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## Cheap Farms in Jennings County, Ind.

Don't pay exorbitant rents or twice the real value of farm lands, but come to South-Eastern Indiana, the garden spot of the State and buy a good improved farm at a reasonable price. Farms all sizes and prices. Come and see me or write, stating about the kind of farm wanted.

### SOME OF OUR BARGAINS.

80 ACRES, rolling land, good soil, 40 acres in cultivation, 6-room house with cellar, good barn 35x40, fruit, water, etc. Price \$1,200. 1/2 cash, balance easy terms.

120 ACRES, near town, no buildings, 300-000 feet beech, sugar and walnut timber, land nearly all tillable and good soil. Price \$1,000. A rare bargain—must sell at once.

152 ACRES, 2 miles from Butlerville, Ind., 1 mile to church and school, land nearly all in cultivation, two-story 8-room house with cellar, good barn, splendid fruit and water, good fences. Price \$2,700. Part time.

240 ACRES, 1 1/4 miles of Butlerville, two-story brick house, 10 rooms, with cellar, large barn, 80 acres in cultivation, including 40 acres of bottom land, good wells and springs. A fine stock farm. Price \$7,500.

35 1/2 ACRES, 3/4 mile from Butlerville, 30 acres in cultivation, nice cottage with five rooms and cellar, good barn, fruit, water, etc., land nearly level. Price \$1,400. Part time.

190 ACRES, 3/4 mile from Butlerville, 80 acres gently rolling, in cultivation, balance broken, timbered land, two good houses and barns, fruit of all kinds, well, springs, and good fish pond. Price \$35 per acre. Part time.

E. C. DAVIS, Butlerville, Ind.

MENTION THIS PAPER.

## COMMUNICATED.

About "Grover and Clover."

ED. DEMOCRAT:—

A few weeks ago I wrote a communication to your paper which I have just learned has been giving the neighboring press some little concern. I did not think to disturb any one, in fact, being just a common tenant farmer, I never once thought that anything I could write would find its way so far from home as Fowler and Lafayette.

The Fowler republican takes my 2,000 bushels of corn and figures me \$600 for it—\$200 more than I was at the time of writing promised for it—and also \$220 more, the Republican says, than it would have brought under "Grover and clover."

Under "Grover and clover" I sold corn in Rensselaer for 50 cents per bushel. My 2,000 bushels of corn at that price would this year bring me \$1,000, or \$400 more than the price the Republican has figured.

Under "Grover and clover" I sold hay at from \$7 to \$9, and I saw hogs sell for \$6 per cwt.

Under "Grover and clover" horses were the highest ever known—under McKinley the lowest.

Under "Grover and clover" Jasper county had the greatest land boom in its history.

Under "Grover and clover" I saw every house in Rensselaer occupied and people for lack of room tenting on the commons.

Under McKinley to-day, 73 houses of your town are vacant.

Under "Grover and clover" Rensselaer property found ready sale at one-third more than it will bring to-day.

Under "Grover and clover" and the Wilson tariff, trusts—the blighting curse of the age—were not half so active as they are now.

Under "Grover and clover" our country waged no needless cruel foreign war.

Under "Grover and clover" there were no scandals, no dirt, no rotten beef or boss Hanna's.

Things better than "Grover and clover" our country has enjoyed, and things worse, much worse, we have had to endure under republican rule. In my day the worst business depression the people have seen was under republican rule. Back near the close of the '70's, when republicans had absolute and undisturbed control, the wheels of trade were almost completely stopped. I saw thousands and thousands of honest workmen turned into begging tramps. Riots, bloodshed and death were common, government troops alone held the peace in all our great cities. Nothing like it had ever before been seen in this country and nothing half so bad has since befallen us. And all had been under republican rule for 16 years. No democratic administration was in sight to scare—all was republican and trouble. I did not then nor do I now attribute all the trouble of those bad times to republican mismanagement. Of course the governing party was much to blame, but not wholly.

There are times when conditions and combinations of circumstances are such that misfortunes will for a time befall the people and none can wholly prevent it.

The Republican promises the farmers great things if McKinley can only reign a little longer. The day of great promises by political parties to farmers has about passed.

There are two things all intelligent farmers have quit—planting in the moon and banking on republican promises.

Do away with the trusts, give us equal opportunities with all other callings, and we will, without murmuring, bear our share of whatever ill befalls our land.

FARMER.

### A Difference Without a Distinction.

About eleven years ago a petition for a road in Union tp., commencing at Aix and running north to what is known as Bradberry's farm, in Keener tp., was presented to the board of commissioners, for a road to be located on said line. Viewers were appointed to examine into the utility of said line and the necessity of it to the traveling public, and make report. The viewers' report was highly favorable to said line. The road was granted and ordered opened. The line was surveyed and established by J. C. Thrawls, county surveyor at that time. The line was opened, graded and made accessible to the traveling public. It has been worked and made use of as a public highway and continuously traveled ever since, and no one has entered a protest or disputed the right of the traveling public to ride or travel upon said line as a public highway until the spring of 1899, when J. P. Sherman entered a vigorous protest by placing his fence in the road

in such a manner as to successfully obstruct and hinder the passage over it of the traveling public. The trustee, by the advice of his attorney, ordered Sherman to vacate, but he said, No. The fence was forcibly removed while Sherman resisted. Sherman immediately placed his fence again in the road. The trustee was once again advised by Attorney Foltz to clear the road and further advised that if Sherman again placed his fence in the road, to have him arrested for willfully and maliciously obstructing the road, to the delay and inconvenience of the traveling public.

In connection herewith, we wish to state that Mr. Sherman does not own a foot of land in the county and his only excuse for placing his fence in the road is that one John Alter, of auditor's warrant fame, surveyed a tract of land owned by his sister and in doing so changed the line of said road a few feet, thereby giving Mr. Sherman a somewhat feeble excuse for giving the traveling public and somebody else a little trouble.

Being convinced that Sherman had no legal or acquired right to interfere with the traveling public on said road, we are constrained, however, by the ethics of common justice and equity to give him the credit of honestly believing that he was unjustly treated, but public policy dictates that the interest of the state must be conserved. That the welfare of society, is paramount to the individual is one of the cardinal principles of American jurisprudence, though in practice, we are compelled to record, we are lamentably deficient in our cardinal principles as set forth in our Declaration of Independence and embodied in the constitution of the United States, as the supreme law of the realm.

We do not make it a business to tirade against the rich and aristocracy of young America, as such, but we do know a little bit and know full well that the man with \$5 enjoys an unholy and unjust advantage over the farmer and ordinary man, who has nothing to commend him but an honest conscience and a willingness to make an honest living with honest labor, and all he asks is a just and equal chance in this life with the almighty \$. Whom do we look to to protect the old flag, the emblem of liberty and justice, when foes assail us without and within? Ask the poor, lone widow who has given her only son as a sacrifice, and her answer will be the common people, and not the representatives who have dethroned and impoverished labor and crowned king, the almighty \$. A poor man is considered foolish to appear in court at the present time against a rich man or a strong corporation; no matter how meritorious his claim may be he can't have any assurance of having justice done him. The total destruction of all trusts and rich corporations who organize for the purpose of artificially enhancing the cost of manufactured articles on one side, and the despoiling of the farmers on the other, by reducing the price of their produce to a ruinous and confiscating rate, by unnatural and illegitimate means, would not cure all the ills humanity is heir to, but would go a long way toward bringing about the great millennium and the white winged messenger of peace.

Again we will call your attention to Mr. Sherman to more fully illustrate our point. Mr. Sherman did not put his fence in the road the third time, for the trustee gave him standing notice, by the advice of his attorney, that if he did, he would arrest him at once.

Once again the road is obstructed. Not by Sherman, but by a rich corporation, whose residence is in Rensselaer, and is known as the Jasper County Telephone Co. This company has put its poles in the road, exactly where Sherman put his fence. It has placed its poles in the Davison ditch, also, from three to six feet in ditch, from bank. The ditch is 25 feet wide and the guy cables are sunk in the ground within three feet of center of ditch, and yet the trustee is making no effort to get the poles out of the ditch or road either.

We hope he will not act the part of a bully towards Mr. Sherman, a poor man, and act the coward's part and cater to a rich corporation and allow them to obstruct Davison's ditch and the public highway with their poles. The trustee will surely not maintain that he has legal authority to keep Mr. Sherman out of the road and allow the Jasper County Telephone Co., to remain.

Maintain a partial attitude towards that rich corporation if you choose, Mr. Trustee, but the fact still remains that if the latter has a legal right to maintain a telephone line in the middle of that

road, Mr. Sherman has an undoubted right there also. Your attorney says Mr. Sherman is a trespasser, and if Mr. Sherman is a trespasser, so is the telephone company, so long as it stays there. If you have legal authority to oust Mr. Sherman, the same legal authority will compel you to oust the telephone company also, and why don't you do it? Perhaps the trustee has run up against a snag he was not looking for, and if so he owes an ample apology to Mr. Sherman for the trouble made him. The principle upon which he has so far been governed by in the matter is an outrage upon justice and equity, and the people who are directly interested and live on said line are getting tired of dilly dallying tactics. If he has not the moral courage to stay with it he had better resign his office of trustee, so a man can be appointed who has the backbone and moral courage to stay with and defend the people's interest against all comers, whether rich corporations or a private citizen.

In closing this communication we wish to say we despise and abhor such a principle as meted out to Sherman on one side, and a rich corporation on the other side. We have no apology to make for this communication only that we wrote it by request.

FRANK J. GANT.

Kniman, Ind.

## Free! Free!!

The Indianapolis Sentinel Free To All Paid-In-Advance Subscribers To "The Democrat."

THE DEMOCRAT has made special arrangements with the publishers of that excellent state paper, the Indianapolis Weekly Sentinel, whereby all subscribers to THE DEMOCRAT who are paid to or beyond Jan. 1, 1900, will receive the Sentinel one year free gratis, and those who are in arrears or whose subscription expires previous to Jan. 1, 1900, may receive the Sentinel free for one year by paying arrears and one year in advance, or if now paid a few months in advance, by coming in and extending their subscription to THE DEMOCRAT for one year.

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In car load lots at market price. Said cattle will be sold on 8 months time where desired at 7 per cent. interest. Chattel mortgage taken as security. Also breeding ewes and grade Shropshire lambs in lots to suit the purchaser. Also cows and calves. Said stock to be seen at McCoysburg by calling on James McDonald, or A. McCoy of Rensselaer, Ind.

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THE

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## THE RULE OF THREE.

Advice of a Business Man to Young Men Seeking Success.

There are good business reasons for expecting more young men to venture into mercantile and industrial enterprises during the present year than have done so in the last five or six years all told. Present business conditions throughout the country and the constant expansion in all lines—notably in all departments of the dry goods trade—will certainly be a powerful incentive toward new business ventures. The foundations of many prosperous careers can and will be laid during 1899 and 1900. But there will also be some utter failures, no matter how great the general prosperity. Whether the individual young merchant in each case is to succeed or fail will depend upon himself and upon the methods he adopts. The present is therefore an opportune time for speaking a word, trite but true as gospel, that may save some from disaster, and that will most assuredly bring success to all who follow it faithfully.

After an intense business experience of 30 years the writer of this article desires to urge upon young business men—and upon old business men, too, for that matter—the supreme importance of what may be called the commercial rule of three, as embodied in these three rules: Be prompt; be thorough; keep every promise. In these three rules lies the whole secret of success for the merchant. They sound simple, but if you analyze them you will find that they cover the whole scope of business enterprise. They imply honesty, industry, unselfishness, devotion to duty—all the fundamental principles of modern commerce. They are the sum and substance of all the teachings of centuries of prosperous effort by the greatest commercial race on the face of the earth.

The merchants of the United States are again facing great opportunities, and thousands of young men are about to face these opportunities for the first time. Upon all we would urge the vital importance of the "rule of three" in the successful conduct of any business enterprise, large or small, distributive or manufacturing. If you expect to succeed in business—if you expect to be able to compete with your neighbors and finally acquire a competence for yourself—adopt the rules of promptness, thoroughness and reliability. Choose now between them and failure, for there is no other choice.

Be prompt yourself, and require every man, woman and child identified with your enterprise in any way, however remote, to be prompt in everything they undertake in relation to your business. Be thorough yourself, and set the example to all associated with you. It is not enough to be thorough part of the time, or only when you feel well and are in a good humor. Be thorough all the time in everything pertaining to your business. No item is so small that you can afford to slight it. Thoroughness and promptness must be two of the watchwords of any man's career as a successful merchant or manufacturer. And the third, no less important, must be fidelity to his promises.

Be sure never to permit yourself, under any circumstances, or to permit any of your employees or representatives, to make a business promise to your customers that you cannot faithfully execute. Lose the sale—lose the customer, if necessary—but never make a promise that you cannot keep. Let rule number three be a sacred watchword in your store, like the other two rules that go with it. Be careful about saying what you will do, and then always do what you say you will. The young men who, by hundreds and thousands, will go into various kinds of business enterprises during this year and next, should engrave these words on their business brains: Be prompt, be thorough, be sure to keep your promises.—Chicago Dry Goods Reporter.

### Neighborhood Telephones.

The time is undoubtedly coming very rapidly when the isolation of the farmer will become mitigated, owing to "neighborhood telephone lines," by means of which they can communicate with each other without reference to the condition of the roads or press of work. A local paper of an inland city in New York state describes an interesting line where the subscribers constructed the line, furnishing the tools and doing the work themselves, the expense of wire, instruments, etc., was equally divided among them, and the cost was only \$14 per share. The line, of course, is free to subscribers, but others can make use of it by the payment of a small fee. At present there are ten subscribers to the line.

### Reputation.

A man may fall innocently into a compromising situation; but when he persists in staying in it, he must be ready to say good-by to his good name.—Watchman.

### A Bit of True Philosophy.

There is only one day in a year, that is: to-day.—Ram's Horn.