

Great January Clearance Sale  
Begins Thursday. Women's, Misses' and Children's Wearables.  
Richmond's finest ready to wear  
department, second floor.

Great January Clearance Sale  
of High Grade Wearables begins  
Thursday. Richmond's most up-to-date  
Cloak and Suit department, second floor.

# NUSBAUMS

## Starting the New Year with the Greatest January Clearance of Women's, Misses' and Children's High Grade Fashionable Wearables in Our History

As a Fitting Wind-up of the Most Successful and Best Ready-to-Wear Season We Have Ever Had.

**This Noteworthy Event Begins  
Thursday, January 2nd**

See the windows! They tell of extraordinary savings. Women's, Misses' and Children's Coats, Suits, Dresses for Evening, Afternoon or Street Wear, Skirts, Waists, House Dresses, Wrappers, Kimonos or Dressing Sacques, Waists, Sweaters, Rain Coats, Children's Dresses and Furs.

Thousands of the most desirable and stylish garments at savings that average fully half and a third of the already low regular prices. Startling price quotations cover the entire second floor; not one item, not one garment but what has been marked at a ridiculous Price Reduction. Added to our stock are several special purchases of manufacturer's surplus lots and we are therefore prepared to offer

**The Greatest Collection of Desirable Bargains  
that it has ever been our privilege to present**

—savings that will not be equaled outside of this store. The savings we assure you up-to-the-minute styles, the best quality materials, the highest degree of workmanship and complete satisfaction from every standpoint.

### Extraordinary Coat Selling

#### WOMEN'S AND MISSES' COATS AT RIDICULOUS CLEARANCE PRICES

Double Coats—an assortment of novelty two-toned, double chevron, manish mixtures and chinchillas, beautifully designed, full, three-quarter and seven-eighth lengths, models with straight or belted backs, newest effects in sleeves and collars. No prettier styles shown this season.  
Women's and Misses' Coats, regular price \$12.50 & \$15.  
—January Clearance \$4.95  
Women's and Misses' Coats, regular price \$16.50 to \$20.  
—January Clearance \$8.48  
Women's and Misses' Coats, regular price \$22.50 to \$35.  
—January Clearance \$11.95  
30 Junior Coats, ages 13, 15, 17, none worth less than \$7.50; many are worth up to \$10.00.  
—January Clearance \$4.45  
Junior Coats, regular price \$12.50 to \$16.50.  
—January Clearance \$6.95  
Twenty-five Women's, Misses' and Junior Coats, not a coat in the lot worth less than \$7.50, some sold up to \$15.  
—Odd Lot to Close \$1.98  
Children's Coats, ages 8 to 14, sold regular \$3.50 to \$8.75.  
—January Clearance \$1.98  
Children's Coats, sizes 8 to 14 years, regular price \$6.50 to \$12.50.  
—January Clearance \$4.95  
Misses' Mackinaw Coats with Hats to match, worth \$10.00 and \$12.50.  
—January Clearance \$4.95

### Women's, Misses' and Children's Rain Coats and Capes Are Reduced

Children's Rain Capes with hood, splendid for school wear, regular price \$1.98.  
—January Clearance \$1.34  
Children's Rain Coats in Tan Rep materials, fully rubberized, cemented seams.  
—These All Go at 3/4 Off.  
Women's and Misses' Rain Coats, Rubberized Rep., Etamine and Mannish mixtures, regular price up to \$12.50.  
—January Clearance 3/4 Off

### Children's Coats

#### PRICED REMARKABLY LOW FOR SUCH ELEGANT GARMENTS

Children's Coats, sizes 2 to 7 years, worth \$2.25, \$2.50, \$2.75 and \$3.00.  
—January Clearance \$1.75  
Children's Coats, sizes 2 to 7 years, worth \$3.50 to \$5.  
—January Clearance \$2.95  
Children's Coats, sizes 2 to 7 years, worth \$5.98 to \$8.50.  
—January Clearance \$3.98

### Women's and Misses' Sweater Coats

These practical, serviceable and popular Winter Wearables all reduced during this January Clearance.  
All \$2.98, \$3.50, \$3.98 Sweaters, plain and fancy knit, high or low collar, grey, red, navy and white, now only \$1.98  
All \$4.50 and \$5.00 Sweaters in Navy, Grey, Red, Brown, Tan and White, most all sizes, now only \$3.95.

### Unparalleled Value Giving

Will Mark Our January Clearance of

## Fine Furs

### Handsome Fur Coats Neck Pieces and Muffs

Every piece sold with our full guarantee, giving you the advantage of purchasing the finest of High Grade Furs at unusual reductions.

\$16.50 Real Mink Set	.....	\$107.00	
\$75.00 Real Mink Set	.....	\$47.50	
.....	\$50.00 Real Mink Set	.....	\$27.50
.....	\$50.00 Jap Mink Set	.....	\$30.00
\$25.00 Jap Mink Set	.....	\$17.00	
\$50.00 Real Beaver Set	.....	\$36.50	
.....	\$45.00 Real Beaver Set	.....	\$30.00
.....	\$40.00 Mole Skin Set	.....	\$25.00
.....	\$35.00 Jap Mink Set	.....	\$20.00
.....	\$45.00 Jap Mink Set	.....	\$28.50
\$12.50 Blended Mink Set	.....	\$6.50	
\$10.00 Blended Mink Set	.....	\$6.00	
\$10.00 Wallaby Set	.....	\$6.50	
\$12.00 French Black Coney Set	.....	\$6.00	

Black and Brown Coney Collars and Muffs, separate pieces regular price \$1.50-\$2.00, now only \$1.00.  
Separate Collars and Muffs in Lynx, Opossum, Coney, Jap Mink, and other popular furs at the same striking reductions.

**EXTRA SPECIAL**—Blue and Brown Russian Bear Sets, regular price \$10.00, Sale price \$5.00.  
All Misses' and Children's Fur Sets, no matter what kind or price, all go at One-half price.

### Handsome Fur Coats

#### ONLY ONE OF A KIND, ALL THE LATEST MODELS, RICHLY LINED IN HANDSOME CONTRASTING COLORS

\$45.00 Black Pony Coat	.....	\$30.00	
\$50.00 Black Pony Coat	.....	\$35.00	
.....	\$60.00 Black Pony Coat	.....	\$40.00
.....	\$100.00 Black Pony Coat	.....	\$70.00
.....	\$85.00 Russian Mink Coat	.....	\$60.00
.....	\$85.00 Near Alaskan Seal Coat	.....	\$60.00

### Women's and Misses' Smartly Tailored Suits

OF FINE FRENCH SERGES AND MANNISH SUITINGS IN ALL THE PRETTIEST MODELS  
OF THE SEASON

Choice of any Tailored Suit in the store worth up to \$15.  
—While They Last, \$4.95  
Fine Tailored Suits, worth from \$15.00 to \$25.00.  
—January Clearance \$8.48  
Fine Tailored Suits, worth from \$25 to \$50, handsome models in all the newest style effects. —These Go for \$11.98

### Women's and Misses' Dresses

Quite Fashionable and Priced  
Value, in Fact We Hardly Believe the Price Would  
Hardly Cover the Cost of Materials.

Women's and Misses' One-piece Dresses, Blue, Black and Brown Serge, all beautifully trimed, selling regular for \$5.98.

Elegant One-piece Dresses of Louise, Chiffon, Muslin and other soft finished fashion silks. —These worth from \$12.50 to \$30, now \$6.25 to \$15.

One-piece Dresses of Fine French Serge, Corduroy and Velour materials, all fashionably made. Regular prices \$15.00 to \$17.50. —These Close at \$7.95

### Women's Skirts Remarkable Value

EVERY WOMAN SHOULD TAKE ADVANTAGE OF  
THIS UNUSUAL SKIRT OPPORTUNITY.

Fine Tailored Dress Skirts of all wool, plain and faille materials, all the newest models, every skirt in the store worth up to \$5.75, go at \$3.95.

Tailored Skirts, worth \$6.00, \$7.00, \$7.50, \$8.00 and \$10.00 go at \$4.95.

### House Dresses

The Purchase of House Dresses, Sacques, Kimonos, Wrappers or Bath Robes During This January Clearance  
Means the Greatest Economy.

Women's \$1.25 Fleeced Kimonos, only ..... \$8.00  
Women's \$1.75 and \$2.00 Fleeced and Crepe Kimonos, only \$1.39.

All House Dressers and Wrappers reduced during this 10 day clearance.

Bath Robes for Men and Women—Pretty, dark colorings, heavy bath robe materials, nicely trimmed—\$2.50 Robes go for \$1.75; \$2.98 Robes go for \$2.19; \$3.50 Robes go for \$2.48.

All Silk Kimonos, all Crepe Kimonos reduced during this clearance.

### Phenomenal Silk Waist Offering

100 Fine Waists of Messaline, Chiffon and Soft Taffeta Silks, all beautifully made, the cheapest waist in the lot, worth \$3.50, many worth \$5.00 and \$6.00, while they last, \$2.79.

\$1.00 Women's Flannel Waists in grey stripes and mixtures, soft collars. Sale price 79c.

Pretty Waists, soft roll cotton effects in white and cream poplins, nicely trimmed, regular \$1.00 value. The assortment will not last long at 69c.

Messaline Silk Petticoats, a splendid assortment of colors, values worth up to \$4.00, to close at \$1.98.

**This Phenomenal Selling Continues Ten Days**

**LEE B. NUSBAUM COMPANY**