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RICHMOND, INDIANA.

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J. P. Blachford Business Manager
Carl Bernhardt Associate Editor
W. R. Poundstone News Editor

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No. 300

RICHMOND, INDIANA "PANIC PROOF CITY"

Has a population of 25,000 and
is growing rapidly. It is the county
seat of Wayne County, and the
trading center of a rich agricul-
tural community. It is located
due east from Indianapolis
65 miles and 4 miles from the
state line.

Richmond is a city of homes
and industry. Primarily a
manufacturing city, it is also the
jobbing center of Eastern In-
diana and enjoys the retail trade
of the populous community for
miles around.

Richmond is proud of its splen-
did streets, well kept yards, its
cement sidewalks and beautiful
shade trees. It has a national
bank, 2 trust companies and 4
building associations with com-
bined resources of over \$5,000,000.
Number of factories 125; capital
invested \$7,000,000, with an an-
nual output of \$27,000,000, and
a pay roll of \$2,700,000. The total
pay roll for the city amounts to
approximately \$6,300,000 annually.

There are five railroad com-
panies radiating in eight differ-
ent directions from the city. In-
coming freight handled daily, 1-
750,000 lbs., outgoing freight
handled daily, 750,000 lbs. Yard
facilities, per day, 1,700 cars.
Number of passenger trains daily
85. Number of freight trains
daily 77. The annual post office
receipts amount to \$80,000. Total
assessed valuation of the city,
\$15,000,000.

Richmond has two interurban
railways. Three newspapers with
a combined circulation of 12,000.
Richmond is the greatest hard-
ware jobbing center in the state
and only second in general job-
bing interests. It has a piano
factory producing a high grade
piano every 15 minutes. It is the
leader in the manufacture of
traction engines, and produces
more threshing machines, lawn
mowers, roller skates, grain drills
and burial caskets than any other
city in the world.

The city's area is 2,640 acres;
has a court house costing \$200,-
000; 10 public schools and has the
finest and most complete high
school in the middle west under
construction; 3 parochial schools;
Earham college and the Indiana
Business College; five splendid
fire companies in fine hose
houses; Glen Mier, the largest
and most beautiful park
monumental chautauqua; seven
hotels; the home of Rich-
mond; municipal electric light
plant, under successful operation
and a private electric light plant,
insuring competition; the oldest
public library in the state, except
one and the second largest, 40,000
volumes; pure, refreshing water,
unsurpassed; 65 miles of improv-
ed streets; 40 miles of sewer;
25 miles of cement curb and gutter
walks; and many miles of brick
walks. Thirty churches, includ-
ing the Reid Memorial, built at a
cost of \$250,000; Reid Memorial
Hospital, one of the most modern
in the state; Y. M. C. A. building,
erected at a cost of \$100,000, one
of the finest in the state. The
amusement center of Eastern In-
diana and Western Ohio.

No city of the size of Richmond
holds as fine an annual art ex-
hibit. The Richmond Fall Festi-
val held each October is unique,
no other city holds a similar af-
fair. It is given in the interest
of the city and financed by the
business men.

Success awaiting anyone with
enterprise in the Panic Proof
City.

This Is My 49th Birthday

FREDERICK D. UNDERWOOD.
Frederick D. Underwood, president
of the Erie Railroad company, was
born in Wauwatosa, Wis., February 1,
1862, and received his education at an
academy in Beaver Dam, Wis. He be-
gan his career as a clerk in the ser-
vice of the Chicago, Milwaukee and
St. Paul road, in whose employ he
continued from 1870 until 1886, rising
to the position of superintendent. When
he left that road it was to ac-
cept the position of general superin-
tendent in charge of the construc-
tion of the Minneapolis and Pacific
railway. Upon the consolidation of
that road with the Minneapolis, Sault
Ste. Marie and Atlantic railway Mr.
Underwood was appointed general
manager of the consolidated lines. In
1899 he resigned to become general
manager of the Baltimore and Ohio
road, of which he became vice pres-
ident, until he was elected to his pre-
sent position as president of the Erie
railroad and its allied lines.

CHANGE IN OWNERSHIP.
The meat market formerly owned by
August Kohle at 915 South C street,
has been purchased by Fred Schroeder
Phone 2253. 21-37

A Tariff Bogey and the Lobbyists

There is one thing about this reciprocity measure that will come into
play again for the general betterment of things and that is the destruc-
tion of the old bogey of the present tariff affecting farmers in the par-
ticular way that is claimed for it.

We have been asked to believe that the tariff affects the price of
farm products. We have been asked to believe that the tariff affects the
price which the farmer receives for his wheat—his corn, his oats—his
wool! That the tariff is responsible for farmers' "prosperity."

In spite of the infamous schedule "K" (which President Taft himself
called "indefensible")—the wool growing industry has declined. The
western herds are diminishing. Why? Simply because the Wool Trust
through its ramifications of organization is able to keep the price of
wool down and the price of clothes high.

The fact is that any Indiana farmer who raises sheep for anything
else than to keep the weeds down or as some sort of a side line is losing
money. There are not many sheep in Indiana—and the Purdue people
will not advise farmers to go into it extensively—"there's a reason."

Take the simple case of wheat and corn. All grain dealers know
that the price of wheat and corn is fixed in the Pit of the Chicago grain
market.

It is fixed there for the whole world.
Some time ago it was urged that in the face of a bumper crop of three
billion bushels of corn in America last year that the shortage of corn in
the Argentine had something to do with the slight rise in corn prices,
when the supply should have indicated a drop. But the exportable sur-
plus in the Argentine is never larger than a hundred million
bushels!

Everyone on the market knew that it was the manipulation in "fu-
tures" that did it. And manipulation in "futures" simply means that
the combination of speculators and elevator men and the structure of
trade machinery in this country enables a few men to control the price
of wheat and corn—to the detriment of everyone but themselves.

(A bill was introduced last April in congress to do away with "fu-
tures"—but that is another story.)

Or take butter and eggs.
Everyone knows that these simple by products of the ordinary farm
have for the last five years been the absolute property of the thirty-
three large cold storage houses.

If any one wants any proof of that—you know the recent develop-
ments in the over supply in the food trust case in the last three weeks.

With this as a slight intimation as to how the prices which the
producer receives for his product are arrived at it becomes interesting
to watch Mr. James E. Watson, a former congressman who was so lately
telling us about the tariff in these parts. Mr. Watson is said to be a very
competent tariff lobbyist deriving much of his effectiveness from the fact
of his friendship for Mr. Joseph Gurney Cannon and others very much
like him. He is going to attack the reciprocity measure out in Kan-
sas in the same breath with the fight against the progressive candidate
for governor.

Just why a tariff lobbyist should be so incensed about the recip-
rocity measure appears when it is remembered that this price of farm pro-
ducts bogey has been a club in the hands of the tariff lobbyists in times
gone past in order to have something to trade in their log rolling with
the west. But the average man in the west has never seen any more
results than those in the speeches.

It is noticeable that the howls are not coming so much from the en-
lightened progressive farmers of Kansas who know their economics and
their corn prices from bitter experience,—not from the wool growers—
but from men like Mr. Watson who are the paid agents of corporations,
obtaining attorney's fees for the good they can do in making tariffs which
grant the said corporations a special privilege behind which they can
erect an effective sales monopoly.

If the sacred bogey were destroyed—well—corporation lobbyists in
the senate and house would be at a loss for a little while as to how to
explain what some of these trades were to be made for.

Even granting that the tariff keeps the price of farm products up—
granted the whole argument of the most inspired lobbyist—let the care-
ful farmer sit down and figure out what the trading on this argument
has done to everything that he has to buy—from nails and farm machin-
ery—all articles made out of steel, to his wool mittens and socks—let
him see where this comes out and perhaps he will not be so anxious to
yell with delight for the tariff lobbyist's argument when he returns
home triumphant after the passage of the "best tariff bill" in the his-
tory of the nation "which protects the American farmer!"

Another simple fact of the matter is that this country is no longer
in the situation of producing more than it can get away with—we are
importing food stuffs.

The tariff cannot either be defended on the cost of production
abroad as far as Canada is concerned—Canadian workmen are as highly
paid as Americans—in fact many Americans are in Canada working at
present.

From all points of the compass the facts seem to fairly pour in
driving out the old bogey of tariff for the farmer—the howls are not
coming from the farmer—the intelligent farmers know and they don't
longer care to be the peg on which to hang an iniquitous tariff for the
special privilege of a few.

Let's have real reciprocity and get something for it.

SMALL SUM BROUGHT BY PROPERTY SALE

Sale of city property, which for
twenty years or so has been held by
the Evansville and Richmond traction
line, was made Tuesday by Henry T.
Burns, the commissioner for the re-
ceiver. The tract, which is available
for conversion into city lots and ly-
ing largely in West Richmond, brought
an unusually small figure, some of
the tracts selling as low as \$50. The
company after purchasing and grad-
ing its right of way ran short of funds
and was never able to interest cap-
italists in the project after that. Last
year the road went into the hands of
the federal court, a receiver being ap-
pointed.

"THIS DATE IN HISTORY"

FEBRUARY 1ST.
1681—William Penn and eleven associates bought East Jersey from the
heirs of Sir George Carteret.
1757—John Philip Kemble, famous English actor, born. Died in 1823.
1798—Act changing the name of St. John Island to Prince Edward Island
received the royal assent.
1815—Jonas Gilman Clark, benefactor of Clark university, born in Hub-
bardston, Mass. Died in Worcester, May 23, 1900.
1825—James W. Throckmorton, eleventh governor of Texas, born in Sparta,
Tenn. Died in McKinney, Texas, in 1894.
1842—Reception given in Boston in honor of Charles Dickens.
1851—Mary Wollstonecraft Shelley, widow of the poet, died in London.
Born there, August 30, 1797.
1861—The Louisiana authorities seized the mint and custom house at New
Orleans.
1876—A new ministry formed in British Columbia with Hon. Andrew Chas.
Elliott as premier.
1893—American Protectorate established in Hawaii.
1910—A new ministry formed in Sweden, with M. Konoow as premier.

Heart to Heart Talks.

By EDWIN A. NYE.
Copyright, 1908, by Edwin A. Nye

THE GOSPEL OF WORK.

"My Father worketh hitherto, and I
work," said the Nazarene.
God works. You will find a record
of some of his works in an old book
called Genesis. From the beginning
the Almighty was busy.

And if you want to find some of the
workings of God today go out of doors
and look about you. The great thing
in nature is—

Activity.
And from the time man began to
earn his bread by the sweat of his
brow down to this minute there has
been for him one gospel of life—the
gospel of work.

We are so made that we can only
find pleasure in doing things.
And in this respect we are in the
image and likeness of God who, we
must conclude, finds his pleasure in
doing great things.

Idleness is treason to the universe
in which you live.

The plowers do not loaf. The sun
never gets lazy. The moon arrives on
schedule.

There is a wide difference between
idleness and rest. God rested on the
seventh day, but he is never idle.

Rest is only a period of preparation
for doing.

The idle man is the miserable man.
It must be so. Because—

The sanity of divinity is in the work
of a man's hands and mind.

The idle rich who fancy they can
live in sweet inactivity find the hard-
est thing to do is to "kill time."

The man who "retires" from all busi-
ness because he has made a com-
petency will some time come to the
feeling that he might as well be Oler-
ized.

The saturated sponge filled with the
deadly perfume of the lotus flower has
been pressed to his nostrils until he is
no longer alive.

He is dead! And only walks about
to postpone funeral expenses.

If somebody would just wake him
up and give him the blessing of a hard
job!

Activity is life.

Idleness is death.

The primal curse is also the primal
blessing—work and enjoy; idle and rot.

MASONIC CALENDAR

Thursday, February 2, Wayne Coun-
cil, No. 10, R. & S. M. Stated assem-
bly.

Friday, February 3, King Solomon's
chapter, No. 4, R. A. M. Special meet-
ing. Work in Mark, Past and Most
Excellent Master degrees.

Saturday, February 4, Loyal Chap-
ter, No. 49, O. E. S. Stated meeting.
Work and lunch.

Water at Gibraltar.

There is so little water on the rock
of Gibraltar that the supply is in-
creased by condensing dew.

The Famous Rayo

Gives the Best Light at Any Price

When you pay more than the Rayo
price for a lamp, you are paying for extra
decorations that cannot add to the quality
of the light. You can't pay for a better
light, because there is none. An oil lamp
has the least effect on the human eye, and
the Rayo Lamp is the best oil lamp made,
though low in price. You can pay \$5, \$10,
or \$20 for some other lamp, and although
you get a better light than the white, mellow,
diffused, unflattering light of the low-
priced Rayo.

Has a strong, durable shade-holder. This sea-
son's burner adds to the strength and appeal.
Made of solid brass, nickel-plated, and easily polished.

Once a Rayo User, Always One

Dealers Everywhere. (If not at your store, write for descriptive
circular to the nearest agency of the

Standard Oil Company
(Incorporated)

The Richmond Standard

Is Made at Home

Repair or expert assistance
can be furnished or delivered
in two hours' time—a valua-
ble fact at a busy season.
The Richmond Standard re-
quires but little of this, but
the best of machinery needs
it at times. Visit the factory.

STANDARD
PATTERN &
MFG. CO.

North of Pennsylvania Pas-
senger Station,
Richmond, Indiana

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Some Gossip Gathered From The Gay American Metropolis

New York, Feb. 1.—What is declar-
ed by bibliophiles to be the largest
private collection of rare books ever
owned by one man will be dispersed
at auction sales the first of which will
be held this month. The library is
that of the late Robert Hoe, the manu-
facturer of printing presses, and in-
cludes many rarities of almost price-
less value. All of the more valuable
works will be offered volume by vol-
ume and the sales will likely continue
through a period of two years.

Mr. Hoe devoted much of his time
during the last quarter century of his
life to the quest of rare and scarce
books, and the collection of over twenty
thousand volumes represents wide
knowledge of values, rare insight and
appreciation and an ardent love for
books, backed by ample means.

The collection includes two copies
of the Gutenberg Bible, the first book
ever printed, one of which is on vel-
lum. So far as known only seven of
these books are in existence, all be-
ing in public museums except the two
Hoe copies and one in the possession
of J. Pierpont Morgan. It is under-
stood that the latter paid \$60,000 for
his copy.

Other treasures in the Hoe collec-
tion include rare Shakespeare folios,
Aldines and Elzevirs, Queen Eliza-
beth's personal prayer book, a Kilmar-
nock Burns with a letter from the
poet bound within its covers, and
thousands of volumes of rare Ameri-
cans.

It is generally considered by col-
lectors that the Gutenberg Bible is

AWFUL PAINS FULLY DESCRIBED

A Lady of Pizarro Tells Story of
Awful Suffering That Cardui
Finally Relieved.

Pizarro, Va.—"I suffered for several
years," writes Mrs. Denna A. Smith,
"with that awful backache and the bear-
ing down sensations, so fully described
in your book."

"I tried doctors and other medicines
and found little relief, until I was induced
to try Wine of Cardui, when I found in-
stant relief, and today I can heartily
recommend Cardui to all suffering women
and think there is no other as good."

In some instances, Cardui gives instant
relief; in others, it may take a little time.
But in all cases of female trouble Cardui
can be depended on to be of benefit, as
it is a specific remedy for women and
acts in a curative way on the womanly
organs.

As a general tonic for women, to build
up your strength, improve your ap-
petite, bring back rosy cheeks and make
you look and feel young and happy,
nothing you can find will do so much for
you as Cardui.

Your druggist has it.

N. B.—Write to: Ladies' Advisory Dept., Chat-
tanooga Medicine Co., Chattanooga, Tenn., for Special
Instructions, and 64-page book, "Home Treatment
for Women," sent in plain wrapper, on request.

Water at Gibraltar.

There is so little water on the rock
of Gibraltar that the supply is in-
creased by condensing dew.

If You Lack the Ready Money

for things you have in mind, call on us, get our reasonable rates
and terms. Twenty years' experience has shown us how to trans-
act this business in the best and cheapest way and satisfactorily
to our customers. We make payments to suit you—weekly, month-
ly or quarterly. Furniture, Pianos, Teams, Etc., serve as security
and left in your possession. No extra charge. Extension in case
of sickness, accident, etc. If unable to call, phone or write and
we will call at your home. Loans made in all surrounding
towns.

20 Years Experience in Our Business

State Loan Co.

In Rooms Formerly Occupied By

Indiana Loan Co.

40 Colonial Building Elevator to Third Floor

Cor. 7th and Main, Richmond, Ind. Phone 2560.

The Richmond Standard

Is Made at Home

Repair or expert assistance
can be furnished or delivered
in two hours' time—a valua-
ble fact at a busy season.
The Richmond Standard re-
quires but little of this, but
the best of machinery needs
it at times. Visit the factory.

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Foot Torture

Rub on Ezo and the Pain and Burn-
ing and Aching will Vanish

Foot misery is now a thing of the
past. It matters not how sore your
feet are, or how swollen or painful,
one rub with Ezo will make them
feel fine and comfortable.

Leo H. Fihe is the agent for Ezo
in Richmond and every reader of the
Richmond Palladium who has any foot
troubles ought to get a twenty-five
cent jar today.

Ezo is a different foot remedy; it is
a refined ointment which is quickly
absorbed by the pores and soothes
and heals the inflammation. It quick-
ly takes the agony out of corns and
bunions and makes the feet strong.

Ezo is a good thing to have on hand
at all times, nothing better for smart-
ing, chafing or itching skin. For use
after shaving, for burns, sunburn,
rough hands, eczema, blackheads and
redness of the nose. Ezo, 25 cents at
Leo H. Fihe's.

Ezo Chemical Co.,
Rochester, N. Y., Makers.

BUY A WAVERLY Electric

AGENT—Phone 3944

Harry Wood

AGENT—Phone 3944

AGENT—Phone 3944

AGENT—Phone 3944

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AGENT—Phone 3944

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