

The Richmond Palladium

—and Sun-Telegram—

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FORUM OF THE PEOPLE

Articles Contributed for This Column
Must Not Be in Excess of 400
Words. The Identity of All Con-
tributors Must Be Known to the
Editor. Articles Will Be Printed in
the Order Received.

Of late a great deal has been said
about the unsanitary condition of our
city. Yet the autist continues to
throw dust in the air. We cry for tu-
berculine tests, but no active measures
are taken to prevent tuberculosis. We
still eat dust daily and no measure is
taken to sprinkle our streets or other-
wise settle the dust. I have traveled
through many cities and have never
yet seen anything to equal the clouds
of dust in the city of Richmond. Even
in our homes there is no refuge from
the dust. In warm weather we must
keep our windows open and the auto-
scooter fills our homes with dust and
our hearts with misery.

Besides the annoyance he gives us
from dust, he together with the small
boy on roller skates or bicycle endan-
gers the lives of pedestrians. Is there
no protection for the old, the sick and
the afflicted, or for the innocent child
as he hurries to and from school?
Let us take some measure for self-
protection. Let a sanitary commit-
tee be appointed whose duty it is to
look into these things and report to
the city officers. In case they do not
act let us as citizens who desire the
welfare of our city, refuse to support
them at the coming election. Let
this committee visit every dwelling and
report, regardless of person or pres-
tige or power.

AN OLD CITIZEN.

Items Gathered in
From Far and Near

The Useful Consular Reports.
From the Springfield Republican.

The daily press of the land mourns
the loss of an esteemed contemporary
in the demise of the Daily Consular
and Trade Reports, which has issued
from the Department of Commerce
and Labor for several years. In its
place will appear a weekly publica-
tion. We hope this change does not
forbid the suspension of the publica-
tion of these reports entirely, as has
been urged by some mistaken advo-
cates of economy. The reports have
served a valuable purpose, and no
doubt as our consular service im-
proves they can be made still more
instructive and useful. From our own
experience and from a careful reading
of exchanges from all parts of the
country, we can affirm that the con-
sular reports receive constant and faith-
ful attention in newspaper offices, and
the information they purvey is repro-
duced far and wide. Inexpensively
gotten up, they are worth their cost
a good many times over, and we hope
they will continue.

These reports form a convenient
medium of bringing to the public much
useful information concerning laws,
inventions and institutions in foreign
lands and particularly of acquainting
manufacturers and merchants with
trade opportunities abroad that may
lead to inestimable advantage and
profit to Americans. We can under-
stand that certain concerns that have
private avenues to such information
might be very glad to have it with-
held from the knowledge of competi-
tors. Quite often the clamorous pro-
test against waste of public funds has
some selfish purpose back of it.
We are induced to speak of this mat-
ter of the consular reports because
there have been frequent signs that
their issuance in the form mentioned
has met with opposition, similar to
that which has succeeded already in
shutting off the sending out of matter
intended to stimulate the conservation
movement and the forestry cause es-
pecially. A curtailing of printed mat-
ter issued from time to time by the
bureau of statistics and bureau of cen-
sus also seems to have been under-
taken. The reduction of governmental
expenditures is a very good thing, but
it seems to us that a great deal of mat-
ter now issued from the government
printing office and sent out under
blank might be dispensed with more

COURTESY SLIPS

The Indianapolis Commercial Club has the right idea. It has just
gone to a job printer and ordered twelve thousand slips of paper printed
with hints to motormen, policemen and other city employees, advising them
as to the treatment of visitors to the city.

The Indianapolis Commercial club might go ever farther and distrib-
ute the courtesy slips among all the citizens of Indianapolis.

The gates of the city in these modern days are not holes in a wall
with a drawbridge to let down over the moat.

The modern city is throwing down the walls and using the pillars on the
barbed wire fences of conservatism and selfishness.

Indeed, cities are not only sending out engraved invitations, but per-
sonal representatives, to show the customers and prospective buyers what
can be had in the town.

It will therefore, be taken as no reflection on Richmond's treatment of
her friends from out of town if the suggestion is made that every man be
on the lookout for the man from outside the city limits.

Give him the smile, and the courteous word, be patient with the man
from out of town, and tell him whatever he wants to know!

Every year Richmond has invited men from all over this part of the
country to come to Richmond and see what we are doing—what we are
manufacturing—what we have that other places have not. This is the ob-
ject of the annual Fall Festival. And it has paid.

Now every business man knows the advantage of the "follow up" sys-
tem in securing trade. If he does not, he is not up to the standard of
modern business methods.

The "follow up" system to be used in this matter is simply a matter of
politeness. And courtesy means simply the expression of sincere kindly
feeling.

"Where is Main Street?"

"Where is the hotel—the best one and which is the popular rate
house?"

"Where is the post office?"

You know the sort of questions that you ask when you go to another
town.

A soft answer not only turns away wrath—but it is the making of cus-
tomers.

And you that have places of business, treat your competitor as a fel-
low citizen. When some man comes into your store from out of town and
cannot find exactly what he wants to buy—send him to the man in Rich-
mond who can suit him.

In this way you will have helped Richmond and the man who comes
here to trade.

In this way you will have made the customer your friend. He will
have confidence in you and will therefore feel that you are a good man
to trade with.

He will say good things of the town in so far as you have displayed
your belief in the city and treated him courteously, and he will act on
the way he feels.

And having said these things to everyone in the town, the police and
the motormen of the town will understand that there is not criticism but
simply encouragement to keep on being courteous to the best of their abil-
ity to all the people who come from out the town. The temptation in the
rush and turmoil of a tired day, when it vexes the patience of an archangel
is to give the short answer.

The short, sharp answer turns away trade and prosperity.

advantageously than these reports. For the consular and trade reports, es-
pecially, we would speak a good word.

The Bucket Shop.

From the Dayton News.

These be evil days for the bucket shops. The United States Government
has finally decided that the country
can get along very well without them
and nearly all of the states have put
a ban upon them, and they are no
longer welcome in even the most wide-
open city. They are, therefore, being
softly and silently tucked away in the
grave in which slumber the lotteries
that prospered in the good days gone.

Of all of the forms of gambling that
were ever invented, the bucket shop
was the most insidious, because it
was supposed to be the most respecta-
ble. It was the most hazardous and
the most subtle, and it caused the
downfall of more men than all other
forms of gambling combined. Com-
pared with the bucket shop, faro is a
child's pastime, and poker a game for
old women.

Secrets of Stenographers.

From the Indianapolis News.

One shudders to think what busi-
ness secrets may be in the possession
of the stenographers of the land. If
they could, or would speak we fear
that there would be seismic distur-
bances of more than local importance.

There is no cough medicine so popu-
lar as Foley's Honey and Tar. It ne-
ver fails to cure coughs, colds, croup
and bronchitis. Sold by all druggists.

TWINKLES

(By Philander Johnson)

Human Vanity.
"Some women are terribly vain,"
said the censorious person.
"Yes," replied Miss Cayenne, "they

O'er Elberfeld and Fessler, too!
The booms that statesmanship may
hurl,
The banners soldiers may unfurl,
Are now unmoted while we hear
The general cheer for "McAleer!"

Heart to Heart
Talks.

By EDWIN A. NYE.

Copyright, 1908, by Edwin A. Nye

AT EVENTIDE.

The day is done.
The shades of night have fallen,
Cloaking the garish lights and the tur-
moils of the day. The tired body is
relaxed and the mind is freed.
It is a time for reverie and for medi-
tation.

Looking backward on the paths by
which you came—paths you never
shall tread again—what has been the
history of the day?

Where have your thoughts traveled
when they have wandered in the inter-
vals of your daily task?
"Thoughts are things." What you
think each day determines what you
are. By some mysterious fashioning
your thoughts body forth what you
are to be.

Today have your thoughts taken you
up or down? Have you dragged your
soul through sewers of foulness,
slime pits of evil, or has it been fixed
on whatsoever things are true and
honest and lovely and of good report?

And, moreover, what thoughts of
yours have you contributed to the
world's great treasure house?

You say you are but a humble body
and your thoughts may not be written
down for the world to read and bene-
fit?

But think a moment! Have you this
day put a single one of your clean,
gracious, uplifting suggestions into
somebody's mind?

The power of suggestion is tremen-
dous. A good or evil thought well
planted in the heart of your friend is
mental dynamite. And if that sug-
gestion goes from the heart of your
friend to the heart of his friend, who
knows the end of it and the influence
of it?

What have you done today?
Have you dodged some duty or lolled
slothfully, loafer-like, through precious
hours? Have you passed by some op-
portunity to be a minister of some
good deed?

Or maybe you have manfully work-
ed at some uncongenial task. You
have revived the drooping soul of some
man or woman or child by some word
of kindness, some deed of mercy. You
have put your shoulder under some
brother's load and lifted.

If so, "at eventide it shall be light."
Retrospect is good for us. It is the
only means by which we may measure
progress or retreat. He who, ashamed
of his record is afraid to look back-
ward will never get onward.
The day is done.
What has been its history?

Near at Hand.

A clergyman startled his congrega-
tion by informing them that it was his
intention in a few days' time to go on
a mission to the heathen. At the close
of the service many prominent mem-
bers crowded about him and expressed
astonishment at this unexpected turn
in his affairs and begged to know when
he was going, where he was going and
what they were going to do while he
was gone.

"My good friends," said he, "to go on
a mission to the heathen will not neces-
sitate my leaving town. Ask your-
selves whether that is not the case."

Familiar Scenes.

"Yes; I'm just back from Europe."
"Did you see any towns abroad that
reminded you of home?"
"Oh, yes! In Venice everything was
floated, and in Pompeii the streets
were all dug up."—Kansas City Jour-
nal.

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BRUISES
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as well as all manner of injuries, soreness
and inflammation, this ointment promptly
relieves and quickly heals with

Sabine's
Curative Oil

Phillips Drug Co., Warren, Pa.
For Sale at 50c and 10c. by
Clem-Thistlethwaite W. H. Budger

HER GRAFT FAILED

Austrian Woman Tried to Get
German Money by Expos-
ing a "Traitor."

A HIGH OFFICIAL NAMED

(Special Cable from the International
News Service.)

Berlin, April 16.—During a visit to
Monte Carlo, Baron von Massenbach,
a Lieutenant in the German Reserve,
made the acquaintance of a "mas-
seuse," Josephine Bendel, a Austrian
by birth. One day, in the course of
conversation, she mentioned to him
that she knew a gentleman in a high
military position in Prussia who was
treasonably exploiting his opportuni-
ties in the interests of France. The
Baron was naturally interested by this
communication, and diligently follow-
ed it up. Finally Fraulein Bendel
agreed to be put on oath, and solemnly
swore that she could, and if a suffi-
ciently pecuniary inducement were
held out to her would supply the name
and address of the traitor, together
with a photograph of the fortress,
plans of which he had sold to the war
office in Paris for \$500,000. She ad-
ded a number of corroborative details
which need not be repeated here.

Baron Massenbach transmitted
what he had heard to Berlin. The re-
sult was, that the first time Bendel
was so imprudent as to cross the Ger-
man frontier she found herself in the
hands of the police. She did not re-
pent her strange story, however, but,
on the contrary, made it all the more
astounding by asserting that the treas-
onable individual was none other than
the chief of the Emperor's Military
Cabinet, General Baron von Lyncker.

Confronted with the general she at
once admitted that she had made a
mistake to identify, but nevertheless
stuck to it that what she had said
was otherwise correct. The police in-
vestigation, however, produced the
impression that the whole story was a
conventional proceeding, and the au-

REHEARSAL IS HELD

By Messiah Chorus at Murray
to Test Acoustic Prop-
erties of Hall.

RESULT VERY PLEASING

Rehearsals for the Messiah concert
to be given Wednesday, April 27th,
have been held in the Murray theater
in order to test the acoustic prop-
erties of the auditorium. Director Chase
expresses himself as exceedingly
pleased with the result. The chorus
seems to be of exactly the right size
for the hall and the work of the
chorus was most satisfactory. Word
has been received from the soloists
that they will be here for the morn-
ing rehearsal with the chorus.

Some anxiety has been felt because
Clarence Adler, the solo pianist for
the concert, had suffered seriously
from the grippe, but he is completely
recovered and his recital in the after-
noon, assisted by Mr. Louis F. Bur-
nett, basso cantante, is being looked
forward to by all local musicians with
great interest. The canvass for the
sale of seats continues to progress
satisfactorily, and it is predicted that
by the time the plot opens at the
Starr Piano ware rooms next Thurs-
day afternoon, at 4 o'clock a large part
of the house will have been sold.

With the forty-eight box seats all
sold and the numerous parties being
formed to attend both afternoon and
evening concerts, a number of them
from other towns, a brilliant occasion
is assured socially as well as musi-
cally.

Reserved.

Joe—I saw you at the opera with
Miss Upperton last night. She's cer-
tainly a beauty, but entirely too re-
served for me.
Fred—You just bet she is. I saw her
father this morning and reserved her
especially for myself.

MASONIC CALENDAR.

Saturday, April 16.—Loyal Chapter,
No. 49, O. E. S. Stated Meeting.

WANTED

A Number of First-Class Men

In the following trades: General all-
around machinists, engine, drop-
forge, die-sinkers, tool, bench floor,
lathe, boring mill, planer, milling
machine and automatic screw ma-
chine hands, blacksmiths, mill-
wrights, engineers, electricians,
brass finishers, for, speed and
monitor lathe hands, polishers, buff-
ers, platers, wood and metal pat-
termakers, draughtsmen, brass
molders, iron molders, coremakers,
light and heavy sheet iron work-
ers, plate and cornice men, structur-
al ironworkers, boilermakers, tin-
smiths, wood and metal lathers,
plasterers, bricklayers, stonecutters,
plumbers and steam-fitters, exper-
ienced automobile men (all bran-
ches), shipfitters, riveters and other
shipyard help, paperhangers,
painters, decorators, carpenters,
hardwood finishers, single and
double truck drivers, book and job
compositors, photo engravers, also
and copper etchers, half-tone op-
erators, finishers, experienced stock
and timekeepers; also a number of
strong, willing young men desirous
of learning trades. Reasonably
steady work. Good wages. Apply
with reference to
BOX 98, DETROIT, MICH.

Your Hair is Worth It

Afraid to use hair preparations? Don't know exactly what to do?
Then why not consult your doctor? Isn't your hair worth it?
Ask him if he endorses Ayer's Hair Vigor for falling hair.
Does not Color the Hair
J. C. Ayer & Co., Lowell, Mass.

NOTICE OF REMOVAL

During the construction of our new
Bank Building, we will transact our
banking business on the opposite
corner, known as the Vaughan Block,
where we will be glad to see our
customers and friends : : :

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The Best Lime
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It is nearest like the New
Paris lime, which is no
longer manufactured

Our Shale Brick Never
Turn White

HAVE YOU NOTICED how most brick buildings have been defaced by large white spots.
This comes from saltwater in the brick. We are agent for the WESTERN BRICK COMPANY
who manufacture Shale Brick, in which there is no saltwater. Your building will always look
new and clean. As samples of these brick we cite you to the

Pennsylvania Station, St. Mary's Church, the New
High School and Mr. Fred Bartel's House
on South 14th Street.

The Mather Bros. Company

Buns
Rolls
Muffins
Biscuits
Waffles
Pop-Overs
Coffee Bread

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BREAKFAST
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