

## The Richmond Palladium

—and Sun-Telegram—

Published and owned by the  
PALLADIUM PRINTING CO.  
Issued 7 days each week, evenings and  
Sunday morning.  
Office—Corner North 9th and A streets.  
Home Phone 1122.  
RICHMOND, INDIANA.

Rudolph G. Leeds.....Editor  
Charles M. Morgan.....Managing Editor  
Carl Bernhardt.....Associate Editor  
W. R. Foundstone.....News Editor.

SUBSCRIPTION TERMS.  
In Richmond \$5.00 per year (in advance) or 10c per week.

MAIL SUBSCRIPTIONS.  
One year, in advance ..... \$5.00  
Six months, in advance ..... 2.50  
One month, in advance ..... .45

RURAL ROUTES.

One year, in advance ..... \$5.00  
Six months, in advance ..... 2.50  
One month, in advance ..... .45

Address changed as often as desired; both new and old addresses must be given.

Subscribers will please remit with order, which should be given for a specified term; name will not be entered until payment is received.

Entered at Richmond, Indiana, post office as second class mail matter.

The Association of American Advertisers (New York City) has examined and certified to the circulation of this publication. Only the figures of circulation contained in its report are guaranteed by the Association.

*T. J. Scammon*  
No. 100 Secretary.

## FORUM OF THE PEOPLE

Articles Contributed for This Column  
Must Not Be in Excess of 400  
Words. The Identity of All Con-  
tributors Must Be Known to the  
Editor. Articles Will Be Printed in  
the Order Received.

Of late a great deal has been said about the unsanitary condition of our city. Yet the autoist continues to throw dust in the air. We cry for tubercular tests, but no active measures are taken to prevent tuberculosis. We still eat dust daily and no measure is taken to sprinkle our streets or otherwise settle the dust. I have traveled through many cities and have never yet seen anything to equal the clouds of dust in the city of Richmond. Even in our homes there is no refuge from the dust. In warm weather we must keep our windows open and the auto-scorcher fills our homes with dust and our hearts with misery.

Besides the annoyance he gives us from dust, he together with the small boy on roller skates or bicycle endangers the lives of pedestrians. Is there no protection for the old, the sick and the afflicted, or for the innocent child as he hurries to and from school?

Let us take some measure for self-protection. Let a sanitary committee be appointed whose duty it is to look into these things and report to the city officers. In case they do not act let us as citizens who desire the welfare of our city, refuse to support them at the coming election. Let this committee visit every dwelling and report, regardless of person or prestige of power.

AN OLD CITIZEN.

Items Gathered in  
From Far and Near

The Useful Consular Reports.

From the Springfield Republican. The daily press of the land mourns the loss of an esteemed contemporary in the demise of the Daily Consular and Trade Reports, which has issued from the Department of Commerce and Labor for several years. In its place will appear a weekly publication. We hope this change does not forebode the suspension of the publication of these reports entirely, as has been urged by some mistaken advocates of economy. The reports have served a valuable purpose, and no doubt as our consular service improves they can be made still more instructive and useful. From our own experience and from a careful reading of exchanges from all parts of the country, we can affirm that the consular reports receive constant and faithful attention in newspaper offices, and the information they purvey is reproduced far and wide. Inexpensively gotten up, they are worth their cost a good many times over, and we hope they will continue.

These reports form a convenient medium of bringing to the public much useful information concerning laws, inventions and institutions in foreign lands and particularly of acquainting manufacturers and merchants with trade opportunities abroad that may lead to inestimable advantage and profit to Americans. We can understand that certain concerns that have private avenues to such information might be very glad to have it withheld from the knowledge of competitors. Quite often the clamorous protest against waste of public funds has some such selfish purpose back of it.

We are induced to speak of this matter of the consular reports because there have been frequent signs that their issuance in the form mentioned has met with opposition, similar to that which has succeeded already in shutting off the sending out of matter intended to stimulate the conservation movement and the forestry cause especially. A curtailing of printed matter issued from time to time by the bureau of statistics and bureau of census also seems to have been undertaken. The reduction of governmental expenditures is a very good thing, but it seems to us that a great deal of matter now issued from the government printing office and sent out under cover might be dispensed with more

## COURTESY SLIPS

The Indianapolis Commercial Club has the right idea. It has just gone to a job printer and ordered twelve thousand slips of paper printed with hints to waiters, policemen and other city employees, advising them as to the treatment of visitors to the city.

The Indianapolis Commercial Club might go even farther and distribute the courtesy slips among all the citizens of Indianapolis.

The gates of the city in these modern days are not holes in a wall with a drawbridge to let down over the moat.

The modern city is throwing down the walls and using the pliers on the barbed wire fences of conservatism and selfishness.

Indeed, cities are not only sending out engraved invitations, but personal representatives, to show the customers and prospective buyers what can be had in the town.

It will therefore, be taken as no reflection on Richmond's treatment of her friends from out of town if the suggestion is made that every man be on the lookout for the man from outside the city limits.

Give him the smile, and the courteous word, be patient with the man from out of town, and tell him whatever he wants to know!

Every year Richmond has invited men from all over this part of the country to come to Richmond and see what we are doing—what we are manufacturing—what we have that other places have not. This is the object of the annual Fall Festival. And it has paid.

Now every business man knows the advantage of the "follow up" system in securing trade. If he does not, he is not up to the standard of modern business methods.

The "follow up" system to be used in this matter is simply a matter of politeness. And courtesy means simply the expression of sincere kindly feeling.

"Where is Main Street?"  
"Where is the hotel—the best one and which is the popular rate house?"

"Where is the post office?"  
You know the sort of questions that you ask when you go to another town.

A soft answer not only turns away wrath—but it is the making of customers.

And you that have places of business, treat your competitor as a fellow citizen. When some man comes into your store from out of town and cannot find exactly what he wants to buy—send him to the man in Richmond who can suit him.

In this way you will have helped Richmond and the man who comes here to trade.

In this way you will have made the customer your friend. He will have confidence in you and will therefore feel that you are a good man to trade with.

He will say good things of the town in so far as you have displayed your belief in the city and treated him courteously, and he will act on the way he feels.

And having said these things to everyone in the town, the police and the motormen of the town will understand that there is not criticism but simply encouragement to keep on being courteous to the best of their ability to all the people who come from out the town. The temptation in the rush and tumult of a tired day, when it vexes the patience of an archangel is to give the short answer.

The short, sharp answer turns away trade and prosperity.

advantageously than these reports. For the consular and trade reports, especially, we would speak a good word.

The Bucket Shop.

From the Dayton News. These be evil days for the bucket shops. The United States Government has finally decided that the country can get along very well without them and nearly all of the states have put a ban upon them, and they are no longer welcome in even the most wide-open city. They are, therefore, being softly and silently tucked away in the grave in which slumber the lotteries that prospered in the good days gone.

Of all the forms of gambling that were ever invented, the bucket shop was the most insidious, because it was supposed to be the most respectable. It was the most hazardous and the most subtle, and it caused the downfall of more men than all other forms of gambling combined. Compared with the bucket shop, faro is a child's pastime, and poker a game for old women.

Secrets of Stenographers.

From the Indianapolis News. One shudders to think what business secrets may be in the possession of the stenographers of the land. If they could, or would speak we fear that there would be seismic disturbances of more than local importance.

There is no cough medicine so popular as Foleys Honey and Tar. It never fails to cure coughs, colds, croup and bronchitis. Sold by all druggists.

## TWINKLES

(By Philander Johnson)

Human Vanity. "Some women are terribly vain," said the censorious person.

"Yes," replied Miss Cayenne, "they

O'er Elberfeld and Fossler, too!  
The booms that statesmanship may  
burst,  
The banners soldiers may unfurl,  
Are now unmoved while we hear  
The general cheer for "McAfee!"

Heart to Heart  
Talks.

By EDWIN A. NYE.

Copyright, 1910, by Edwin A. Nye

## AT EVENTIDE.

The day is done.  
The shades of night have fallen,  
cloaking the garish lights and the tumults of the day. The tired body is relaxed and the mind is freed.

It is a time for reverie and for meditation.

Looking backward on the paths by which you came—paths you never shall tread again—what has been the history of your daily task?

Where have your thoughts traveled when they have wandered in the intervals of your daily task?

"Thoughts are things." What you think each day determines what you are. By some mysterious fashioning your thoughts body forth what you are to be.

Today have your thoughts taken you up or down? Have you dragged your mind through sewers of foulness, slime pits of evil, or has it been fixed on whatsoever things are true and honest and lovely and of good report?

And, moreover, what thoughts of yours have you contributed to the world's great treasure house?

You say you are but a humble body and your thoughts may not be written down for the world to read and benefit?

But think a moment! Have you this day put a single one of your clean, gracious, uplifting suggestions into somebody's mind?

The power of suggestion is tremendous. A good or evil thought well planted in the heart of your friend is mental dynamite. And if that suggestion goes from the heart of your friend to the heart of his friend, who knows the end of it and the influence of it?

What have you done today?

Have you dodged some duty or loiled slothfully, loafer-like, through precious hours? Have you passed by some opportunity to be a minister of some good deed?

Or maybe you have manfully worked at some uncongenial task. You have revived the drooping soul of some man or woman or child by some word of kindness, some deed of mercy. You have put your shoulder under some brother's load and lifted.

If so, "at eventide it shall be light."

Retrospect is good for us. It is the only means by which we may measure progress or retreat. He who, ashamed of his record, is afraid to look backward will never get onward.

The day is done.

What has been its history?

## Near at Hand.

A clergyman startled his congregation by informing them that it was his intention in a few days' time to go on a mission to the heathen. At the close of the service many prominent members crowded about him and expressed astonishment at this unexpected turn in his affairs and begged to know when he was going, where he was going and what they were going to do while he was gone.

"My good friends," said he, "to go on a mission to the heathen will not necessitate my leaving town. Ask yourselves whether that is not the case."

## Familiar Scenes.

"Yes; I'm just back from Europe." "Did you see any towns abroad that reminded you of home?"

"Oh, yes! In Venice everything was flooded, and in Pompeii the streets were all dug up."—Kansas City Journal.

BURNS  
BRUISES  
BLISTERS

as well as all manner of injuries, soreness and inflammation of the skin are promptly relieved and quickly healed with

Sabine's  
Curative Oil

Patent Drug Co., Warren, Pa.  
For sale at 25c and 50c by  
Clem. Thistlethwaite W. H. Sudhof

## HER GRAFT FAILED

Austrian Woman Tried to Get  
German Money by Exposing  
a "Traitor."

## A HIGH OFFICIAL NAMED

(Special Cable from the International News Service.)

Berlin, April 16.—During a visit to Monte Carlo, Baron von Massenbach, a Lieutenant in the German Reserve, made the acquaintance of a "messenger," Josephine Bendel, an Austrian by birth. One day, in the course of conversation, she mentioned to him that she knew a gentleman in a high military position in Prussia who was treacherously exploiting his opportunities in the interests of France. The Baron was naturally interested by this communication, and diligently followed it up. Finally Fraulein Bendel agreed to put on oath, and solemnly swore that she could, and if a sufficiently pecuniary inducement were held out to her would supply the name and address of the traitor, together with a photograph of the fortress, plans of which he had sold to the war office in Paris for \$500,000. She added a number of corroborative details which need not be repeated here.

Baron Massenbach transmitted what he had heard to Berlin. The result was, that the first time Bendel was so imprudent as to cross the German frontier she found herself in the hands of the police. She did not recant her strange story, however, but, on the contrary, made it all the more astounding by asserting that the treasonable individual was none other than the chief of the Emperor's Military Cabinet, General Baron von Lyncker.

Confronted with the general she at once admitted that she had made a mistake to identify, but nevertheless stuck to it that what she had said was otherwise correct. The police investigated, however, produced the impression that the whole story was a conventional proceeding, and the au-

thorities decided to prosecute her for libelling Baron Lyncker, and she was put on trial at Berlin this morning and sentenced to eight months imprisonment.

## REHEARSAL IS HELD

By Messiah Chorus at Murray  
to Test Acoustic Prop-  
erties of Hall.

## RESULT VERY PLEASING

Rehearsals for the Messiah concert to be given Wednesday, April 27th, have been held in the Murray theater in order to test the acoustic properties of the auditorium. Director Chase expresses himself as exceedingly pleased with the result. The chorus seems to be of exactly the right size for the hall and the work of the chorus was most satisfactory. Word has been received from the soloists that they will be here for the morning rehearsal with the chorus.

Some anxiety has been felt because

Clarence Adler, the solo pianist for the concert, had suffered seriously from the grippe, but he is completely recovered and his recital in the afternoon, assisted by Mr. Louis F. Burnett, basso cantante, is being looked forward to by all local musicians with great interest. The canvas for the sale of seats continues to progress satisfactorily, and it is predicted that by the time the plot opens at the Starr Piano ware rooms next Thursday afternoon, at 4 o'clock a large part of the house will have been sold.

With the forty-eight box seats all sold and the numerous parties being formed to attend both afternoon and evening concerts, a number of them from other towns, a brilliant occasion is assured socially as well as musically.

Joe—I saw you at the opera with Miss Upton last night. She's certainly a beauty, but entirely too reserved for me.

Fred—You just bet she is. I saw her father this morning and reserved her especially for myself.

## MASONIC CALENDAR.

Saturday, April 16.—Loyal Chapter, No. 49, O. E. S., Stated Meeting.

## WANTED

## A Number of First-Class Men

in the following trades: General all-around machinists, engine drivers, forge, die-sinkers, tool, bench, floor, lathe, boring mill, planer, milling machine and automatic screw machine hands; blacksmiths, machinists, millwrights, engineers, electricians, brass finishers, Fox, speed and motion hands; bell founders, bell founders, platers, wood and metal patternmakers, iron molders, coremakers, light and heavy foundry hands; stone and copper setters, half-tonne operators, finishers, experienced stock and timber hands; a number of strong, willing young men desirous of learning trades. Reasonably steady work and good wages. Apply with reference to

BOX 66, DETROIT, MICH.

Your Hair is Worth It  
Afraid to use hair preparations? Don't know exactly what to do? Then why not consult your doctor? Isn't your hair worth it? Ask him if he endorses Ayer's Hair Vicks for falling hair. Does not Color the Hair

J. C. Ayer & Son, New York.

## NOTICE OF REMOVAL

During the construction of our new Bank Building, we will transact our banking business on the opposite corner, known as the Vaughan Block, where we will be glad to see our customers and friends :

## THE SECOND NATIONAL BANK

High Grade  
CementsAtlas, Universal  
Alpha, Speed

All Guaranteed.