

THE RICHMOND PALLADIUM AND SUN-TELEGRAM

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Shake Before Using

Many a bottle of medicine is labeled with this instruction. The ingredients in the bottle are there, but the patient will not get the benefit unless he shakes the bottle and thoroughly mixes the elements.

This observation holds true of many men. They have all the ingredients of power, ability, and imagination, but they have never given themselves a good shaking to make these factors of success effective. The positive qualities in their make-up are so much sediment that has settled to the bottom and needs to be thoroughly mixed in their personality.

For instance, many young men have the qualities that make for good salesmanship, but instead of shaking themselves into activity they let power remain dormant as if it were so much ballast or sediment. Others, by applying themselves at nights could lay the foundation for ad-

vancement, but they prefer to let this ingredient remain unused while they carouse about or waste away their time.

A good shaking, judiciously administered, may rouse many of us out of our sleepy waiting for a better job and find us wide awake and open-eyed for the first opportunity that comes our way.

Repairing Fences

A farmer knows that a poor fence is a constant source of annoyance. Cattle and hogs will break through the enclosure, stray into the neighbors' fields and do damage, or roam on the highway. Only a stout and tight fence is effective. Hence, a farmer keeps his fences in tip-top shape.

A man who does not keep the fences of restraint and conservatism in good shape is in good position to lose valuable possessions. If a man lets his imagination run riot, he is likely to court disaster. If a man does not watch his business closely, he will discover some day that profits have been escaping through holes in the enclosure. If a man does not guard his energy, he may learn when it is too late that he did not keep the fence of physical condition in repair, and that his strength has been sapped. It pays to watch the fence.

read the cryptogram, sir, the Lord knows what would have happened!"

"And if you hadn't trodden on the cat's tail?" Blaine suggested dryly.

Guy glanced at him in sudden, swift comprehension.

"Why, look here, sir, I believe you knew that Emily and her father were the two mysterious boarders at Mrs. Quinlan's, all the time! You said it was significant that you hadn't been able to trace the number of the taxi-cab in which they had run away from the neighborhood! There never was a taxi-cab in all Illington which couldn't be traced by its number! You knew, of course, that that story of Mrs. Quinlan was a fake, and then when I told you of the two concealed people there, you had it all doped out! Oh, why didn't you tell me?"

"Because I didn't want you to precipitate matters just then, Guy," the detective responded, kindly. "The house was watched—they couldn't get away."

"That's a good one!" Young Morrow looked his self-disgust. "Hire operatives on your staff, sir, and then have to set others to tail them, and see that they don't get into trouble! Heavens, what an idiot I am! I've found out one thing, though, from those cryptograms"—he pointed to the cipher notes on the desk. "Music's a cinch! I can read it already, and I'm going to start in and learn how to play on something or other, the first chance I get! There's a fellow next door to Mrs. Quinlan's with a clarinet—" He paused, and his face sobered as he added: "But I forgot! I sha'n't be there any more."

Before Blaine could speak, there was a knock upon the door, and Marsh en-

tered with hurried circumspection. There was a look of latent, shocked importance upon his usually impassive face, and he carried in his hand a newspaper which was still damp from the press.

"I beg your pardon, sir, but I thought you would want to know at once. There's been a murder! Paddington, the private detective, was found in the Rhododendron Alley, just off the Mall in the park, stabbed to the heart!"

Henry Blaine took the paper and spread it out upon the desk before him, as Guy Morrow, with a soft, low

whistle, turned away. The "extra" imparted little more than the secretary's announcement had done. There was no known motive for the crime, no clue to the murderer. When found, the man had been dead for some hours.

"Well, sir," observed Guy at last, when the secretary had withdrawn, "one by one they're getting away from us—and by the same route. First Rockmore, now Paddington!"

[To Be Continued.]

Hawaii is making bricks from lava.

How Catarrh is Contracted
Mothers are sometimes so thoughtless as to neglect the colds which their children contract. The inflammation of the mucous membrane, at first acute, becomes chronic catarrh, a disease that is seldom cured and that may prove a life's burden. Many persons who have this loathsome disease will remember having had frequent colds at the time it was contracted. A little forethought, a bottle of Chamberlain's Cough Remedy judiciously used, and all this trouble might have been avoided. Obtainable everywhere—Adv.

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50c Stillman's Freckle Cream	39c	25c Malena Pills	19c
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25c Squibb's Talcum Powder	15c	25c Nature's Remedy	19c
25c Williams' Talcum	15c	50c Doan's Kidney Pills	39c
25c Babcock's Corylopsis Talcum	15c	50c De Witt's Kidney Pills	39c
25c Radonna Powder	19c	50c Chase Blood and Nerve Pills	39c
25c Woodbury's Powder	19c	10c Powd. Boric Acid	5c
25c Theatrical Cold Cream	19c	10c Sulphur, half pound	5c
50c Theatrical Cold Cream	29c	50c Cascara Cathartic, Hinkle's	24c
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50c Mead's Dextri-Maltose	79c	50c Canthrox	39c
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50c Robinson's Barley	29c	25c Dioxogen	19c

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Open Evenings