFTER HOLIDAYS
Christmas found me robed in peace,
I was shining in my eyes, and I
filled myself with geese, and I ate six
kinds of pies; I devoured some roasted
pigs and a lot of nuts and figs, and
some bakeshop things, all of which
was scarcely wise. After Christmas
New Year's Day, and the table
groined with things which, in all their
brave array, might have tempted
queens and kings; ducks I ate with
eager zeal, and a section of an eel,
and a turkey stuffed with veal, and
a pair of ostrich wings. For a man,
though old and sore, must pretend he's
not afraid; when the holidays are
here he must march with the parade;
he must join the joyous crew, he must
cheer what others cheer; with a cock-
a-doodle-doo, and a whoop-la undi-
mayed. So I sat me down to dine with
a gay and merry lot; they had younger
works than mine, and they ate and
then forgot; I have suffered ever
since and I curse the pies of mince,
and the marmalade of quince and the
oysters smoking hot. I am breath-
ing fire and smoke like a dragon or
a joss, and a murrain I invoke on the
pudding and its sauce; and I have
epiphany sight when I hear you men-
tion pies, and the briny soups my eyes,
and I am a total loss. But I hope to
be restored to my health within a
year, and I'll jolt the groaning board
when the Christmas days are here;
yea, forgetting bygone aches, I'll con-
sume the luscious cakes, and the things
the baker bakes, rapidly as
they appear.

Musings for the Evening

NOTHING!
Dear Roy—Last night a very intelligent young lady asked me, "What is this Bonar Law?" I couldn't resist the temptation, so I said, "Why that's a new law which provides that any one pulling a 'boner' will have to tarry in the hoosegaw." Tell me, what would you have said?—W. B. D.

A college professor says: "Soon we will fly to Europe." Where does he get that "we" stuff?

Remember the old boy who always said automobiles would never be a success? Well, look how they came out. The two richest men in the world are the ones who make automobiles and the gasoline for them.

If you are writing your memoirs for book publication, there are a few general directions to follow:

First, go through all the newspapers and magazines and clip out all the anecdotes you can find. When you have about \$50 of these you are ready to start on your memoirs.

Let the first three volumes tell of the days of your childhood, not omitting the time your father took you to Chicago to see President Grant go by in a parade and you thought the drum major of the band was General Grant. That is a sure-fire laugh. Your childhood days certainly will be of great interest to the public.

The next four volumes should deal with your young manhood and your various love affairs, interspersed with passages telling of your life in college. Let the next five volumes tell of your early struggles in your profession and how you made good against tremendous odds.

The time you spent in jail can be passed by without any volume at all, and this is liable to happen to anybody and is not particularly worth mentioning.

The next four volumes can tell of your successful business or professional career and can lead up to your old age and demise.

The latter will be awaited with fortitude and courage by your readers.

After Dinner Stories

"What's become of that little chameleon, Mandy?" inquired Rufus.
"Oh, de fool chile done lost him," replied Mandy. "She was playing with him one day, putting him on red to see him turn red and on blue to turn blue, and on green to see him turn green, and so on; den de fool gal went and put him on plaid and de poor little thing jest bust himself trying to make good."

RHEUMATIC PAINS GO SWOLLEN JOINTS VANISH

Rheuma—The One Safe and Quick-Acting Remedy for Rheumatism, Gout and Sciatica. Money Back If It Doesn't Satisfy.

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CHEW A FEW!!!
END INDIGESTION
EASE STOMACH

Ate Too Much! Stomach Upset!
Here's Instant Relief



So pleasant and so harmless! The moment "Pape's Diapepsin" reaches the stomach all distress goes. Lumps of indigestion, gases, heartburn, sourness, bloating, flatulence, palpitation, vanish. Ease your stomach now! Correct digestion and acidity for a few cents. Druggists sell millions of packages.—Advertisement.

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heals quickly and gently.

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After Dinner Tricks



No. 379—The Boy and the Man
Cut out the above drawing. Call attention to the boy in the foreground and the man, further up the hallway. Ask how much taller the figure of the man is in proportion to that of the boy.

Various estimates will be given, but they will all prove to be incorrect. Actual measurement will show that both figures are exactly the same size. The man appears to be taller than the boy because of the converging lines of the wall, the ceiling and the floor. If the figures appeared in real life as shown in the drawing, the man would be taller than the boy.

organization, although the vote from that state was the deciding factor on the final roll call. At San Francisco in 1920 it did appear that Tammany was vitally interested in the fight for the nomination, possibly again due to a conviction that it was not a good year for Democrats to get excited and "all het up."

But the situation is different now. The Tammany braves believe they can put on their war bonnets and their war paint and beat their war drums with a reasonable expectation of putting over their candidate within the party and then electing him. If it does not bring out all the enthusiasm and all the fighting spirit that there is in Tammany then there is nothing that can.

That there are weaknesses in the Smith candidacy is not to be gainsaid. The very fact that he is a Tammany candidate will handicap him in appeals to Democrats in many states. William Jennings Bryan doubtless would lay himself down and die rather than see such a candidate carry off the nomination, and Boss Murphy and his aides know what it is to have Bryan camping on their trail.

Then again, Smith is rated as a "wet," and that lugs in the prohibition issue. His advocates say that is not so much of a wet as he is many other things—notably a go-getter when it comes to corraling votes in an election—but it is distinctly a question

Memories of Old Days

In This Paper Ten Years Ago Today

The police report for January showed the number of intoxicated persons arrested during the month did not constitute half of the total number of arrests, which were 86 for the month.

whether the Democratic party is ready to name a man for President who is not for the Eighteenth Amendment and the Volstead Act just as they stand. The results of the elections last November may be interpreted as a setback for the dry forces, and it must be admitted that there are some spots in the country that are anything but bone dry. However, the leaders of any party will probably think long and hard before they decide upon a course that might array all the forces of prohibition against them.

There is also the possibility that the candidacy of Governor Smith might stir up a religious issue that is not lightly to be regarded. The injection of such an issue into a presidential campaign is generally deprecated, but whenever the candidates are brought out for the quadrennial race invariably there are numerous and insistent inquiries as to the church affiliations of each and every one of them. That this should not be so in a country such as this is beside the question. It remains a stubborn fact that it is so.

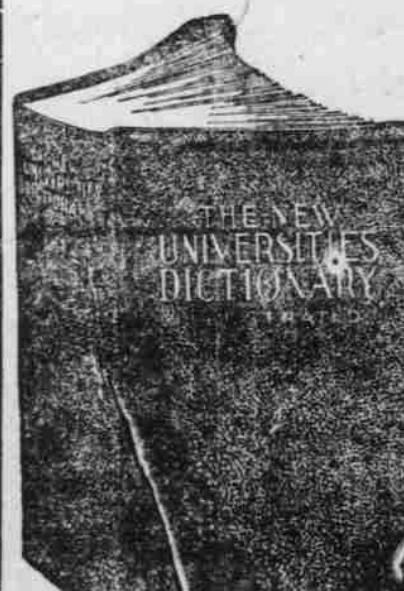
This issue cut a big figure in several states in the last campaign, notably in Oregon, where an especially bitter fight centered around it. Those whose memories run back to the Cleveland-Blaine contest of 40 years ago will recall what furore it occasioned when it was injected into that campaign at the last hour. Indeed, wise party men of all political faiths know that the question of religion is always a live one, with all the explosive possibilities of T. T. T.

The greatest element of strength in the prospective candidacy of Governor Smith is the record he made in the recent campaign when he was elected by the largest popular vote ever given a gubernatorial candidate in the Empire state. He had had a term at Albany and had been out two years, but there was no discounting the demand for his return. The people of New York did not seem to care a rap about his being a Tammany candidate, or a wet, or anything else that may now be suggested as an objection to his presidential aspirations.

If the embattled hosts of Democracy are looking for a leader in the next national campaign, who is a winner they cannot ignore Governor Smith. He has a record in that line that no man in his party has equalled.

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22 DICTIONARIES IN ONE

All Dictionaries published previous to this one are out of date

Answers to Questions

Any reader can get the answer to any question by writing The Palladium Information Bureau, Frederick J. Haskin, director, Washington, D. C. This office applies strictly to information. The bureau does not give advice on legal, medical and financial matters. It does not attempt to settle domestic troubles, nor to undertake exhaustive research on any subject. Write your question plainly and briefly. Give full name and address and enclose two B. C. stamps for return postage. All replies are sent direct to the inquirer.

Q. What is the amount of mail received by the information bureau?

A. The Haskin bureau receives more mail than any other concern in Washington except the government itself. The amount varies according to the season and the subjects which are advertised.

The bureau has received as many as 50,000 letters in a single mail.

Q. In the Ordinary surface-fired soft coal furnace, is there any disadvantage in wetting the coal?—E. C. S.

A. The Bureau of Mines says that the only advantage in wetting the coal in a hot air furnace is that it prevents the dust from flying when coal is thrown on the fire.

Q. Please tell me how to take the lead out of a rifle barrel?—H. F. B.

A. The National Rifle Association says that a steel or wire brush is the best thing for taking lead out of a rifle barrel.

Q. We have a violin with a label inside which reads, "Antonius Stradivarius Cremonensis. Fecit Anno 1739. Made in Germany." How can one distinguish a real Stradivarius violin from any other?—A. B. S.

A. Antonio Stradivarius was a maker of violins, who lived in Cremona, Italy, from 1644 to 1737. Therefore the authenticity of an instrument bearing so contradictory a legend as the one noted may be questioned. However, it is better to consult a violin expert to ascertain definitely whether the instrument is spurious.

Q. Will you please tell me whether or not it is good form to have "Miss" before one's name on calling cards?—A. M.

A. It is not only correct to use the title, "Miss," on a visiting card by an unmarried woman, but the omission of the title is a social error.

Q. What is an overt act?—C. S. W.

A. Overt, in law, means evident or undisguised; and an overt act accordingly, is one which may be clearly proved and was manifestly intended.

Lessons in Correct English

DON'T SAY:

I desire to buy some STATIONERY. This object should be STATIONERY.

He GRINNED aloud.

SAY:

I desire to buy some STATIONERY. This object should be STATIONERY.

He LAUGHED aloud.

MEDIUM BROWN HAIR looks best of all after a Golden Gilt Shampoo. Advertisement.

Who's Who in the Day's News

GIACOMO ACERBO

Giacomo Acerbo, secretary general of the council of ministers in Mussolini's "American" cabinet, is a striking example of why they call the new Italian premier's cabinet an "American" one. He, like many of the other ministers, is clean-shaven, which is distinctly American, and he is an enthusiastic sportsman. He is an insatiable country walker and mountain climber.

Acerbo is one of the most popular of all of Mussolini's lieutenants, particularly with the ladies, as he is famous as a smart dresser and a good dancer. He is called by his innumerable friends Giacomini or Jimmy.

He comes from Loreto Aprutino, a small mountain town of the Abruzzi, the so-called "noble and strong" region of Italy. During the war he was a captain in the land forces of the country and was counted among the bravest. He was rewarded with five medals for exceptional valor in the battlefields.

In the recent Fascist revolution he distinguished himself as one of the most courageous and capable leaders. His Fascist from the Abruzzi held nearly all of southern Italy for Mussolini.

Rambler roses placed on sloping banks are an effective preventative of soil erosion.

Better Than Calomel

Thousands Have Discovered Dr. Edwards' Olive Tablets are a Harmless Substitute.

Dr. Edwards' Olive Tablets—the substitute for calomel—are a mild but sure laxative, and their effects on the liver is almost instantaneous. These little olive-colored tablets are the result of Dr. Edwards' determination not to treat liver and bowel complaints with calomel.

The pleasant little tablets do the good that calomel does, and have no bad after effects. They don't injure the teeth like strong liquids or calomel. They take hold of the trouble and quickly correct it. Why cure the liver at the expense of the teeth? Calomel sometimes plays havoc with the gums. So do strong liquids. It is best not to take calomel. Let Dr. Edwards' Olive Tablets take its place.

Headaches, "dullness" and that lazy feeling come from constipation, and a disordered liver. Take Dr. Edwards' Olive Tablets when you feel "fogy" and "heavy." They "clear" a clouded brain and "perk up" the spirits. 15c and 30c. —Advertisement.