

## COAL PURCHASED ON INSTALLMENT PLAN NEW IDEA

Dollar and Half Down and  
\$1.50 Per Month Is  
Scheme.

BY EDWARD THIERRY  
NEA Service Staff Writer.  
PORT WASHINGTON, L. I., Feb. 9.—A dollar and a half down and a dollar and a half a month for ten months buys your coal, per ton, on the installment plan—if you live in Port Washington.  
Alexander Stern conceived the idea. The Port Washington Taxpayers Association put it into practice. The Port Washington National Bank did the financing. And 260 members of the association are going to listen to the music of the chutes as their next winter's coal supply rattle into 260 cellars next April.  
"Other towns are welcome to the idea; it isn't copyrighted," said Stern, who is chairman of the taxpayers'

## Wall Street Makes Ready Real Clean-Up on Stock

By C. C. LYON  
WASHINGTON, Feb. 9.—On the assumption there will be no special session of Congress after the adjournment on March 4, Wall Street interests are getting ready for a big clean-up on stocks, particularly railroad stocks.  
A Wall Street house, writing its customers, says: "We have information from highest sources there will be no special session. With this danger removed, railroad stocks are cer-

coal committee. "I think it will help to solve our annual coal problem. It means we get cheaper coal—and certain coal."

"The whole trouble has been that most people won't buy it in the spring and summer when it is plentiful and cheap, but persist in buying in the winter when it is dear and hard to get. Perhaps because we live in a hand-to-mouth age of living, and not every one finds it convenient to buy a whole winter's supply at once."

"We solved that by getting a bank to carry our notes. We order our coal in January, paying an initial payment of 10 per cent of the estimated cost, plus \$1 a ton for a reserve fund. The average winter's order was ten tons. At \$14 a ton, plus \$1 per ton reserve, made a total order of \$150. "The buyer pay \$15 to the bank in

tain to figure strongly in an upward trend. They have been held back too long through fear of unfavorable legislation in Washington. A few months of rest from congressional interference will put them more in line with other stocks."  
Another Wall Street concern, which also claims "inside information" says: "Watch railroad stocks shoot up if the railroads can go their way until next December without interference from Congress."

January, likewise in February and March. His ten tons of coal will be delivered in April. Then, with \$45 on deposit, he gives the bank his note for \$105. This he pays off in monthly installments of \$15, and in October, having paid a few dollars interest, he has his winter's supply of coal in the cellar—paid for."

The coal, says Stern, comes in carload lots direct from the mines. The reserve fund is to pay incidental expenses of the coal committee and protect the bank against bad debts, and the unused balance will be distributed pro rata to the coal subscribers.

What the local retail dealer thinks of this idea has nothing to do with this story.

Beautiful Hemline  
Very narrow points, giving almost the appearance of frills, edged with pearls, make an effective hem trimming on a frock of pale blue georgette.

## "Monon Flyer" Train De Luxe to Chicago

Lvs. Indianapolis - - 4:30 p.m.  
Lvs. Boulevard Station 4:44 p.m.  
Arr. Chicago - - - 9:10 p.m.

**MONON ROUTE**  
Chicago, Indianapolis & Louisville Ry.

Ticket Office  
114 Monument Place  
English Hotel Block  
Telephone Circle 4600

## DOWNSTAIRS at AYRES'

### THEY'VE JUST ARRIVED

For a Sensational February Shoe Sale  
Cincinnati High-Grade Shoes

These shoes are really a remarkable buy, which makes possible this fine showing at a price far below the regular retail price.

THEY ARE IN THE NEW SPRING STYLES.  
AAA TO D WIDTHS. ALL SIZES 2½ TO 8.

Tables are displayed according to sizes for your convenience in making your selection from the various styles too numerous to mention here.



Black Kid  
Wishbone Strap  
Spanish Heels



Pearl Gray Nu-Buck,  
Instep Strap, Louis  
and Baby Louis Heels.



Patent Leather Oxfords,  
Low and Cuban Heels.  
Ideal for Street Wear.



Patent Leather  
Colonials  
Spanish Low Heels



Brown and Black Calf  
Lace Oxfords,  
Military Heels.  
Exceptional Values.

**\$3.35**

Black Calf Pumps, Brown Calf Pumps, Black Satin Straps, Goodyear Welt Sewed Soles, Cuban Heels.

We Are Back of Every Pair Sold in Our Downstairs Store

## Coats, Suits and Dresses

New Spring Showing

Saturday shoppers will find our Ready-to-Wear Department well stocked with coats, suits and dresses of the newest spring styles and materials—the prices to fit the most economical purse.

### DRESSES

All new spring stock, Canton crepes, satin back crepes, taffetas, marvelettes, chamoknits, Poiret twills, in all the new spring styles and trimmings.

The prices, \$10, \$15, \$19.75 and \$25. Sizes 16 to 50½. Colors, navy, brown, green, gray, tan.

### COATS and CAPES

The coats are of camelhair, polaire, shawsheen cloth, brytonia, marvella, herringbones. In mannish styles and wrappy effects, draped coats, blouse backs, plain and overplaits. Prices, \$10, \$15, \$25 and \$29.50. Sizes 16 to 42.

### SUITS

Special showing of a rack of new spring suits of Poiret Twills and Tricotines. The styles are box coats, blouse coats and tailored models. Embroidered, braid trimmed, pleating, tucks are used to make these new models very attractive. There are many styles to choose from, all are silk lined. Prices, \$25 and \$29.50. Sizes 16 to 42.

SOME THREE-PIECE SUITS INCLUDED TO SELL FOR \$25.

—Downstairs at Ayres—Ready-to-Wear.

## Sale of Spring Millinery

Early Spring Hats Just Arrived to Sell for **\$2.95**

An exceptional assortment of hats showing all the new spring styles, features and colors, such as the popular sand, grays, olive, green, strawberry and shades of blue.

These are hats for the matron and miss. Styles for dress or sports wear.

Downstairs at Ayres—Millinery.

### Tablecloth Sale Continued

Good quality tablecloths, offered at exceptionally attractive prices.

Size 64x64 ..... \$1.35  
Size 72x72 ..... \$1.65  
Size 72x90 ..... \$1.95

—Downstairs at Ayres—Piece Goods.

Sole Distributors in Indianapolis  
Sub-Standards of

**REAL SILK 80c**  
HOSIERY

Regular and Out Sizes

### Sale of Women's Gloves at Various Prices

Women's Chamoisette  
Gloves, 79c

Gauntlets, strap wrist, embroidered backs. Colors, gray, mode and beaver. Sizes 6 to 7½.

Women's Kid Gloves,  
\$1.19

Fine quality, one-clasp models. Embroidered backs in self and colors. Come in black, gray and brown. Sizes 6 to 7½.

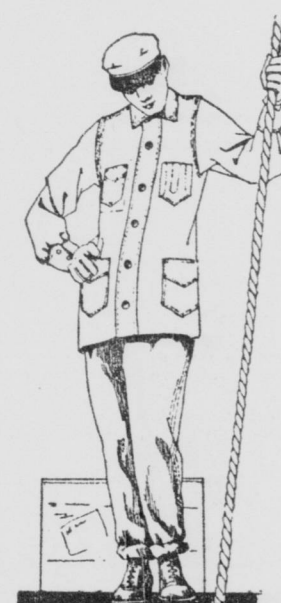
### Sale of Women's and Misses' Neckwear—25c-35c-50c

Imported collar and cuff sets, in lace, eyelet embroidery, and crepe with silk floss embroidery. Round collars in Venetian lace, also in fancy marquisette with hand embroidery.

Berthas—panel collars—at real bargain prices.

## Durable Overalls, \$1.95

Backed by Our "Unconditional Guarantee"



We have now in stock an overall and jacket which we found, after careful observation and experiment, to be the best that we could secure. The garments are made of high-grade heavy, durable, white back blue denim. High back style, full cut.

All strain points and seams are Triple Stitched. Has two back and two front pockets and full roomy watch and pencil pocket on the bib. There is a rule pocket on the right leg and a loop for hammer and other tools on the left leg.

The jackets are of same quality workmanship and features embodied in the overalls. Each and every garment has our UNCONDITIONAL GUARANTEE. Sizes are 32 to 42, in various leg lengths.

### 1,000 Dozen Mem-Supra Safety Razor Blades

A fine quality, imported, tempered steel double edged blades. Can be used on any standard two-edged style razor with the same results. Are not seconds or rejects, but blades of first quality—the price is astonishingly low.

**48c**

Downstairs at Ayres—Men's Dept.

# L. S. AYRES & Co.

## New Novelty Jewelry

Very Specially  
Priced at



The  
Piece

"February  
Feature"



Earrings—Necklaces—Pins—Bracelets

A Brilliant Assortment in Gay Colors and Distinctive Styles

—Ayres—Jewelry, street floor.

## 1,200 Men's Shirts

Every One of Exceptionally Fine Quality

Specially  
Priced for  
a February  
Sale at—**\$1.35**

Or Four for \$5.00



Plenty of White  
Shirts in the Lot

There is no doubt about it. The man who wears a white shirt is correctly dressed this season. Every style authority in the country is agreed upon this. The best-dressed men on Fifth Avenue conform.

There are plenty of white shirts in this sale. With the demand as great as it is, we have secured at this very low price high-grade shirts both in neckband and collar-attached styles. It's a great opportunity.

These are shirts far above the sort to be expected at this price. Every one is of a fine quality madras or oxford. Every one is tailored with the utmost care and skill.

All neck-bands pre shrunk. All stripes are perfectly matched. Every shirt is cut full and long; each is an achievement in style and fit.

All the shirts are of high-grade woven madras with stripes woven in, corded madrases of unusual beauty, self-striped white madras or oxford cloth. Every one is a bargain.

### Smart Knitted Four-in-Hands 59c

If you desire to buy attractive neckwear at the same time, these ties should appeal. They are handsome copies of English crocheted ties and come in stunning new bias stripes on beautiful heather grounds. Full length with narrow neck-bands.

—Ayres—Men's Store, street floor.

**L. S. AYRES & Co. Downstairs Store**