

## VETERAN SHOWMEN GET THEIR LIBERTY

Harry Carpenter and Poney Miller Have by This Time Rejoined the Circus.

### THEIR FINES WERE PAID.

MEN TELL OF THEIR EXPERIENCES IN A MOST ENTERTAINING WAY—WILL STEER CLEAR IF SHOW EVER COMES BACK.

Harry Carpenter, colored, and Poney Miller, veteran showmen, are once more at liberty and have by this time rejoined the Barnum & Bailey circus. Their partner, Edward Esteb, colored, is still in durance vile and will probably remain so until he has served out his fine.

Carpenter, Miller and Esteb were arrested Saturday afternoon at the circus grounds for indulging in a crap game. Monday morning they were each fined \$10 and costs for frequenting a gambling place and inciting a riot. Carpenter and Miller secured money due them by the circus management and at once paid their fines.

"Dis is de first burg dat I ever lit in where showmen was pinched for rollin' de bones," stated Miller, who is a product of the New York tenderloin. "I was only rubberin' at de game, which was bein' pulled off at de side of de six hoss canvass wagon which I drives. Me for a wide steer from dis burg de next time dat de big show plays here."

Carpenter and Miller have both been faithful employees of the circus for years. With the show they have traveled all over America and a greater part of Europe. Miller has been working for the circus for twenty-one years. Carpenter states that he made no effort to start a riot. He said: "When the cop made a grab for me I does what any coon caught in a crap game would natchly do under de circumstances—start to run. I couldn't get away, so I jes grabs a guy rope and hollers for de boss canvassman, who is a friend ob mine, and who I knows would hab got me out of de scrape."

### Don't Pay Alimony.

To be divorced from your appendix. There will be no occasion for it if you keep your bowels regular with Dr. King's New Life Pills. Their action is so gentle that the appendix never has cause to make the least complaint. Guaranteed by A. G. Luken & Co., Druggists. 25c Try them.

## WHEAT MARKET STILL UNSETTLED

Sensational Reports Go the Rounds in Chicago.

### FEELING OF UNCERTAINTY.

Chicago, May 14.—Wheat opened in the Chicago pit this morning, wild, irregular and unsettled. There were some predictions that certain firms would announce assignments and reports about that big houses are tottering. Trading feature was light, brokers fearing to get in. The pit was not as wild as yesterday but uncertainty is pervading it. Every trader in market met his margin and passed the clearing house safely. This is regarded as most remarkable.



While brains in the race count for some thing, they're hardly as strong as a smile. So simple a thing as a dimple will make a man travel a mile.

### Hitting the Pace.

Evidently the trusts are not getting all of our money, as we have been led to suppose, judging from the way people are buying automobiles, or else some one is holding out on Mr. Rockefeller and his associates.

If the craze for the buzz wagon keeps on growing, the sport will lose much of its charm, for when everybody has a machine there will be no one left to be run over, and who would care for a cross country run without some victims? It would be altogether too tame for the man with sporting blood to come home with nothing checked up to his credit but a few helpless chickens.

We see but one way out of the difficulty, and that is to insist that autos should be painted in different colors, according to their cost. Then the man who has one that cost over \$5,000 could always feel safe in running down the fellow whose machine only set him back a paltry \$1,500.

### Piles Cured in 6 to 14 Days.

PAZO OINTMENT is guaranteed to cure any case of Itching, Blind, Bleeding or Protruding Piles in 6 to 14 days or money refunded. 50c.

Artificial gas, the 20th Century fuel. 10-11

## BOY WAS TIED TO RAILROAD TRACK; GOT SEVERE SCARE

(Continued From Page One.)

targets along the railroad track. King resisted capture and he was badly beaten by the three. After King had been thoroughly subdued his captors placed him on extension ties near one of the targets he was alleged to have defaced and was then securely tied with ropes. After King had been tied to the ties his feet and wrists were also bound.

### Was Not in Danger.

Young King was in no danger of being run over by a train as the ties to which he was bound extend some distance from the rails but after his captors left him the lad imagined that he was to meet some terrible fate and at once began to pick frantically at the rope which bound his wrists. He soon unloosened these, after which the work of releasing himself from the ties was comparatively simple.

After Prosecutor Jessup learned the facts of the case he bound Claude and Lee Nicholson and their confederate, Howard Mitchell, over to the juvenile court. The Nicholsons have been in Fairview for some time and it is probable that this latest escapade will result in their being sent to the reform school to join the Shank boys, who were in the same gang that the Nicholsons were prominent members of.

For a mild, easy action of the bowels, a single dose of Doan's Regulents is enough. Treatment cures habitual constipation. 25 cents a box. Ask your druggist for them.

### Lincoln's Rebuke.

The saying that there are few honest lawyers did not hold true in the case of Lincoln. A man once called to retain him on a suit.

"State your case," said honest Abe. The man did, and then Lincoln said: "I cannot represent you, for you are wrong, and the other party is right."

"That is none of your business if I employ you," said the client. "Pardon me," said the man who afterward became president; "my business is never to defend wrong."

"Well, but you can make trouble for the other fellow." "Yes," said Lincoln, "I can set a whole community at loggerheads, I can make trouble for this widow and her fatherless children and by so doing get you \$600 that rightfully belongs to her, but I won't do it."

"Not if I pay you well?" "Not for all the money you are worth," was the reply.

## MAKING SOMETHING DIFFERENT

Building Business by Making Something New and Original, Different from What the Other Fellow Makes—The Man Who Made Cider "Just Soft Enough to Keep the Constable Off and Just Hard Enough to Help Him Do a Land-Office Business"—Success of Preparation to Take the Kinks Out of Negro's Hair—How a Country Grocery Clerk Built Up a Great Business in Stereograph Pictures—Business Men Should Find Leisure Each Day for Self-Culture.

By CHARLES N. CREWSDON

(Author of "Tales of the Road," Etc.)

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"Now, another way that a man can build a business," said a manufacturer of specialties, "is by making something different from what the other fellow makes—something unique and original. I remember when I was a boy away down in Kentucky that an old man named Gray used to bring ginger cake and cider and watermelon in town on election day and draw up his wagon on the shady side of the public square. There was a kind of a flavor to that ginger cake and a sort of sweet glaze made out of brown sugar over the top of it that no other ginger cake had, and he always tapped a barrel of cider that would bubble on your tongue when you first tasted it. It was just naturally good, rich cider and made out of crab apples. Nobody else in the country had trees that bore such good fruit as old man Gray's did. Nobody else had such good cider. When you drank the other fellow's cider the roof of your mouth reminded you of a cinkered brass kettle. It was a prohibition town, and when I looked at the moonshine man would come along boot-legging out his 40 rod, the boys who were inclined never got anything to drink that would make them want to vote for Andy Jackson."

"I'll tell you, these people who are making things nowadays must always keep grubbing up sassafras sprouts, and if a man can, let him try to make something for the market that the other fellow can't produce."

### Ideas the Things That Count.

"Yes, you're right about that," chimed in a hatter. "In my line of business there are scores and scores of people making hats. Of course there are a few, and here the master hatter let a gleam slide over his face—"who make stuff in my line better than others do, but still, no one of them has any very great advantage over the other. But in some lines it's different. Just look at these incandescent electric light globes, for instance. The company that makes these has a cinch. Edison had an idea. He worked out this idea and put it into practice."

"Yes, and I'll tell you another thing," spoke up the shoe merchant, "he hit onto a thing that fits into the needs of lots of people. If a man has a corner on canary bird food he can't do as much business as if he were to have a grip on all the wheat that grows. Everybody eats bread, but only a few women buy bird seed."

"But," began the silk buyer, "when ever there's anything like making bread where it's very plain to any mind that there will be a demand for it, you will always find a lot of people going into that business. It is a great deal better to start up something on your own hook than nobody else has, than it is to start in on something that everybody is using and go into competition with others. Why, there's a firm out in Chicago that's doing a business of nearly half a million dollars a year—and what do you suppose that business is? They are making a preparation which is said to take the kinks out of negroes' hair. Who would think that a business like that would amount to anything? Still, that firm's cleaning up bushels of money every year. Of course, there's an element of flimflam in the business. The stuff will straighten out the kinks all right—but after a week or two they will come back again."

### Continuous Demand.

"That is a good thing for any business," exclaimed the hat manufacturer. "It makes a continuous demand." "Yes, you're right about that," continued the silk buyer, "but it would be better still to make something that will last and give permanent satisfaction and meets a genuine demand on the part of the general public."

"Now, I know of a man who used to be a clerk in a grocery store in Kansas. He had saved up about a hundred dollars when a stranded book agent struck his town and unloaded on him a hundred dollars worth of cook books. The agent pictured in glowing terms the amount of money this grocery clerk could make out of the book business, at which the smooth and wily agent himself had made a fluke."

"The sucker bit. He went down in Arkansas and cleaned out that bunch of books inside of a week. He made more money than he had made in a whole month at shooing flies off from molasses barrels. He bought another bunch of books and sold them out and still another."

"The next summer, he struck a fellow that was selling these here parlor picture things—what do you call 'em? You put a sort of a do-funny up to your face and look through two glass eyes that make the picture look life size and have depth to it—just like the thing itself."

"You mean the stereograph," volunteered Joannis Carolianus.

"Thank you, John," answered his

A Clever Hint. "You are so popular," sighs the swain. "You have so many suitors!" "The idea!" smiles the fair young thing. "Why, I can count them all on the fingers of my left hand. See. The index finger is Mr. Smugforth, the second finger is Mr. Balder, and the third finger—the third finger of my left hand—the third finger is you."

Next day he got the ring for it.—Chicago Post.

Artificial gas, the 20th Century fuel. 10-11

father's silk buyer. "Yes, sir; this fellow who had been a rube grocery clerk and had been done by a snagged book agent, let himself get it in the neck again, as one of these stereo-s—what's the name, John?"

"Stereographs," supplied Joannis Carolianus.

Nursed Business to Success. "Yes, as one of these stereograph agents handed him a bunch of those things. But the rube went down into Arkansas again and had the greatest success selling the pictures. The business at that time was on the bottle, but that very fellow nursed this business carefully and to-day is making, in connection with his partner, a hundred thousand a year. He travels in foreign lands, and his wife takes along a nurse for the youngsters."

"I've often laughed when he told me how and why he started in. 'I knew,' said he to me, 'that I was as green as a cymeline, but when that smooth agent showed me those things, he fanged me in the roof of the mouth and I couldn't get off of the hook, either; but I argued that most of the people in the world were just as green as I was.'

"After I'd been buying those things from a concern for a while, I concluded that I would get cameras of my own and begin to make them myself. I really felt that there was merit in those pictures. I myself, had always wanted to travel and when I looked at those stereograph pictures I felt that I was right on the spot. When I went out canvassing I saw that they pleased people, and I felt that what pleased people could be sold to them. In a little while I took my brother in with me and left my father to fill the orders that were sent in. Just we three worked this business then. And do you know, gentlemen," continued the silk buyer, "that this very yoke of a Kansas grocery clerk to-day employs from three to five thousand agents. Hundreds of young men in this country to-day are making their way through nine months of schooling by spending three months of their time during the summer in selling these stereographs? They give satisfaction and they last for a long time, but the factory is continually making new subjects, just as the publishing house is always making new books. He has branch houses all over the world. Yes, sir; the thing in manufacturing, is to make something that gives satisfaction and on which you can repeat."

"Well, that fellow stuck to his business," remarked the specialty manufacturer.

### Some Leisure a Requisite.

"Yes, sure," spoke up Watkins, looking straight at Joannis Carolianus—and perhaps obeying a request of the college boy's father—"attending to business will help to build a business; but at the same time there's no use in a man eternally drudging. The business man is the man of all men who should have some leisure time each day that he may devote to self-culture; and the professional men who are so set up about their accomplishments don't really know just how cultured many business men are—men at whom they turn up their noses. First, a man should attend to his business, to make a success of it. He need not, of course, be quite so ignorant of other affairs as one of my actor friends once was. I am sure you've all seen Eddie Foy. Eddie, you know, is wise in the ways of the world, but he was about the most verdant Shamrock that I ever knew when he first went on the stage. He came right out of the Kerry Patch of Chicago and made a hit on the first ball pitched. He was under the management of Henderson. After Eddie had caught on good and hard in a couple of plays, Henderson sent him over to Paris to select costumes for a new extravaganza. Just before he left I met him on the street and he said to me:

"George, come on and go over to Paris with me."

"I'd like to go the best in the world, Ed, but I'm afraid I can't."

"Oh, come off! And come on, anyway; I'll give you the time of your life. See here, I've just received a letter from Miranda (Miranda was the Premiere Danseuse of the company with Foy) and she is at her old home in Rome and she wants me—see, here's the letter—to come down to Italy. Then, in an undertone, he asked, 'And say, George, on the level, where is it, anyway?'

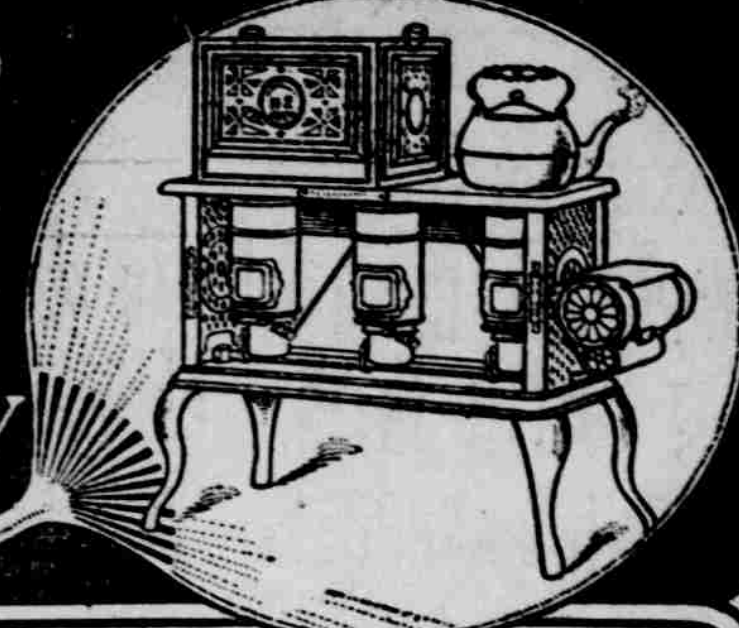
As the business men talked, Joannis Carolianus, as it had been his custom at Harvard, made a few notes. These read: "To build a manufacturing business faking won't work; use good material; make good stuff; create something new, which people like, which will be used widely; stick to business."

## BRANCH IDEA GIVEN UP

Bartel Company Gets No Encouragement at Lynn.

The Adam H. Bartel company has given up all thought of establishing a branch overall factory at Lynn, as the residents of that town did not seem to take up with the idea. Girls could not be secured who would work in the factory.

Keep Cool; Save Money



For cool cooking, less work and least fuel-expense use a

## NEW PERFECTION

### Wick Blue Flame Oil Cook-Stove

—the ideal stove for summer. Does everything that any other kind of stove will do. Any degree of heat instantly. Made in three sizes and fully warranted. At your dealer's, or write our nearest agency for descriptive circular.



### The Rayo Lamp

is the best lamp for all-round household use. Made of brass throughout and beautifully nickelled. Perfectly constructed; absolutely safe; unexcelled in light-giving power; an ornament to any room. Every lamp warranted. If not at your dealer's, write to our nearest agency.

STANDARD OIL COMPANY (Incorporated)

## OHIO AUTHORITIES

### WANT TWO OTHERS

(Continued From Page One.)

return from Indianapolis Mr. Dundon will stop off in Richmond to get Fredricks and Johnson.

Mr. Dundon stated that Smith is one of the cleverest "dips" in the country. When the Barnum & Bailey circus showed in Columbus recently Smith lifted a diamond stud from a

man on a street car. Smith got away with the stone but Dundon has been hot on his trail ever since. Hattie Smith, Dundon states, is a go-between for the gang of "dips" that have been following the circus. Smith was arrested once before in this city. Several years ago he operated here during a race meet and was taken into custody by Detective Charles Page.

Orino Laxative Fruit Syrup is best for women and children. Its mild action and pleasant taste makes it preferable to violent purgatives, such as pills, tablets, etc. Get the booklet and a sample of Orino at A. G. Luken and Co.'s.

## OLD RECORD IS BROKEN BY ANOTHER AVALANCHE OF VOTES

Continued from page 1.

### THE PRIZE AT STAKE.

A free trip to the Jamestown exposition for six persons. Every item of expense going and coming and for a week at the fair will be paid by the Palladium and Sun-Telegram. The successful candidates will be housed at the Inside Inn, the best hotel at the exposition and will be taken into every exhibit and concession on the grounds not to say anything of the water trips and other amusements afforded about historic old Norfolk, which will be enjoyed at this paper's expense. The trip to be taken by a single fair goer, along the plans laid down by this paper for its six winners would cost at the very least \$100.00. It is certainly worth working for.

### HOW VOTING WILL BE CONDUCTED.

The contest is free for all. Everybody can vote without the expenditure of a single penny. Each day a coupon will appear in the Palladium and Sun-Telegram. Fill in the coupon today as a starter, with the name of the person and employment.

Mail or bring the coupon to the Palladium and Sun-Telegram office, North Ninth and A streets and the vote will be counted as directed. The expiration date of each coupon will appear on the face each day. For instance the coupon appearing today will not be good after May 21. Bear this in mind.

Paid in advance subscriptions to the Palladium and Sun-Telegram will entitle such subscribers to special voting privileges in order to assist the candidate of his choice and this will be the method employed:

Certificates will be issued with receipts for subscriptions paid in advance.

- 1.—One year's subscription, paid in advance, at \$3.50 for city subscribers and \$2 for rural route subscribers, entitles the person voted for to 2,500 votes.
- 2.—One six months' subscription, paid in advance, at \$1.80 for city subscribers, or \$1.25 for rural route subscribers, entitles the person voted for to 1,000 votes.
- 3.—One fifteen weeks' subscription, paid in advance, at \$1.00 entitles the person voted for to 500 votes.
- 4.—One month's subscription, paid in advance, at 30 cents, entitles the person voted for to 100 votes.
- 5.—In every issue of the paper there will be a coupon entitling the person voted for to 1 vote. Don't fail to clip these coupons and then turn them into the Palladium and Sun-Telegram office.

### THOSE WHO ARE ELIGIBLE.

1. A WOMAN SCHOOL TEACHER.
2. A MAN SCHOOL TEACHER.
3. A WOMAN SHOP EMPLOYEE.
4. A MAN SHOP EMPLOYEE.
5. A SALESWOMAN OR WOMAN CLERK.
6. A SALESMAN OR MAN CLERK.

A subscriber may vote for anyone coming under the above classification. The vote as it stands night each day will be published in the paper of the following day.

### CLIP THE BALLOT.

Clip the ballot below, fill it in properly and send it to the Palladium and Sun-Telegram not later than May 21. The contest will run until June 1, 1907.

## This Ballot Not Good After 5 P. M., May 21

Palladium and Sun-Telegram  
Jamestown Exposition Voting Contest.

(ONE VOTE COUPON)

THIS BALLOT IS CAST FOR.....

MOST POPULAR.....

Carrier boys are not permitted to receive ballots from the patrons. Fill in the ballot, mail or bring it to the Palladium and Sun-Telegram office, before the expiration of the above date, otherwise it cannot be considered. A new ballot will appear daily.

### Rickets.

Simply the visible sign that baby's tiny bones are not forming rapidly enough.

Lack of nourishment is the cause.

Scott's Emulsion nourishes baby's entire system. Stimulates and makes bone.

Exactly what baby needs.

ALL DRUGGISTS: 50c. AND \$1.00



## We Propose To Increase Our CLASSIFIED ADVERTISEMENTS

The Palladium and Sun-Telegram is the recognized Classified Advertisement medium in Richmond and Eastern Indiana, as is proven by the fact that we carry daily a GREAT MANY MORE such advertisements than any other paper published in this city or this part of the country.

But we want more people to take advantage of the results that can be obtained from a Classified Advertisement in this paper, and to encourage them we are OFFERING AS A PREMIUM for every Classified Advertisement brought into our office (costing not less than 25c)

THE BEAUTIFUL HISTORICAL PICTURE, IN COLORS,

## Christopher Columbus at the Royal Court of Spain.

This beautiful picture is after the famous painting by Brozik, and shows the intrepid Columbus explaining to Queen Isabella his great plan of sailing due west "around" the globe until he came to Asia. Before the Queen on a table are her jewels of fabulous worth, which she later sold to buy the little fleet with which Columbus set out on his remarkable voyage of discovery. The scene which the picture portrays is shown as taking place in a beautifully decorated room of the Queen's palace, and the two principals, Columbus and Queen Isabella, are surrounded by a group of richly dressed Spanish grandees.

Remember, this beautiful picture is given ABSOLUTELY FREE to anyone bringing to the Palladium office a Classified Advertisement costing not less than 25c. Thus you are doubly benefitted. You receive this beautiful picture free and get the results our large circulation brings to all Classified Advertisements.