

The Past Financial Year

DEVELOPMENT OF WORLD-WIDE DEPRESSION

Fall in Commodity Prices—Liquidation in Securities—Depreciation of Foreign Exchanges and Currency Inflation—Crises in Far East and South America—Good Year for Crops

The year which ends today saw the collapse of a world-wide speculation in commodities and securities which had been superimposed on the war-time inflation of currency and credit. Last spring's level of commodity prices was higher than any on record and the ensuing fall in staple commodities was precipitate. Although the year opened with appearances of prosperity, Japan, where speculation had been pushed to the most reckless limits, went into a crisis during the early spring, and before the year was over virtually the whole world was in depression. British India's trade and China's have collapsed, carrying silver with them; and the Far East's biggest export commodities—rubber, tea, hides, and skins—have become drugs on the market. South America cannot pay her debts because of the extreme drops in the prices of coffee, wheat, wool, and hides and skins.

Europe, naturally, has felt these trade reactions, and in addition has had to struggle with increasing currency depreciation, unbalanced budgets, and political and credit uncertainties. In our own country the familiar signs of the waning business cycle have appeared, such as falling prices, increasing unemployment, and a multiplication of the number of business difficulties and failures. Attention now centers on forecasts of when the depression will end.

The following groups of events have been selected as bearing particularly upon the past financial year:

(1) The Treaty of Peace at Versailles was formally signed and put into effect on Jan. 10, and the League of Nations definitely organized on Jan. 15, in both noteworthy ceremonies the United States being conspicuously absent.

(2) The presidential election gave wide discussion to the whole League of Nations issue, and aroused considerable comment upon our future foreign relations. Domestic issues were left decidedly in the background throughout; indeed, they were scarcely raised at all. The various financial markets during the early part of the year anticipated a Republican victory as a pre-requisite of business recovery. Curiously enough, the outcome of the election had been discounted long beforehand, and the overwhelming victory of Senator Harding gave the market none of the buoyancy which had been prophesied. Obviously, the markets were under the control of factors more fundamental.

(3) Commodity prices, here and abroad, reached their record high for all time early in the year, and then began a precipitous decline, which has not yet stopped. Bradstreet's raw material index of domestic prices at wholesale reached its record high of 20,860 on Feb. 1 this year, then fell off until by Dec. 1 it had fallen 34.6 percent, thus bringing the index down to only 48 percent above 1913. The Bureau of Labor Statistics' more representative index reached its record high of 272 during May, taking 1913 as 100, but has gone downward ever since to 207 by November. The Economist index of British prices rose to a record high of 310 in March, taking 1913 as 100, but had fallen to 245 by the end of November. In similar fashion Japanese prices, taking the Bank of Japan's index, reached a record high of 321 in March, then fell downward persistently, reaching 226 by October. French prices went to 181 and Italian prices to 679 in April, both record highs, and closed the year somewhat lower. Prices the world over turned downward this year.

(4) Our foreign trade has never shown such expansion in values nor undergone such rapid changes of position. The excess of merchandise exports has fluctuated irregularly, despite many predictions that the United States would soon turn definitely to an excess of imports. Our excess exports reached \$315,000,000 in May, higher than any month in a year then fell to \$77,000,000 by June, held low during the summer, and rose to \$417,000,000 in October as the seasonal cotton and grain movements began despite the argument that depreciated exchange would stimulate imports, our total merchandise imports reached their record high of \$533,000,000 in June; then began a marked fall every month to \$321,000,000 for November. Our exports have moved irregularly, reaching a high of \$820,000,000 in March, the highest for any month except June last year, and falling to \$573,000,000 in August, but exports have held remarkably high all year.

(5) Foreign exchange moved erratically at New York during the year, the pound sterling falling to the extra-

ordinarily low figure of \$3.18 on Feb. 4, rebounding to \$4.06 by April 6, and closing the year around \$3.50. The relative steadiness of sterling during the latter part of the year, when many had predicted that the seasonal decline would pull it down sharply, is explained partly by the easing of money, the fact that her imports of cotton have been much lower than ordinary this year, and her trade balance during November was in an unusually strong position for that reason.

Continental exchanges have moved most of the time with sterling and have weakened in relation to it. The drop in Central European exchanges and the Russian ruble, frequently at most to the vanishing point, has of course been an outstanding feature of the year.

Argentina maintained a premium here during a part of the year, and during the first six months got \$30,000,000 of gold from us. She lost her premium during June, however, and had fallen to a discount of about 20 percent by the end of the year. Brazilian exchange, hard hit by the drop in coffee, broke its long level at a 20 percent discount during July, and by the end of the year was at a 50 percent discount.

The Japanese yen, although below par in the spring, went to a premium in May and held it till near the end of the year, when it dropped again to a slight discount. Next to Argentina, Japan got more gold from us than any other country. The whole Far Eastern crisis has weakened their exchanges greatly despite the strong position earlier in the year, and they have been making new lows along with the unprecedented drop in silver. The Indian rupee dropped from 45 cents early in the year to 25 cents near its close, or to about 20 percent below the pre-war price. The Shanghai tael, which moves directly with silver, stood at around \$1.60 at the beginning of the year, but slumped off with no significant recoveries to below 75 cents by the end of the year. Silver, after making a high of \$1.37 per ounce on Jan. 11, had dropped to the low of the year at 59 1/2 cents by Dec. 10.

Canadian exchange opened the year at a 7 percent discount and has held at a discount all year. By June her discount was 13 1/2 percent, but during the remainder of summer and until November it held remarkably steady around a 9 percent discount.

The sharp downward turn in Canadian exchange at the end of the year to a discount of 16 percent is explained by the cutting off of her wheat shipments, navigation having closed on Dec. 12.

(6) The return of the railroads to private control on March 1, following the passage of the Transportation Act on Feb. 28, was an outstanding event. The Railroad Labor Board on July 29 awarded wage increases amounting to over \$600,000,000 per year, but the Commerce Commission on July 31 allowed rate advances which were computed to enlarge railroad revenues by \$1,500,000,000. Thus the outlook was more hopeful than in some time, but optimism was tempered by the somewhat disappointing net earnings under the new rates and the prospective falling off in traffic.

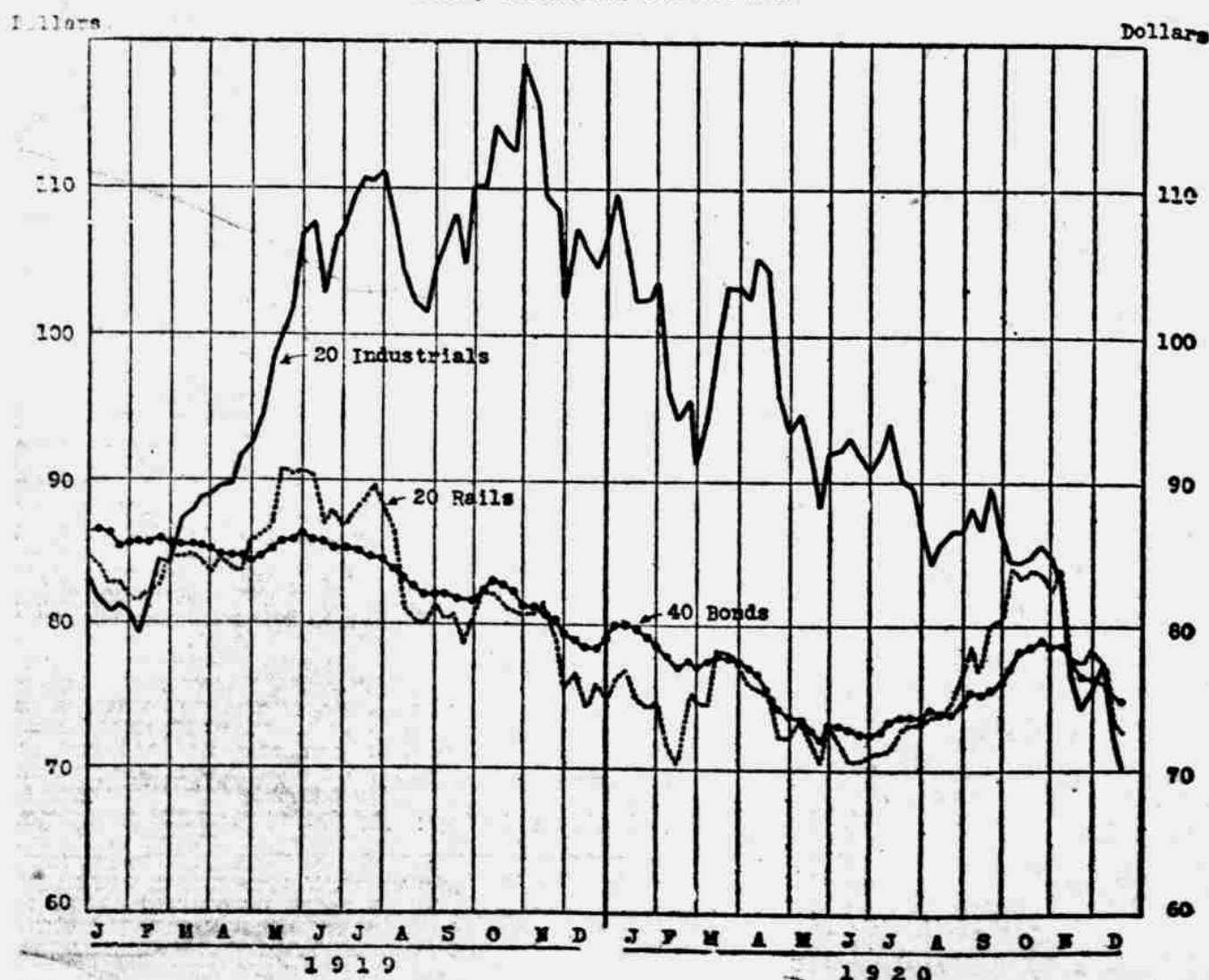
(7) The stock market showed violent breaks and widespread demoralization during January and February. A revival of speculation was attempted in March, during which many important issues recovered quickly much of what they had lost in the decline that began in November, 1919. After early spring, however, stocks lost ground heavily, except for a few speculative flurries, and December marked the lowest level of the year, and brought prices back to where they were at the start of 1919. Ralls enjoyed a fair recovery during the last half of the year, but suffered with the industrials at the very end.

(8) The trend of bond prices was distinctly downward during the first five months just as it had been during all of 1919; it then held level until the end of summer, when it moved upward strongly. Apparently the long depression in bond prices had finally ended. A reaction set in during October, however, and before the end of the year prices had lost a good share of all their early fall recovery. Fourth 4 1/2 Liberty bonds, for example, made their high at 93 early in the year, but then fell to 82 and closed the year near the lower level.

(9) The Federal Reserve system began the year with its reserve ratio standing at 45 1/2 percent and closed the year at 45 1/2 percent. These figures represented

Price of Stocks and Bonds on the New York Exchange

Weekly Quotations, 1919 and 1920



The World's Financial Outlook For 1921

Influences Which Will Shape the Course of Events in the Coming Twelvemonth and How They Are Likely to Operate With Us and With the World at Large

What happens in the financial and business world during 1921 will be the resultant of, first, the interaction of a number of powerful economic forces operating on a world-wide basis; second, the kind of management, political and financial, we and the other nations give our affairs; and, third, the unforeseeable and uncontrollable elements of chance. Predictions as to the result naturally are difficult and hazardous, but it is possible to outline the main influences at work and to suggest some of the outstanding probabilities.

During six years of unprecedented war the world suffered, of course, a staggering economic loss. All the countries involved financed the war to a large extent by inflation of currency and credit. Coming out of a slight post-armistice slump, a tremendous wave of speculation in commodities and securities was added to the wartime inflation, prices advancing to unheard-of levels. The past year has seen this boom burst. Drastic liquidation is under way and attention centers on its probable duration.

One powerful and adverse factor which must be faced during the coming year is the economic prostration prevailing throughout the whole Far East. Japan is overloaded with goods the price of which have fallen to but a fraction of their cost, the country's large shipping and shipbuilding industries are caught in a shipping slump, the like of which has not been seen for years and the duration of which will probably be prolonged, while the loss of foreign markets gained during the war has resulted in a disastrous excess of imports. In India and China conditions are much the same. The price of their exportable articles and the demand for them have fallen away until the former offers but a poor return for the effort of production and the latter is almost non-existent. In both these countries, furthermore, harvests are failures and the inhabitants are starving in appalling numbers.

The effect on our own prosperity of the depression in the Far East will be more apparent when it is recalled that not only do these regions normally take large quantities of our goods, such as cotton, cotton goods, kerosene, steel, copper, and machinery, but they also are normally one of Europe's

best markets. Their condition thus affects Europe's prosperity directly, and so our own indirectly. For example, the Far East is one of the chief markets for Europe's cotton cloths, so that when the Eastern slump came last spring, one of the first events was cancellation of English textile contracts. As a result the whole cotton cloth industry was thrown into a depression, with a corresponding reaction on our own cotton market. The most discouraging feature of the Far Eastern situation is that no speedy revival is in sight.

Turning to South America, we find a picture of another collapsed boom. Here is a great raw material producing continent, the demand for whose products has disappeared, whose exchanges have fallen into heavy depreciations, and whose merchants have taken such severe losses on precipitous tumbles in the value of commodities that they can, for the time, no longer meet their obligations. Argentina's position doubtless will improve with the coming crop to be sold to Europe, but even then the proceeds will be spent but sparingly for the purchase of our goods, since a substantial part must be devoted to paying off old debts. In exporting our manufactures to all these extraneous countries, furthermore, our merchants will suffer from the competition of European manufacturers who are aided by low production costs and a relatively favorable exchange position.

Of our other great foreign markets Europe remains. She must take our cotton and must take our grain, and she has made progress toward the rehabilitation of her factories. Still, she is caught in the same world-wide wave of depression and her factories, too, are partly idle and great numbers of her workers are unemployed. British mills now have greater stocks of cotton on hand than before the war, while the demand for the manufactured product is about at the pre-war level. Europe must struggle with depreciated currencies, unbalanced budgets, unsettling exchange fluctuations, a shaken credit structure, and serious political uncertainties. The war, after all, was a grave economic setback for Europe, and it is probable that the period of rehabilitation. Meanwhile her purchases

1920 show excess imports of \$67,000,000 of gold against an excess of exports last year of \$258,000,000. Our silver sales for exports for the period were \$24,000,000, against \$129,000,000 last year.

(12) Silver prices here and in London, in sympathy with the Far Eastern collapse, and despite heavy declines in production have moved from record high to nearly the pre-war levels. But silver at London rose to 94 1/2 pence per ounce on Feb. 11 and fell to low as 38 1/2 on Dec. 10, while foreign silver fell as low as 59 1/2 cents here on Dec. 10, against the year's high of \$1.37 on Jan. 11.

(13) A movement for lower retail prices began as spring ended, and, silver prices falling, the public in purchasing by the public as an embittered protest to high prices, grew finally to large proportions.

(14) Strikes among workers, particularly during the first part of the year, checked production; the most noteworthy was the "outlaw" railroad strike.

(15) Government control over wheat and the guarantee of a minimum price closed on June 1, and trading in wheat futures was resumed on July 15.

(16) The 1920 crops, having been planted when prices were high and while growers had hopes of heavy demand, ran extraordinarily heavy in the main. Our cotton crop yielded 12,987,000 bales, against 11,420,000 last year. Wheat yielded 790,000,000 bushels, against \$34,000,000 last year, but the season's crop was high as compared

with normal. Corn production reached 3,232,000,000 bushels, easily the highest on record. Oats, barley, rye, potatoes, and hay all ran high. Tobacco production reached a record high of 1,508,000,000 pounds, and rice more than doubled its pre-war rate, reaching 54,000,000 bushels.

(17) Pig iron production fell during the spring, as transportation was tied up, but gained great headway during the latter part of summer and early fall, holding well over the 1911-14 average throughout the year. Unfilled orders of independents, and even of the Steel Corporation, fell off heavily during the latter part of the year. By the end of the year independents had scaled virtually all of their prices down to Steel Corporation, that is, Industrial Bureau levels.

(18) Bituminous coal exports, which have never been particularly significant excepting those to Canada, made a new high record every month beginning with the first running the first of October. During the first quarter this year we exported a monthly average of 1,306,000 long tons, about the 1911-14 average, but by October bituminous coal exports reached 4,580,000 tons, of which nearly 2,000,000 went to Europe.

(19) A severe depression has fallen on ocean shipping. Charter rates have fallen back to pre-war levels, or by the first of the year, while ship values have fallen from \$200 deadweight-ton level to \$80 and \$100. Tankers alone are in demand.

The world's 1920-21 cane and beet

ing power will be curtailed, and since the dollar stands at the highest premium in the world, there will be every incentive for her to buy elsewhere whenever possible. In Europe, too, signs of revival are wanting as yet; in fact, the best British opinion expects the revival to appear here first.

In our own country the liquidation in the stock market has not yet ceased, and in previous business cycles the period of depression usually has lasted from six to ten months after the low point in stocks had been reached. Some commodities, and particularly raw materials, are back to pre-war levels, and some are even below the probable cost of reproduction; but taking goods as a whole, considerable further readjustment still remains to be made. Prices of finished goods, and especially retail prices, still need to be brought into line with those of raw materials. Much additional bearish news is also in prospect; reports of further falls in prices will appear, more dividends will be passed, and large numbers of business failures probably will occur after accounts have been closed at the end of the year.

Reductions of purchasing power are also in prospect. Unemployment in the textile and other industries will have its effect this spring, while the fall trade will suffer because farmers are so heavily in debt to their country banks that their next crop will be mortgaged when sown.

Tax problems, too, will bear on the situation. The government, by some means or other, is planning to take \$4,000,000,000 out of business, and uncertainty as to the method to be adopted and the actual withdrawal of such a great sum itself will be unsettling influences in a year of shrunken profits and general embarrassment.

One other important obstacle to early revival exists, that is high money rates. To be sure, the peak of the strain seems to have been passed, and the Federal Reserve system deserves great praise for getting the country by this point without something approaching a panic. The relaxation in rates, however, is very slight so far and months will be required to bring really cheap money. Two chief retarding forces are operating, one the locking up of credit in country banks and in loans against government war

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bonds; the other, the government's great floating debt and its heavy tax requirements.

The Favorable Influences.

Turning to the more favorable factors, the chief one is the accumulated demand for new buildings. While perhaps somewhat exaggerated and somewhat alleviated by renovations and alterations of old properties, a real shortage undeniably exists. If prices of building materials and building labor are reduced sufficiently, this demand should come into play and may act as a strong force for more active trade. Similarly, the accumulated demand for railroad equipment should help the steel industry, but this demand is now admitted by the trade to have been far too optimistically estimated.

A certain amount of encouragement may also be derived from the fact that the prices of several important raw materials are back to a pre-war basis; and there can be no doubt that our greatly improved banking system will be a stabilizing influence. Finally, the steadfast refusal of our banks to lend artificial support to commodities and securities argues for a very healthful basic situation.

Summing up the outlook, then, it seems unreasonable to expect an early and vigorous revival. In the immediate future further liquidation is probably in prospect. By spring some of the heaviest burden of the depression should be accomplished and a mild rallying of business activity might be expected. But buying probably will be cautious and business probably will be conducted on a hand-to-mouth basis for some time.

The prospect, disregarding immediate losses, is not, however, a gloomy one. Even in times of depression a very considerable volume of business amounting to as much as 85 percent of that in boom periods goes on. The resources of our country are too great and our institutions are too sound to permit thoughts of anything like disaster. What we have to accept is the probability that margins of profit during the coming year will be small and that for the time being we have seen the end of flush times. One of the most hopeful features of present situation, it may be reiterated, is that liquidation appears to be so thorough that when the real revival finally comes it will be both vigorous and sustained.

Corn production will go 1,775,000 tons higher than last year's, an increase of 11.5 percent. The prospect is a gloomy one. Even in times of depression a very considerable volume of business amounting to as much as 85 percent of that in boom periods goes on. The resources of our country are too great and our institutions are too sound to permit thoughts of anything like disaster. What we have to accept is the probability that margins of profit during the coming year will be small and that for the time being we have seen the end of flush times. One of the most hopeful features of present situation, it may be reiterated, is that liquidation appears to be so thorough that when the real revival finally comes it will be both vigorous and sustained.

Boom Year for Petroleum.

No other of our staple commodities has so well withstood the slackening of industrial activity as crude petroleum. The commodity has prospered, while most others have given way, and

(Continued on Page Eleven)

Crops of the United States

	Corn.	Wheat.	Oats.	Barley.	Rye.	Cotton.
	Bushels.	Bushels.	Bushels.	Bushels.	Bushels.	Bales.
1920	2,332,367,000	524,024,000	1,024,000,000	202,000,000	68,318,000	12,987,000
1919	2,917,450,000	934,465,000	1,248,310,000	165,715,000	69,480,000	12,443,180
1918	2,582,814,000	917,100,000	1,538,359,000	256,375,000	89,102,000	11,260,000
1917	3,065,223,000	636,655,000	1,592,740,000	211,759,000	62,933,000	11,885,000
1916	2,588,241,000	639,886,000	1,251,990,000	180,987,000	47,382,000	12,227,000
1915	2,294,735,000	1,025,801,000	1,049,023,000	228,851,000	54,050,000	12,862,000
1914	2,672,804,000	991,017,000	1,141,069,000	194,953,000	42,778,000	15,136,000
1913	2,446,888,000	763,380,000	1,121,768,000	178,189,000	41,381,000	14,552,000
1912	2,124,746,000	720,267,000	1,418,377,000	232,824,000	15,684,000	15,684,000
1911	2,148,488,000	621,338,000	922,298,000	160,240,000	23,119,000	16,101,000
1910	2,886,260,000	635,121,000	1,186,341,000	172,832,000	54,897,000	12,075,000
1909	2,552,190,000	682,350,000	1,007,129,000	133,221,000	29,520,000	10,512,000
1908	2,668,621,000	664,602,000	807,155,000	166,756,000	31,851,000	13,817,000
1907	2,592,320,000	634,087,000	751,443,000	153,318,000	31,506,000	11,441,000
1906	2,927,416,000	735,260,907	964,904,222	178,916,848	37,374,833	13,540,000
1905	2,072,992,516	692,979,484	952,118,197	136,651,029	28,483,252	11,234,000
1904	2,467,430,924	552,299,517	984,595,562	139,748,958	27,241,515	13,654,000
1903	2,244,176,925	637,821,835	784,094,199	131,861,391	29,363,416	10,002,000
1902	2,523,648,212	670,068,008	981,842,712	134,954,023	32,620,593	9,674,000
1901	2,521,519,891	448,260,218	828,708,124	109,933,901	30,344,880	10,768,000
1900	2,105,102,516	522,239,000	711,181,985	109,933,901	28,344,880	9,674,000
1899	2,145,145,320	522,239,000	711,181,985	109,933,901	28,344,880	9,674,000
1898	1,924,134,860	675,148,702	730,906,674	65,792,257	25,657,522	8,222,000