

Wall Street

Co-ordinator Eastman Sets Swift Pace in Rehabilitating Railroads—Has Ambitious Plans.

By RALPH HENDERSHOT
Times Special Financial Writer

It is beginning to look as though the railroads will not know themselves when Joseph B. Eastman, federal co-ordinator, gets through with them. Mr. Eastman is creating even by railroad men, as being the best posted man on railroads in the United States, and he appears to have the vision and the vigor, not to mention authority, to revamp operations and methods of the steam carriers entirely.

That a shakeup in railroading was badly needed is granted quite generally. Many were on the verge of a complete financial breakdown under the old regime, even with the interstate commerce commission watching over their activities. Shippers had been critical, and not without reason, of the high costs of transporting goods from one section of the country to another, and these charges have played an important part in raising the cost of living.

The latest thing Mr. Eastman is said to have on his mind is the rehabilitation of the railroad power unit. It is a well-known fact that the carriers have not kept pace with their needs in the way of locomotives of late, having bought very few new ones during the last five years. It is said that more than half of the engines now in service are obsolete.

It is true, of course, that the railroads have not had the money to spare to buy new locomotives in recent years. Some of them, though, were paying big dividends when they should have been thinking about such needs. It is expected that the government will allot between \$200,000,000 and \$400,000,000 to put this branch of their equipment house in order.

When the co-ordinator took office it was assumed that he would spend most of his time in working out carrier considerations, and some figured he would not get far in that direction because of the lack of a long-term capital market to finance such mergers. He has been working along that line to some extent, but he has been concentrating on correcting other important situations.

His efforts in connection with rebuilding physical properties undoubtedly were undertaken partly to help President Roosevelt's general business recovery along. The Pennsylvania railroad, for instance, was allotted \$84,000,000 for electrification work, and \$51,000,000 was made available to other roads for the purchase of steel rails.

Operating methods are expected to get their full share of attention from now on. It is said Mr. Eastman, among other things, plans to eliminate so far as possible the expensive freight selling organizations which have been built up by the carriers. Some authorities claim such organizations absorb a very large percentage of railroad freight revenues.

The co-ordinator also has under way the co-ordination of railroad terminal facilities, and he has taken a deep interest in the salaries being paid carrier executives. All in all he seems to be one of the busiest of President Roosevelt's aides, and while he works in co-operation with the interstate commerce commission, that organization seldom is heard from these days.

New York Stocks

Table with 10 columns: Stock Name, High, Low, Close, and various other market data. Includes sections for Railroads, Industrials, and various other stock categories.

Table with 10 columns: Stock Name, High, Low, Close, and various other market data. Includes sections for Railroads, Industrials, and various other stock categories.

CONGRUALLY BOOSTS STOCKS

1 TO 4 POINTS

Several Issues Reach New Highs as Tickers Run at Full Speed.

Average Stock Prices

Average of thirty industrials for Monday: high 97.15, low 95.25, last 95.98, net 12.40, average of twenty rails: 95.54, 38.69, 15.85, 9.92, average of twenty utilities: 24.65, 24.00, 24.21, net 17, average of forty bonds: 80.39, net 17.

BY MAX BUCKINGHAM
United Press Financial Writer

NEW YORK, Nov. 14.—A rousing rally on the Stock Exchange today sent stocks up 1 to 4 points in the general list and Home Stake Mining up 20 points to 345 in active trading that tickers were forced to abbreviate quotations to keep pace.

Silver futures moved to new highs and silver stocks followed with U. S. Smelting reaching 10 1/2, up 1 1/2 points. American Smelting firmed up fractionally to 47 1/2. Homestake Mining, which gained 4 1/2 points yesterday, opened at 343 today, up 18 1/2 points, to feature the gold mining division. The latter was firm in response to the advance to \$35.56 in the R. F. C. gold price.

Oils, favorites in yesterday's transactions, again were prominent on the upside. Standard Oil of New Jersey, selling ex-dividend, opened at 44 1/2, up 1/2, and then rose to a new 1933 top at 44 3/4. Small gains were made by Standard of California, Phillips, Continental, and Consolidated Oil.

Congoleum firmed up 3/4 to 24 1/2, on 2,000 shares on declaration of an extra dividend of 50 cents in addition to the regular 25 cents a share.

Utilities were steady, as were Motors, store shares and steels. The trend after the opening was toward slightly higher levels without pick-up in transactions.

Safeway Stores, Inc., reports October sales of \$17,455,840, up 6.7 per cent from last 1932 month.

Bank Clearings

INDIANAPOLIS STATEMENT

Clearings Nov. 14, 1933. \$2,872,000.00

Debits Nov. 14, 1933. \$2,872,000.00

TREASURY STATEMENT

Not balance for Nov. 14, 1933. \$31,550,097.40

Misc. int. receipts Nov. 14, 1933. \$1,071,419.89

Corn Nov. 14, 1933. \$1,071,419.89

New York Curb

By Abbott, Hoppin & Co.

Close

Allied Mills 9 1/4, Great A. C. 12 1/4

Am. Bank 10 1/4, Am. Can 10 1/4

Am. Sugar 10 1/4, Am. Tobacco 10 1/4

Am. Wire 10 1/4, Am. Zinc 10 1/4

Am. Wool 10 1/4, Am. Yarn 10 1/4

Am. Cotton 10 1/4, Am. Lumber 10 1/4

Am. Paper 10 1/4, Am. Glass 10 1/4

Am. Steel 10 1/4, Am. Iron 10 1/4

Am. Coal 10 1/4, Am. Oil 10 1/4

Am. Rubber 10 1/4, Am. Leather 10 1/4

Am. Textile 10 1/4, Am. Apparel 10 1/4

Am. Food 10 1/4, Am. Drink 10 1/4

Am. Medicine 10 1/4, Am. Perfumery 10 1/4

Am. Cosmetics 10 1/4, Am. Toys 10 1/4

Am. Games 10 1/4, Am. Books 10 1/4

Am. Music 10 1/4, Am. Art 10 1/4

Am. Sports 10 1/4, Am. Hobbies 10 1/4

Am. Gardening 10 1/4, Am. Pets 10 1/4

Am. Travel 10 1/4, Am. Transportation 10 1/4

Am. Education 10 1/4, Am. Religion 10 1/4

Am. Science 10 1/4, Am. Technology 10 1/4

Am. History 10 1/4, Am. Geography 10 1/4

Am. Literature 10 1/4, Am. Language 10 1/4

Am. Mathematics 10 1/4, Am. Philosophy 10 1/4

Am. Psychology 10 1/4, Am. Sociology 10 1/4

Am. Anthropology 10 1/4, Am. Archaeology 10 1/4

Am. Paleontology 10 1/4, Am. Botany 10 1/4

Am. Zoology 10 1/4, Am. Geology 10 1/4

Am. Astronomy 10 1/4, Am. Meteorology 10 1/4

Am. Oceanography 10 1/4, Am. Atmospheric Science 10 1/4

Am. Environmental Science 10 1/4, Am. Earth Science 10 1/4

Am. Planetary Science 10 1/4, Am. Space Science 10 1/4

Am. Interplanetary Science 10 1/4, Am. Cosmology 10 1/4

Am. Astrophysics 10 1/4, Am. Cosmology 10 1/4

Am. Cosmology 10 1/4, Am. Cosmology 10 1/4

Am. Cosmology 10 1/4, Am. Cosmology 10 1/4

Am. Cosmology 10 1/4, Am. Cosmology 10 1/4

Am. Cosmology 10 1/4, Am. Cosmology 10 1/4

Am. Cosmology 10 1/4, Am. Cosmology 10 1/4

Am. Cosmology 10 1/4, Am. Cosmology 10 1/4

Am. Cosmology 10 1/4, Am. Cosmology 10 1/4

Am. Cosmology 10 1/4, Am. Cosmology 10 1/4

Am. Cosmology 10 1/4, Am. Cosmology 10 1/4

Am. Cosmology 10 1/4, Am. Cosmology 10 1/4

Am. Cosmology 10 1/4, Am. Cosmology 10 1/4

On Commission Row

RETAIL COAL PEELS

Bidding Lower on Cattle: Lambs, Veals Weak to Unchanged.

Swine market displayed a steady trading range at the local stockyards this morning, with practically all classes holding at yesterday's prices. The bulk, 160 to 275 pounds, sold at \$4.20 to \$4.25. Top held at \$4.30.

Heavy demand among packers has prevailed during the last two days at the present market, with a sell-out of each day's receipts. Heaviest classes weighing 275 pounds and over were selling at \$4.00 to \$4.15, while 150 to 160 pounds were salable at \$3.65 to \$4. Lighter grades scaling 100 to 130 pounds sold at \$3.35 to \$3.50. Receipts were estimated at 12,000. Holdovers, 161.

With most supplies on hand in cattle consisting of beef steers and the market not fully established during the early trading, buyers were talking weak to slightly lower than the previous session. Steers held strong. Vealers were weak to lower, selling at \$6.50 down. Receipts, 600; cattle, 2,000.

Lamb prices remained weak and unchanged, with ewe and wether classes selling from \$6.50 to \$7. Most classes ranged from \$6.75 down. Bucks moved \$1 lower, while hogs sold out down at \$4. Receipts numbered 2,000.

Initial asking on hogs at Chicago was around 5 to 10 cents higher than yesterday's average at \$4.60 down. Early bids still remained scarce. Receipts were estimated at 25,000, including 10,000 direct; holdovers, 9,000. Cattle receipts numbered 10,000; calves, 2,000; market, steady to strong.

Western Union Telegraph Company reports September net income of \$347,403, against \$218,629 in September last year.

Safeway Stores, Inc., reports October sales of \$17,455,840, up 6.7 per cent from last 1932 month.

Reynolds Spring of Company earns this quarter net profit of \$130,550, against net loss of \$39,353 in corresponding 1932 period.

Chicago & North Western Railway earns September net income of \$135,992, against net loss of \$97,545 in September, 1932.

Western Union Telegraph Company reports September net income of \$347,403, against \$218,629 in September last year.

Safeway Stores, Inc., reports October sales of \$17,455,840, up 6.7 per cent from last 1932 month.

Reynolds Spring of Company earns this quarter net profit of \$130,550, against net loss of \$39,353 in corresponding 1932 period.

Chicago & North Western Railway earns September net income of \$135,992, against net loss of \$97,545 in September, 1932.

Western Union Telegraph Company reports September net income of \$347,403, against \$218,629 in September last year.

Safeway Stores, Inc., reports October sales of \$17,455,840, up 6.7 per cent from last 1932 month.

Reynolds Spring of Company earns this quarter net profit of \$130,550, against net loss of \$39,353 in corresponding 1932 period.

RETAIL COAL PEELS

Bidding Lower on Cattle: Lambs, Veals Weak to Unchanged.

Swine market displayed a steady trading range at the local stockyards this morning, with practically all classes holding at yesterday's prices. The bulk, 160 to 275 pounds, sold at \$4.20 to \$4.25. Top held at \$4.30.

Heavy demand among packers has prevailed during the last two days at the present market, with a sell-out of each day's receipts. Heaviest classes weighing 275 pounds and over were selling at \$4.00 to \$4.15, while 150 to 160 pounds were salable at \$3.65 to \$4. Lighter grades scaling 100 to 130 pounds sold at \$3.35 to \$3.50. Receipts were estimated at 12,000. Holdovers, 161.

With most supplies on hand in cattle consisting of beef steers and the market not fully established during the early trading, buyers were talking weak to slightly lower than the previous session. Steers held strong. Vealers were weak to lower, selling at \$6.50 down. Receipts, 600; cattle, 2,000.

Lamb prices remained weak and unchanged, with ewe and wether classes selling from \$6.50 to \$7. Most classes ranged from \$6.75 down. Bucks moved \$1 lower, while hogs sold out down at \$4. Receipts numbered 2,000.

Initial asking on hogs at Chicago was around 5 to 10 cents higher than yesterday's average at \$4.60 down. Early bids still remained scarce. Receipts were estimated at 25,000, including 10,000 direct; holdovers, 9,000. Cattle receipts numbered 10,000; calves, 2,000; market, steady to strong.

Western Union Telegraph Company reports September net income of \$347,403, against \$218,629 in September last year.

Safeway Stores, Inc., reports October sales of \$17,455,840, up 6.7 per cent from last 1932 month.

Reynolds Spring of Company earns this quarter net profit of \$130,550, against net loss of \$39,353 in corresponding 1932 period.

Chicago & North Western Railway earns September net income of \$135,992, against net loss of \$97,545 in September, 1932.

Western Union Telegraph Company reports September net income of \$347,403, against \$218,629 in September last year.

Safeway Stores, Inc., reports October sales of \$17,455,840, up 6.7 per cent from last 1932 month.

Reynolds Spring of Company earns this quarter net profit of \$130,550, against net loss of \$39,353 in corresponding 1932 period.

Chicago & North Western Railway earns September net income of \$135,992, against net loss of \$97,545 in September, 1932.

Western Union Telegraph Company reports September net income of \$347,403, against \$218,629 in September last year.

Safeway Stores, Inc., reports October sales of \$17,455,840, up 6.7 per cent from last 1932 month.

Reynolds Spring of Company earns this quarter net profit of \$130,550, against net loss of \$39,353 in corresponding 1932 period.

Chicago & North Western Railway earns September net income of \$135,992, against net loss of \$97,545 in September, 1932.

Today and Tomorrow

Danger Lurks in Administration's Changes of External Value of Dollar, Bonds.

COMMENTING upon what happened last week to government bonds and to the external value of the dollar, Mr. Frederic Jenny, financial editor of the Temps, writes that "it proves that the human will is powerless to manage a currency, and that in a voluntary depreciation of the currency one does not continue to be master of its evolution, but that sooner or later one is overcome by uncontrollable psychological reactions."

We have begun to witness the psychological reactions, and though they are as yet by no means uncontrollable, they pointed last week in a direction that, if followed out, would mean very serious trouble.

There were very clear signs that investors were becoming frightened, were selling government bonds and trying to convert their dollars into foreign currencies. Obviously, if this continued, if the price of government bonds fell, two very dangerous consequences would result: The banks which hold a very large part of these bonds as assets against deposits would be in difficulties, and the government, which must sell huge quantities of bonds to finance relief and public works and other items in the new deal, would be stymied.

A failure of the government's credit would, as the President has repeatedly pointed out, be a serious matter. Last week, for a day or two, there was at least a tremor in the government's credit.

THE nervousness of the financial markets reflects the secrecy which covers the monetary operations now being conducted by the administration. The policy never has been expounded. It is not understood by the public. No one seems to know who is administering it. Each day there is the announcement of a new price for gold.

But who determines that price, on what principle and by what calculation he determines it, and precisely what he is trying to accomplish by it, are mysteries. It is inevitable that rumor and suspicions should circulate when in matters of vital public interest there is official censorship and official silence.

When men look to unofficial sources for light they find little to help them in forming a clear opinion of what might actually be done. Thus Edward H. Collins of the Herald-Tribune, in the course of a very able discussion of the dangers of the present policy, concludes by saying that "whether a return to a 67-cent dollar is the best move from a sound-money standpoint, or whether a return to gold should be at an early or a distant date—these things, it seems to the present writer, are secondary, so far as the United States is concerned."

Mr. Collins is, no doubt, right in thinking that the gold content of the dollar now can not be determined exactly. But a firm public opinion, based on the facts, is what is needed to stabilize the dollar.

At the other pole we have the declaration of Senator Thomas of Oklahoma, that "there are many reasons for believing that our price of gold must be doubled the statutory figure—that it must not stop short of \$13.34 an ounce." But what are those "many reasons?" Senator Thomas does not disclose them.

And so with the official policy shrouded in mystery, the unofficial, and hence very vague and inconclusive, and the unofficial heretic view dogmatic but unexplained, the ordinary man is likely to say this is a big operation and I guess I still am taking chloroform.

ONE does not, however, like to give up completely the effort to understand. And so we turn for a moment to the writings of G. F. Warren and E. A. Pearson. They are reputed to have provided the theoretical basis of the present policy.

From very elaborate statistical studies covering a long period of time, they conclude that the dollar has reached this conclusion. I quote their own language: "For seventy-five years before the World War, world monetary stocks had increased at the same rate as had the world physical volume of production. In order to maintain stable commodity prices in England, if gold stocks increased more rapidly than did other things, prices rose; if they increased less rapidly, prices fell."

So much for England. What of the United States? Professors Warren and Pearson find that while "in general" this theory has held for the United States, it has not held nearly so well. "From 1834 to 1880 wholesale prices were lower than the gold supply would suggest."

They conclude, 1880 prices in the United States were more erratic than those of England, primarily because of financial difficulties.

You look closer at the figures sustaining the basic generalization, and you discover that "the ratio of gold to the volume of production in England" is based on "five-year moving averages" which "eliminate short time variations."

Now what is one to make of this? Taking the theory at its own face value, all that Professor Warren really claims for it is that under a long period of time, on the average, there is a reasonably close correspondence between the supply of gold and the volume of production.

He specifically disclaims an exact correspondence for the United States or a short or immediate correspondence anywhere. That being the case there should be no illusion even among those who adopt the Warren theory that with it they can immediately raise the price level where they wish it to be, or that they can closely or firmly control

Today and Tomorrow

Danger Lurks in Administration's Changes of External Value of Dollar, Bonds.

COMMENTING upon what happened last week to government bonds and to the external value of the dollar, Mr. Frederic Jenny, financial editor of the Temps, writes that "it proves that the human will is powerless to manage a currency, and that in a voluntary depreciation of the currency one does not continue to be master of its evolution, but that sooner or later one is overcome by uncontrollable psychological reactions."

We have begun to witness the psychological reactions, and though they are as yet by no means uncontrollable, they pointed last week in a direction that, if followed out, would mean very serious trouble.

There were very clear signs that investors were becoming frightened, were selling government bonds and trying to convert their dollars into foreign currencies. Obviously, if this continued, if the price of government bonds fell, two very dangerous consequences would result: The banks which hold a very large part of these bonds as assets against deposits would be in difficulties, and the government, which must sell huge quantities of bonds to finance relief and public works and other items in the new deal, would be stymied.

A failure of the government's credit would, as the President has repeatedly pointed out, be a serious matter. Last week, for a day or two, there was at least a tremor in the government's credit.

THE nervousness of the financial markets reflects the secrecy which covers the monetary operations now being conducted by the administration. The policy never has been expounded. It is not understood by the public. No one seems to know who is administering it. Each day there is the announcement of a new price for gold.

But who determines that price, on what principle and by what calculation he determines it, and precisely what he is trying to accomplish by it, are mysteries. It is inevitable that rumor and suspicions should circulate when in matters of vital public interest there is official censorship and official silence.

When men look to unofficial sources for light they find little to help them in forming a clear opinion of what might actually be done. Thus Edward H. Collins of the Herald-Tribune, in the course of a very able discussion of the dangers of the present policy, concludes by saying that "whether a return to a 67-cent dollar is the best move from a sound-money standpoint, or whether a return to gold should be at an early or a distant date—these things, it seems to the present writer, are secondary, so far as the United States is concerned."

Mr. Collins is, no doubt, right in thinking that the gold content of the dollar now can not be determined exactly. But a firm public opinion, based on the facts, is what is needed to stabilize the dollar.

At the other pole we have the declaration of Senator Thomas of Oklahoma, that "there are many reasons for believing that our price of gold must be doubled the statutory figure—that it must not stop short of \$13.34 an ounce." But what are those "many reasons?" Senator Thomas does not disclose them.

And so with the official policy shrouded in mystery, the unofficial, and hence very vague and inconclusive, and the unofficial heretic view dogmatic but unexplained, the ordinary man is likely to say this is a big operation and I guess I still am taking chloroform.

ONE does not, however, like to give up completely the effort to understand. And so we turn for a moment to the writings of G. F. Warren and E. A. Pearson. They are reputed to have provided the theoretical basis of the present policy.

From very elaborate statistical studies covering a long period of time, they conclude that the dollar has reached this conclusion. I quote their own language: "For seventy-five years before the World War, world monetary stocks had increased at the same rate as had the world physical volume of production. In order to maintain stable commodity prices in England, if gold stocks increased more rapidly than did other things, prices rose; if they increased less rapidly, prices fell."

So much for England. What of the United States? Professors Warren and Pearson find that while "in general" this theory has held for the United States, it has not held nearly so well. "From 1834 to 1880 wholesale prices were lower than the gold supply would suggest."

They conclude, 1880 prices in the United States were more erratic than those of England, primarily because of financial difficulties.

You look closer at the figures sustaining the basic generalization, and you discover that "the ratio of gold to the volume of production in England" is based on "five-year moving averages" which "eliminate short time variations."

Now what is one to make of this? Taking the theory at its own face value, all that Professor Warren really claims for it is that under a long period of time, on the average, there is a reasonably close correspondence between the supply of gold and the volume of production.

He specifically disclaims an exact correspondence for the United States or a short or immediate correspondence anywhere. That being the case there should be no illusion even among those who adopt the Warren theory that with it they can immediately raise the price level where they wish it to be, or that they can closely or firmly control

GRAN MARKET

MOVES UP ON GOOD SUPPORT

Strength in Sterling and Higher Gold Values Aid Futures.

CHICAGO, Nov. 14.—Continued strength in sterling and another advance in the price of gold furnished buying incentive today and grains were higher at the opening of the Board of Trade.

Wheat futures advanced 3/4 to 1/2 cent from the previous close. Corn was 1/4 to 1/2 cent higher and oats were 1/4 cent higher. Rye was as much as 1/2 cent higher.

Inflation talk continued to dominate action in the pits and operators expressed confidence in improved monetary developments. With the available supply of wheat considerably less than reported a week ago, professionals believed this fact soon would impress the market.

Action of wheat and corn continued to dominate oats and rye.

Chicago Futures Range

WHEAT—Nov. 14. High. Low. 10.00. Prev. close.

Dec. 1933. 92 1/2. 91 1/2. 91 1/2.

May 1934. 93 1/2. 92 1/2. 92 1/2.

CORN—Nov. 14. High. Low. 10.00. Prev. close.

Dec. 1933. 48 1/2. 48 1/2. 48 1/2.

May 1934. 49 1/2. 49 1/2. 49 1/2.

OATS—Nov. 14. High. Low. 1