

## THE IDEAL.. BATH ROOM

is always equipped with an instantaneous Water Heater. It is really the only satisfactory way to heat the water for a bath in warm weather as it is done quickly without making the house unbearably hot.

These heaters are built scientifically and heat from  $2\frac{1}{2}$  to 3 gallons of water per minute.

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For Hot Water Heaters**  
11th and Main Sts.  
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We have now nearly 1,200 members depositing their savings in amounts from 50c to \$20 every week. It would mean a snug little sum at the end of the year and you won't have missed it. There will not only be these savings, but an interest of 5% will be added to this amount every year. WE ASK NO MEMBERSHIP FEE. LIABILITIES OVER \$300,000.00

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Only Exclusive Carpet and Drapery House  
in Richmond.

From "Metal Worker, Plumber and Steam Fitter," Apr. 15, 1911.

#### ADVANTAGES OF BRICK-SET FURNACES

Have the furnace men of the United States been so led astray by the demand for cheapness that they have absolutely forgotten there is some benefit in having some of the things done which are done in the manufacture of the old fashioned heating system? There are many furnace men throughout the country who smile when the brick furnace chamber is mentioned and do not seem to have an idea that it has advantages which are by no means approached by the galvanized iron casting, even though people are now spending a great deal of money to cover the iron casting of portable furnaces with insulating material to prevent any loss of heat. Even this does not give the owner of the portable furnace the heat he gets from having the heating surface enclosed within a brick chamber.

Invariably there is much more space between the walls of the chamber and the heating surface than is found in the average portable furnace. This is due to the fact that the large volume of air is heated because the brick walls of the chamber become quite hot and this heat is retained to be absorbed by the air passing through the furnace after the fire has been put out. The heat of the furnace chamber is at a lower temperature than the walls. Furnaces of this character can be found in the older sections of the U. S. that have been in use for more than 40 years. The younger man who is a strong advocate of the new designs of portable furnaces, who has not had experience whatever with the old brick encased furnace, cannot do well to look over some of its advantages. I have pointed out the fact that they had a durability which would tax the best cast iron furnace of today to meet, that they had large air chambers and provided a large volume of air at a low temperature which is ideal for heating the building. Not long after the fire died down it was possible to have heat in the walls of the brick chamber to keep the house at a somewhat comfortable temperature until attention could be given to the fire to bring the house to a comfortable temperature. The principal disadvantage in the brick set furnace is the high cost of the furnace. It is quite possible that the additional investment required and the interest that the money would bring is nothing like as great as the additional cost of the furnace, however, the cost of the furnaces of today. The brick encased furnace has by no means gone out of existence. In many places men who have been in the furnace business a long time and are familiar with its merits recommend it to their neighbors. In that way I do believe that some advantages could be gained by the men who are not familiar with what was done in the early days looking into the what I have stated and making some study for themselves of the reasons underlying the practice of the forefathers of the furnace trade.

PELGRIM FURNACE CO.

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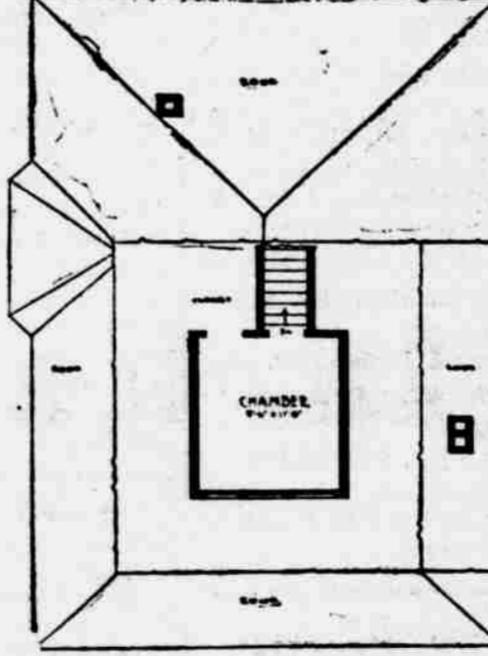
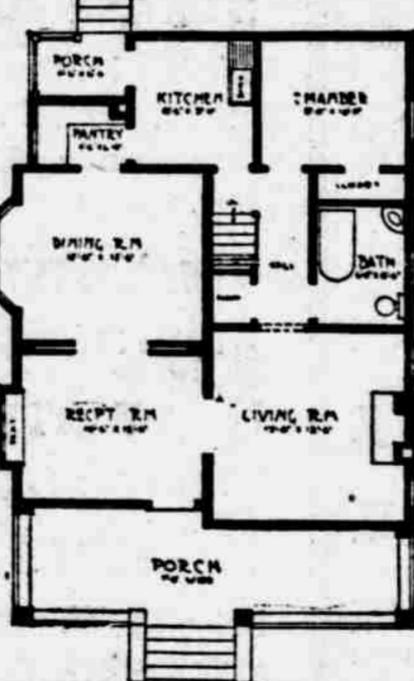
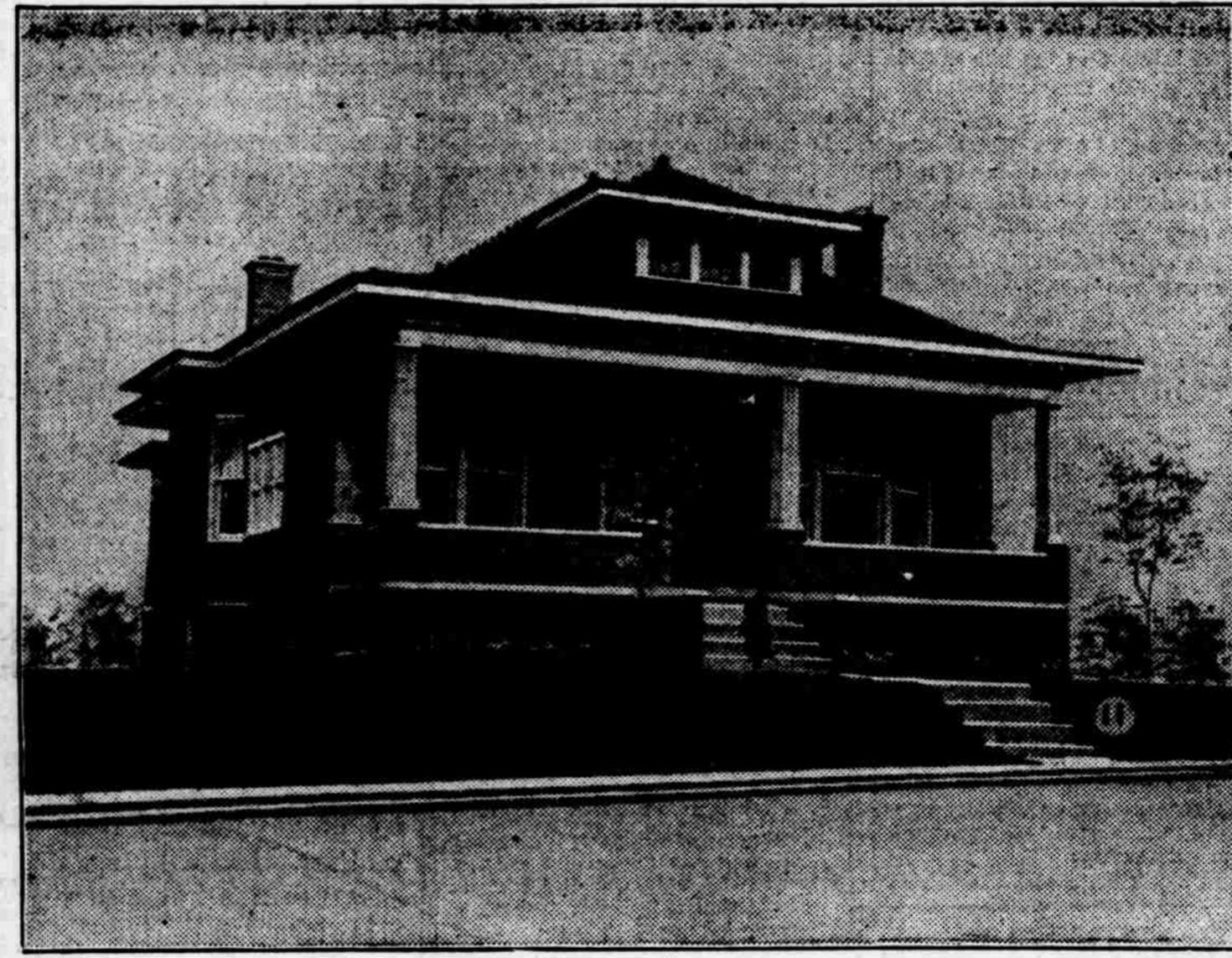
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As an investment there is nothing more certain than good residence properties of moderate cost. With ordinary care in the selection of a location, and personal and intelligent supervision of the construction, an enterprise of this character cannot prove other than profitable. The demand for well located and artistically designed homes is constant and never fully supplied and in a growing city the investment is one that cannot go amiss. Our popular "Home Beautiful" series offers the cream of modern, medium priced residences. A home such as is shown here is one that especially appeals as an investment proposition. The design is such as to never get out of date.



Size 27x35 feet, without porch. Height of ceilings, 9 feet 2 inches and 8 feet. Cellar, 6 feet 6 inches, divided into two rooms. Brick foundation. Outside weatherboarded over shiplap and paper. Roof shingled. Inside finish in cypress. Plastering three coats. Modern plumbing. Outside painted two coats. This house is of the bungalow type, having all on one floor except one chamber, and with a wide cornice. Estimated at \$2,100.

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No home is complete unless a piano is one of the furnishings. Nothing gives that home the beauty and comfort, but a Starr Piano. Call at our warerooms and let us explain to you the superiority of the Starr. Cash or Easy Payment Plan.

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## Build Your Home In BEALLVIEW

It's the coming suburb of Richmond. We still have 200 lots in Beall View addition, some of these being desirable for building homes. While Beall View is out of the city corporation, it still has all the conveniences of the city.

A house in Beall View means lower taxes; within a few blocks of street car line; electric light; Richmond city water; and then your property is increasing in value because of the fact we are bringing new factories to the South End.

Price of these lots from \$100.00 to \$350.00, cash or payments. \$6.00 down and \$1.00 per week. Address, Adolph Bickwedel, Pres. Cash Beall, Secretary.