

Today In Business—

# Don't Let That Odor Fool You

Stuff In Bottles Now Makes Used Cars Smell Like New

By HAROLD HARTLEY, Times Business Editor  
DON'T TAKE this one standing up. Find a chair. And hold tight.

Remember that heady smell you whiff inside a new car, the sweetest, and most expensive, perfume in the world? You can buy it in bottles.

It's made by Carmetics, and that's no gag, either.

The stuff is colorless, like water, and is peddled—you know where—to used car dealers.

They can now sell you an oldie complete with new car smell.

**R.I.G. BROADSHOULDERED**  
L. E. Craig, Chevrolet one manager, ferreted it out for me at Chevie's four-day cram session in the Antlers Hotel for its 171 dealers in the Indianapolis zone.

Those sharp Chevrolet boys have spotted a few changes in the used car business. Time was when the public would gladly buy anything on wheels, but no more.

The wholesaling of used cars (cheaper by the dozen) has fallen off. More dealers have to give the OK treatment to the cars they take in-trade, then peddle them off their own lots.

**THAT'S THE WAY** of the dealer roundup, to teach the boys what it takes to make a five-year-old model throw away its crutches.

If they need paint, the old coat is sand-blasted off in a couple of hours. It used to take a man day and a half. And some of their testing equipment looks like a doctor's kit.

They can listen to a motor for a heart murmur, test its blood pressure (oil), carburetor respiration, and its metabolism, how much energy it gets out of the gas it drinks.

**CHEVROLET HAS** a 12-point program, and the big boys in the zone were doing the blackboard work for the dealer classes.

The official roll call included such Chevie top-batters as P. W. Hanna, city sales manager; C. C. Mangus, assistant zone manager; J. C. Moore, zone parts manager; and Harry Sanders, zone service manager.

When they sell you a Chevie, new or used, they make it stick. I think this is how they do it.

## Sleep Shop Peep

**SOMETHING NEW**—A yawn-and-go-to-bed store. It's strictly second story, unless you sleep downstairs.

Mr. and Mrs. Earl J. Baier (Lorene Gauseph) are opening their Sleep Store tomorrow at 3726 N. Meridian St., in that row of limestone fronts just south of 38th.

This store stays in the bedroom, from furniture to good-nights, short or long, and those nighties quick early morning cover-ups.

Mrs. Baier, milked, and in an eye-matching blue jay tweed, hat, too, yesterday was helping to put the loose ends together.

**THEY'LL HAVE** a lame (stitched with gold metal thread) bed with tufted headboard and swingdown arms for sit-up reading and a mattress and springs covered with the same glitter cloth.

They'll be going in for the Vertebrae. That's a health bed. There'll be three nightgown models (Patricia Stevens) shows, 1 to 3, 3 to 5, and husbands can catch the itae show, 7 to 9.

But that's all the husbands will catch. The store is stocked on the feminine side. The old man still will have to buy his own pajamas, on his lunch hour, downtown.

## Pan-Am

**HOOSIERS WHO** like to thumb the colored travel map and dream about the don't-care pace of the hot-blooded countries south of the Rio Grande can get an eyeful at the Marrot Hotel tomorrow night.

It's Pan American Day. There will be continuous movies, business-coaxers for the air and steamship lines, exhibits of silver, carved woods, Mr. Goyeche.

serapes (big red and blue hawks with a hole to slip over your head), and llama rugs.

**SOME OF THE** exhibits have been borrowed from Mr. and Mrs. Leo Dwyer, 3466 Fall Creek Blvd., who just returned on the Amsterdam.

The speaker will be Rafael Goyeche, chief of the Latin-American Division, Dock Board, International House, New Orleans.

**THE PAN-AMERICAN** Friendship Club in which Mrs. Elmer Krueger and Mrs. Todd Stoops are active will have a booth along with the travel agencies.

Frank Bodwell, ocean-hopping

**TROMBONES \$49.50 FROM**  
INDIANA MUSIC CO.  
118 E. OHIO ST. PH. 1184

**Keepsake**  
DIAMOND RINGS!  
from \$7.50 to \$275.00  
Since Chicago  
KING JEWELERS  
106 W. Wash. St., Clarymont Hotel Bldg.

**RHEUMATIC PAINS**  
Take time-tested WINTER-X tablets for pain and discomfort of Rheumatism, Gout, or Menstrual Pain. Buy WINTER-X tablets today with absolute guarantee of quick relief or money back! 100 for \$2.00.  
100 N. Delaware St., Indianapolis 4, Ind.

# Butter Price Slash Urged By Industry

Manufacturers Seek U. S. Move to Cut Cost to Consumers

By EARL RICHERT  
Scripture-Howard Staff Writer

WASHINGTON, Apr. 13—The butter-making industry is pleading with the Agriculture Department and Congress to let butter prices come down.

"With the government piling up mountains of the stuff and with yellow margarine coming on tax-free, we've just got to get butter prices down to sell more," said a spokesman for the American Butter Institute.

The institute has adopted two resolutions:

One requests the Secretary of Agriculture to lower the government floor under butter—at once and to the lowest level possible under the law. The institute figures this would be about 3 cents a pound, from the present floor of 60 cents down to 57 cents.

**Program Fixed**  
The second resolution asks Congress to establish butter price supports at a level "no higher than necessary to assure protection against disaster." The institute made no specific recommendation, but a spokesman said it was necessary to have a lower legal floor than the present minimum of 75 per cent of parity.

D. S. Anderson, assistant director of the Agriculture Department's dairy branch, said the butter price floor could not be changed now because a "firm program" had been announced to run until Mar. 31, 1951.

In other words, the government—as Mr. Anderson sees it—is committed to maintain butterfat prices to farmers at 60 cents a pound for almost another year.

**No Action Stated**  
"We never have lowered price supports in the middle of a program, and Congress has adopted the same attitude," he said. "Even when Congress changes a price support law, it never has let the law change an existing program."

Senate Majority Leader Scott Lucas (D. Ill.) has announced that no action will be taken at this session of Congress to change the price support setup.

"If people don't start pleading for it now, nothing ever will be done," said a butter institute spokesman. "And the government will keep on piling up mountains of butter. Why, it has 100 million pounds now."

**Better Selling Urged**  
Mr. Anderson contended that the butter industry must conduct a better selling campaign if it is to increase butter consumption. He said that butter prices were not too high now; that what was needed was "more push" behind the product.

"The 115 million pounds we bought last year was only 8 per cent of total production," he said. "I'm convinced that a good sales campaign by the industry would have put us out of the butter buying business."

He said that butter never had been pushed as hard as cream, milk and cheese.

Butter institute officials say that one of the obstacles to a first-class butter sales campaign is that there are only about three nationally known brands of butter. The officials believe that a price reduction is necessary to increase butter sales and that 50 cents a pound to consumers is a good figure to try for.

Butter price support is complicated because it is involved in the price support for milk—which the government is ordered by law to maintain. Agriculture Department officials say that lower support price on butter would force them to raise the support price on dried skim milk—and they bought 40 per cent of the country's dried skim milk production last year.

**U. S. Statement**  
WASHINGTON, Apr. 13 (UP)—Government expenses and receipts for the current fiscal year, ended Sept. 30, 1949, are \$30,962,879,310 and \$27,738,180,009, respectively.

**INDIANAPOLIS CLEARING HOUSE**  
Clearings \$1,141,700  
Debits 77,063,000

**Local Truck Grain Prices**  
No. 2 truck wheat, \$2.10.  
No. 2 white corn, \$1.42.  
No. 2 yellow corn, \$1.26.  
No. 2 soybeans, \$2.47.

# Nash Introduces 5-Passenger Custom Convertible



This is the new, much talked about Nash Rambler.

## 'Rambler' Enters Low-Price Field

Has \$300 Worth Of Big Car Features

DETROIT, Apr. 13—Nash Motors rolled out its "Rambler" today.

It's a five-passenger custom convertible, first model of a new series, aimed at the rich low-price field.

The "Rambler" boasts about \$300 worth of big car appointments which include an electrical operated top, weather-eye conditioned air heater, radio, one-piece windshield, direction signals, chrome wheel discs, clock, foam seat cushions. Its base price is \$1808.

H. C. Doss, vice president in charge of sales, gives the car a 30-miles-to-the-gallon gas rating, more with overdrive, easy parking, nimble traffic handling without sacrificing swiftness on the open highway.

"Rambler" is an old name with Nash. The first "Rambler" was built by Nash in Kenosha, Wis., in 1902.

The car has soft top advantages but hard top safety. Two steel rails over the doors protect occupants in case of a severe accident and roll-over.

It's a job of tight streamlining. It's built low and has a fancy grille. And the top goes up and down at the touch of a dash button. It has a flexible plastic rear window and can be zipped off entirely.

The car's under five feet tall and oil and battery gauges are replaced by red signal lights. The radio's on the dash, factory installed. Door handles are pull-out type.

Under the hood there's a 82-horsepower, six-cylinder, L-head engine, compression 7.25 to 1. Nash reports it spent five years and \$13 million to develop the "Rambler," shooting at high quality performance in a small car.

"The 'Rambler' is not to be confused with Nash's NX-1, an experimental, two-passenger \$1000 car the company recently showed."

## Find Skeletons Of 3 Babies

BALTIMORE, Apr. 13 (UP)—The skeletons of three babies were found here last night in a boarded-up fireplace where they apparently had been hidden more than 25 years.

The skeletons were discovered by Nats Rarrie, a police officer who said she and her family had been occupying the house about a year.

Mrs. Prage said she found the skeletons when one of her rings slipped through a crack in the mantel above the second-floor fireplace.

She said the bones were wrapped in three separate bundles, one covered with cloth and the other two by newspapers. One of the newspapers was dated Sept. 18, 1921, and the other Jan. 27, 1923.

Dr. William Kammer identified the skeletons as human and ordered them taken to the city morgue for further examination. Police said they were attempting to find out who occupied the home during the early twenties.

## BANSHEE FLIER KILLED

CERRY POINT, N. C., Apr. 13 (UP)—A Marine Corps Banshee jet fighter crashed and burned here yesterday, officers reported today. The pilot, identified as Capt. Albert T. Lavers, 26, Palo Alto, Cal., was killed.

## 'Unknown Soldier' Of World War II To Be Selected

WASHINGTON, Apr. 13 (UP)—The body of the unidentified American who will symbolize World War II's hero dead will be chosen next year at Philadelphia's Independence Hall from among six unknown servicemen.

The Defense Department said the selection will be made May 26, 1951. The body will be brought immediately to Washington for Memorial Day Burial ceremonies in Arlington National Cemetery were World War I's Unknown Soldier is enshrined.

During the intervening few days, the unidentified serviceman—who will represent all branches of the Armed Forces—will lie in state in the Capitol Rotunda.

**THE SERVICEMAN** finally selected for the honor will be one of some 8000 unidentified dead now in overseas cemeteries. He will be chosen from among six bodies representing the World War II theaters of war and the Alaskan command.

In each area, six bodies will be selected in lottery fashion with the first being designated a principal and the other alternates. The bodies of the first selected will be exhumed and examined to see if they can be identified. If they can, the next alternate will be selected.

Then the six from each area will be taken to Philadelphia for final selection rites. The five rejected will be returned overseas for reburial.

## Local Issues

—Apr. 13—

**STOCKS**  
American States 44  
American States 44  
American States 44

**BONDS**  
American Loan 44  
American Loan 44  
American Loan 44

**Local Produce**  
Kans.-Current receipts, 55 lbs. to case  
20c. Grade A large, 20c. Grade A medium, 19c. Grade B large, 20c. and no. 2, 19c. Grade B medium, 19c. and no. 2, 19c. Grade C large, 18c. and no. 2, 18c. Grade C medium, 18c. and no. 2, 18c. Grade D large, 17c. and no. 2, 17c. Grade D medium, 17c. and no. 2, 17c. Grade E large, 16c. and no. 2, 16c. Grade E medium, 16c. and no. 2, 16c. Grade F large, 15c. and no. 2, 15c. Grade F medium, 15c. and no. 2, 15c. Grade G large, 14c. and no. 2, 14c. Grade G medium, 14c. and no. 2, 14c. Grade H large, 13c. and no. 2, 13c. Grade H medium, 13c. and no. 2, 13c. Grade I large, 12c. and no. 2, 12c. Grade I medium, 12c. and no. 2, 12c. Grade J large, 11c. and no. 2, 11c. Grade J medium, 11c. and no. 2, 11c. Grade K large, 10c. and no. 2, 10c. Grade K medium, 10c. and no. 2, 10c. Grade L large, 9c. and no. 2, 9c. Grade L medium, 9c. and no. 2, 9c. Grade M large, 8c. and no. 2, 8c. Grade M medium, 8c. and no. 2, 8c. Grade N large, 7c. and no. 2, 7c. Grade N medium, 7c. and no. 2, 7c. 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