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And Sun-Telegram

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Heart to Heart
Talks.

By EDWIN A. NYE.

DESIRE—WILL—SUCCESS.

What a man wants that he will get or
be changed by the trying—Emerson.

"I have been wanting to write to
you," says my correspondent, "but
hitherto have not had the time."

I take my friend's words with a
grain of salt.

If he really had wanted to write to
me—not being ill nor unusually
engaged—he would have found the time.

"My dear, I have been wanting to
call on you for an age," says the vis-
itor, "but you know I have been alto-
gether busy."

And the friend understands that her
caller has not wanted to call or she
would have done so.

What one wants he gets.

A strong desire puts the will power
into action. A whole hearted wanting
of a thing is a leverage in getting it.

Here is the formula:

Desire + will = success.

The formula is as true, other things
being equal, as is the law of physics
respecting a moving body. In order to
find the impact, or striking force, of a
moving body you multiply the velocity
of the body by its weight.

So of accomplishment.

Multiply a real want by a real will
power and you will get the impact of
effect upon the thing desired.

One of my friends, hearing of a mu-
tual friend who at the age of forty,
though married and with a family to
support, entered a university, said:

"I wish I could do that. I have al-
ways wanted a classical education."

He did not want it!

If he very much wanted that educa-
tion he would get it. The man who
thus excused himself from trying was
rich and a bachelor.

Mostly we get what we want.

Miracles aside, nothing can defeat
the divine combination of wishing and
willing.

And—

As Emerson says, if in the extreme
exception we do not get our desire we
are thereby changed into something
stronger and better.

We get what we want badly enough
to try hard enough to get it.

Taking No Chances.
Grown old in the service of his mas-
ter and mistress, James was a privile-
ged retainer.

He was waiting at table one day
when a guest asked for a fish fork.
Strangely enough, the request was ig-
nored.

Then the hostess noticed the episode
and remarked in a peremptory man-
ner:

"James, Mrs. Jones hasn't a fish
fork. Get her one at once!"

"Madam," came the emphatic reply,
"last time Mrs. Jones dined here we
lost a fish fork."

James has now been relegated to
the garden.—New York Globe.

**METHODIST MINISTER RECOM-
MENDS CHAMBERLAIN'S
COUGH REMEDY.**

Rev. James A. Lewis, Milaca, Minn.,
writes: "Chamberlain's Cough Remedy
has been a needed and welcome
guest in our home for a number of
years. I highly recommend it to my
fellows as being a medicine worthy
of trial in cases of colds, coughs and
croup." Give Chamberlain's Cough
Remedy a trial and we are confident
you will find it very effectual and con-
tinue to use it as occasion requires for
years to come, as many others have
done. For sale by all dealers.

He Was Practical.

"I tried a number of educated office
boys," said a New York business woman,
"and they wouldn't do. They
knew a lot of things that I didn't need
in my business and none of the things
that I did need, so I put an ad. in the
papers, and a freckle faced kid called
'I'm Mugsy Culane,' said he."

"Gee, said he, 'ain't you heard of
me? Why, I'm the guy that worked
out how to go to Coney Island on
transfers w' one nickel I had me
pocket in dub pokers.'

"Practical! That's the word. Practical!
There never was an office boy
like that red headed kid."—Cincinnati
Times-Star.

Two Competent Men.

John F. Thompson of the Richmond high school faculty, a thoroughly experienced and competent educator, has been appointed temporary principal of the high school, to take up his new duties this month, when Principal Neff retires, and serve until the end of the school term, next June. The school board also announces that before the opening of the schools next fall a permanent principal of the high school will be selected.

The Palladium believes that the school board can find a man fully qualified to permanently succeed Mr. Neff if its members peruse the roster of the high school faculty as now constituted. The two instructors that have been connected with the institution the longest are John F. Thompson, now assistant principal and dean of the faculty, and F. L. Torrence. Each of these men has proved by long and highly satisfactory service that he could fill the important office in a most competent manner.

Selling Liquor to Minors.

The grand jury the past month performed an excellent public service in returning indictments against saloonists who have been guilty of selling liquor to minors, but as a further step to check this practice the authorities should vigorously prosecute minors who enter saloons and consume liquor by misrepresenting their age. It is unfair to shoulder all the blame on the saloon keepers.

As a general rule the saloons in this city refuse to sell to any one the proprietors or bartenders know to be minors, but frequently they mistake a minor to be of age, and there have also been numerous cases where minors when questioned as to their age have told deliberate falsehoods. This is a misdemeanor and in such cases, when a saloonist discovers he has been imposed upon, he would reflect much credit on himself and benefit the whole community by filing complaints with the police.

Why Beef Prices are High.

The denial made by your butcher to your charge that beef prices were going up because of a conspiracy between the butchers and packers and his counter charge that the decrease in the supply of cattle is primarily responsible for the steady advance in the market price, appear to be substantiated by a recent report of the agriculture department which shows the supply of cattle last year was the smallest in many years, so the inference must be drawn from this report that beef prices soar, for the most part, in compliance with the law of supply and demand.

The cattle breeder and the farmer are directly charged for the alarming decrease in the supply of cattle in this country, for the government declares this shortage is due to the practice of killing calves for the market, thereby depleting the middle western pastures and the western ranges of marketable cattle.

According to the government report, the total number of cattle in the United States on Jan. 1 was 36,030,000, compared with 37,260,000 last year, a decrease of 1,230,000, or 3.3 per cent. A most astonishing loss is shown in comparison with previous years, there being a shortage of about 14,000,000 as compared with 1908, due mainly to overmarketing in the last few years and the drought of last year which forced an unusual number of range animals to market.

Supplies of hogs decreased 4,232,000, or 6.5 per cent. as compared with last year, while sheep are off 880,000 head, or 1.7 per cent. Small increases are shown in the number of horses and mules.

J. Ogden Armour, head of the Armour Packing company, in discussing the decrease of the cattle supply said: "The present shortage of cattle is in a large measure responsible for the high cost of living. The cattle raisers of the West are not allowing their herds to grow to a marketable size."

"There should be a law in the United States which would prohibit the killing of calves. Such a law as this, I believe, is in force in South America, with the result that their herds are rapidly overshadowing ours. The people of the United States consume more veal than any other nation in the world, and the price here is higher. As a matter of fact it is ridiculously high, but the demand far exceeds the supply and this results in the killing of the young cattle."

THIS DATE IN HISTORY

THIS IS MY 60th BIRTHDAY

HENRY MILLER.

Henry Miller, one of the best known actors of the American stage, was born in London, England, February 1, 1895. In his youth he accompanied his parents to Canada. At the age of 19 he made his first stage appearance as a member of a stock company in Toronto. In 1878 he joined the company of Mme. Modjeska and later he appeared with Adelaide Neilson. His first appearance in New York was in "Odette," produced at Daly's theater in 1882. Then came a season as leading man for Middern Maddrern and another season in "Shenandoah." Early in the '90s Mr. Miller came under the management of Charles Frohman and for several seasons was leading man of the Empire Theater Stock company. The past few years the actor has starred under his own management.

CONGRATULATIONS TO:

Gertrude Coghlan, popular actress, 37 years old today.

Warren S. Stone, head of the International Brotherhood of Engineers, 53 years old today.

Frederick D. Underwood, president of the Erie railroad, 51 years old today.

Dr. G. Stanley Hall, president of Clark University, 67 years old today.

Rt. Rev. J. N. McCormick, Episcopal bishop of Western Michigan, 50 years old today.

Victor Herbert, bandmaster and composer, 54 years old today.

Congressman William W. Rucker, of the Second Missouri district, 58 years old today.

SMILE WHEN YOU LOSE.

Then Brace Up and Start Right In to
Become a Winner.

Be as good a loser as you are a winner—a hard task to set a man, but not an impossible one. Many have met it. Those who have are those who win more than they lose, for nothing inspires success or victory like calmness in defeat or coolness under stress.

It is true in business, in politics, in sports, in any sphere of competitive endeavor.

Not only that, but nothing is quite as disconcerting to one's opponent in one's life's contests as the ability to lose with a smile and well directed effort to regain the lost. Any man who has run a foot race or boxed or wrestled or played ball knows that.

But nobody has any time for the man who is forever lamenting his own loss or defeat. The world simply credits him with being what it terms a "grouch," which means a poor loser, and passes him by for a more agreeable man. Any one can be a good winner, but it takes a man to be a good loser.

The philosophy of life itself teaches that in all of its precepts. Some one has to lose. It may as well be you, perhaps, so far as the good of the world goes, as your neighbor. It makes for unselfishness to keep that in mind.—Omaha Bee.

"I'm Mugsy Culane," said he.

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out how to go to Coney Island on
transfers w' one nickel I had me
pocket in dub pokers.'

"Practical! That's the word. Practical!
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like that red headed kid."—Cincinnati
Times-Star.

Losing Hair? Go To Your Doctor
Ayer's Hair Vigor is composed of sulphur, glycerin, quinin, sodium chlorid, capsicum, sage, alcohol, water, perfume. Not a single injurious ingredient in this list. Ask your doctor if this is not so. A hair tonic. A hair dressing. Promptly checks falling hair. Completely destroys all dandruff. Does not color the hair.

FARMER'S WIFE
HAD HEAP TO D.

**Mrs. Shepherd Was in Bad Shape
When She Could Not Stand on
Her Feet.**

Durham, N. C.—"I am a farmer's wife," writes Mrs. J. M. Shepherd, of this city, "and have a heap to do."

Four months ago I could not stand on my feet to do anything much, but at this time I do the most of my work took Cardui and it did me more good than all the doctors.

"You don't know half how I thank you for the Cardui Home Treatment. I wish all the women who suffer from woman's trouble would treat themselves as I have. Ladies can easily treat themselves at home, with Cardui, the woman's tonic, it is easy to take, and so gentle in action, that it cannot do anything but good.

Being composed exclusively of vegetable ingredients, Cardui cannot lay aside in your system, as mineral drugs do. Its ingredients having no harsh, medicinal effects, and being non-toxic and perfectly harmless, Cardui is safe for young and old.

Take your druggist. He will tell you Cardui.

B. W.—*Women's Ladies' Advisory Dept., Chas. F. Holman, 100 W. 45th Street, New York, N. Y.*

(Advertisement)



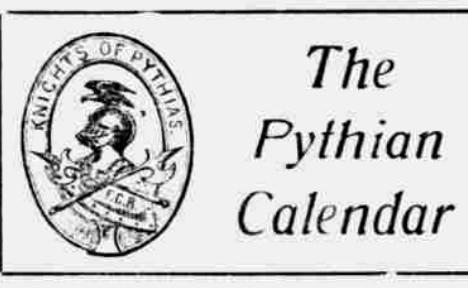
Monday — Richmond Commandary No. 8. K. T. Stated Conclave.

Tuesday—Richmond Lodge No. 196, F. & A. M. Stated Meeting.

Wednesday—Webb Lodge No. 21, F. & A. M. Called Meeting. Work in Master Mason Degree. Refreshments.

Thursday—Wayne Council, No. 10, R. & S. M. Stated Assembly.

Friday—King Solomon's Chapter No. 4, R. A. M. Called Convocation. Work in Royal Arch Degree. Refreshments.



Coeur Le Lion Lodge meets every Tuesday night. Next Tuesday Feb. 4th the district deputy will be present to exemplify the secret work of the new ritual.

The Flag at Trenton.

The flag that Washington had with him when he crossed the Delaware to attack Trenton was not the "stars and stripes." Washington crossed the Delaware in December, 1776, and the stars and stripes did not have an existence until the June of 1777, when it was voted into being by the congress. The flag that waved over General Washington on his way to and from Trenton consisted of thirteen stripes, alternate red and white, as at present, with a blue canton emblazoned with the crosses of St. George and St. Andrew, as in the British flag. The first time the present stars and stripes were flown to the breeze was on the day of the battle of Oriskany at Fort Stanwix, Aug. 6, 1777.—New York American.

BAD SHOTS.

A certain Yankee was touring through Devonshire, and, calling at an inn, he ordered red some of the famous cider. Not finding it to be what he had expected, he inquired how it was made.

"Oh," said the publican, "we stood a barrel of water at one end of a room and threw apples at it."

This caused a general laugh, but the Yankee was equal to the occasion.

"Wash," he said, "I guess you didn't hit very often."—London Ideas.

Ways of the Oyster.

Oysters after they have been brought away from the sea know by instinct the exact hour when the tide is rising and approaching their beds and so of their own accord open their shells to receive the food from the sea when they were still at home.—London Telegraph.

IT REMINDED HIM.

"I have seen in my journeys several tribes," said the traveler, "who voluntarily undergo all sorts of self inflicted lacerations."

"That's nothing," answered Mr. Tutt.

"I know a lot of people who insist on shaving themselves."

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