

OTHER NATIONS
MAY RETALIATE
ON U. S. TARIFF

Countries of Europe and
America Preparing Rates
Against United States.

30 PER CENT INCREASE

WASHINGTON, Oct. 14.—A wave of indignation against the emergency tariff which soon will result in retaliatory duties against American goods and commodities is sweeping all countries of Europe and South America, according to reports received at the Commerce Department.

In Argentina a bill has been introduced in Parliament authorizing what would amount to an increase of from 30 to 60 per cent on a majority of American goods.

In Canada a general election is about to be staged partly on the question of a retaliatory tariff.

Despite the agitation, the emergency tariff seems to have had little effect as yet on imports into the United States, although it has been in effect since the latter part of May.

Commerce Department reports show in August imports of many agricultural products increased instead of declined. Canada, for instance, in August shipped to the United States 239,556 bushels of wheat, or nearly 70,000 bushels more than last year.

NEW EXPORTS ARE DECREASING.

Canada's total exports to the United States, mainly agricultural, increased during July, as compared with June, by nearly \$500,000. June was the first full month during which the emergency tariff was effective.

Brazil increased her shipments to this country \$500,000 during July, while those of Argentina soared nearly a like amount.

Some heavy decreases were experienced, but whether the emergency tariff was mainly responsible, officials hesitate to say. Exports from Cuba, for instance, fell off about \$3,000,000.

Mexican exports to the United States fell off about \$1,200,000 or 1 per cent.

Taking into consideration all North American countries, the decrease was about \$7,000,000, or approximately 13 per cent.

PRESIDENT GIVEN POWER TO MODIFY.

The bill gives the President power to modify duties on goods originating in countries which make reasonable tariff rates on the following articles from Argentina: Cereals, hides, wool, live stock and subsidiary products of agriculture.

These are the products the Argentina executive could relieve from paying these advanced duties all countries except the United States.

Although Argentina is the only country in which the tariff increases are plainly retaliatory, duties are being raised in most European countries in such a way that American manufacturers' products would be hard hit. In France duties are being increased in direct proportion to the increase in the values of commodities compared with 1914.

In England tariffs are being raised mainly with a view to protecting home industries against German competition. But the United States is being hit directly.

In Italy and Spain new tariff schedules are being worked out—Copyright, by Public Ledger Company.

LOS ANGELES
WEST COAST
WONDER CITY

(Continued From Page One.)

whose sales territory covers from the Mississippi to the Hawaiian Islands, declared his business showed a 40 per cent increase for the first six months of this year, and another 40 per cent increase since they had compelled him to increase his force of workers and he was about to increase it again.

The biggest wholesale grocer said his business, thus far this year, was 35 per cent greater in tonnage, and 20 per cent in money than for the same period last year.

12,000 EMPLOYED IN TEXTILE MILLS.

About 12,000 persons are employed in textile mills in and around Los Angeles. The statement from the mill owners is that business is good, very good. Sales are restricted, some of them say, by inability to produce as much as required.

One big manufacturer says he has had to withdraw some salesmen from the road because it was impossible to fill orders.

Bankers say Los Angeles is in excellent shape financially. Bank clearings show 10 per cent increase over last year, with a constantly ascending scale. Los Angeles banks finance anything, as one banker puts it, from soup to nuts—the soup being canned, and the nuts—walnuts and the like going in the shell.

Unlike eastern financial institutions, those here are not hampered by a lack of lending on ninety-day paper, but on the crop.

The banks had some frozen loans a little while back, but loans made to cotton growers, but the sensational advance in the fleecy staple thawed those loans overnight. Today the banks have some money tied up in cattle loans, which they are likely to hold for many months to come, but otherwise they are flourishing.

There is a tremendous canning industry here in fish and fruits. This was in bad shape last year, and for the first quarter of this year. It looked as if the world had quit eating canned stuff and the fish and fruit people, and the bankers too, were going to have very heavy losses. They had these losses last year, but there has been a sharp recovery in canned goods in the last ninety days, and the surplus has been as absorbed as others, and prices are considerably better.

SHIP BUILDERS MEET REVERSES.

Ship builders are among those who cannot say business is good. Shipbuilding here practically was unknown before the war. Not only that, but nobody knew Los Angeles as a port. In 1917 ship building started. About the same time, or earlier, operators began the making of harbor. The people of the

City of Angels do not stop at anything, and the Los Angeles River dumped water and sand—almost as much of one as the other—into the indented spot on the coast line where vessels with cargoes for Los Angeles anchored off shore. The people diverted the alleged river to another point on the coast, and then they started to make a harbor of their own. Also they built a ship canal to fit their town, their harbor, and their commerce for years to come. Rivals joke about the "Port of Los Angeles." The joke is on them, for Los Angeles is getting the business and has a big ocean commerce.

Ship building under such conditions would seem to be odd, but three big concerns which didn't start driving a stake for their plants until late in 1917 have built some mighty good ships at Los Angeles. The South Western Ship Building Company, turned out thirty vessels of 8,000 tons, and five of 11,000 tons. Baker's yard turned out thirty-five fine ships, and Craig's a goodly fleet. Today ship building is reduced to oil tankers, so

the prospects for these war babies is bad. There is a big business here in day products. The people in these lines say that for the first nine months of this year they have done 33 1-8 per cent more business than for the 12 months of 1920.

gals, when it comes to tooting their horn, but what a lot they have to toot about. Here is the center of the motion picture business of the world. The weekly pay roll of the plants in Hollywood averages \$500,000. That only begins to cover the expenditure locally. The motion picture industry is peculiar in that it is almost wholly all the stuff used in a production, and must be destroyed because it is useless for another picture. That means a constant buying of material by the producers from local suppliers and this ranges from hardware to the most expensive gowns.

Food products, miscellaneous, \$49,689,502. Wearing apparel, \$40,697,328. Iron and steel, \$44,340,850. Machinery and machine shops, \$27,909,572. Autos, trucks, parts, etc., \$32,440,810. Printing and publishing, \$36,382,911. Cement, brick, clay products, \$24,24,928. Lumber, planing mills, etc., \$20,775,656. Chemicals and soaps, \$30,595,868. Shipbuilding, \$40,170,000. Miscellaneous, \$34,897,725.

When any one asks a Los Angeles man if the growth of this wonder city is sound, the answer is something like this: "We have everything there is in nearly states that we can draw upon if we need it, but we do not. We have the largest production of oil in America, but in addition we have hydro-electric, a larger development than in any other part of America, and with millions more of horse power, to develop. We have oil

wells here in town, and thousands of them which we stopped pumping. We have the most remarkable agricultural development in the Western world, with fruits and vegetables in vast volume, which we market the Nation over. We have a great industrial establishment. We have an influx of wealth such as no other city in America, possibly of the world, knows. Rich men come here to pass their declining years. Enterprising men of active years come here because of the unusual opportunities. Workers come here because the acquisition of a home with flowers and fruits and vegetables is within the easy range of a worker's earnings."

That's what they say. What's more, that's what they are telling to the people of America, through their Chamber of Commerce, which is one of the most efficient in the United States, and the city is growing remarkably because of it—Copyright, 1921, by Public Ledger Company.

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Open Saturday Night Until 9 o'Clock.

No Frills! No Loose Talk!!

Just Plain Facts. Overbought! Overstocked!

Forced to Raise Cold Cash Quickly to Meet Our Obligations—Must Is Master Now.

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SALE

Entire Stock of Women's Brand-New Fall and Winter Coats, Suits, Dresses

Children's COATS \$4.95

At End-of-the-Season Prices

Girls' COATS \$5.98

Sale Starts Tomorrow Promptly, 9 a.m.

SILK PLUSH COATS and CLOTH COATS at Amazing Prices

Every wanted material, in crisp new styles in fur trimmed and plain models. All this season's garments—some not one week old. Grouped into big lots for fast selling.

\$10.85

REGULAR \$14.50 AND \$16.50 VALUES

\$22.50 and \$25 Values GROUP NO. 2

Rapid Speed! Sale Price ... **\$14.85**

SILK HOSE FREE

In order to create a friendly interest in this big stock movement we will give to the first fifty (50) women who enter when the doors open tomorrow morning at 9 o'clock a pair of \$1.00 BLACK SILK "BUSTER BROWN" HOSE ABSOLUTELY FREE.

You do not have to purchase anything.

Slaughter Prices on Beautiful Dresses

They're remarkable values even at the old prices. Here you will find Dresses for every occasion—for party, afternoon and evening wear—at end-of-the-season prices.

REGULAR \$12.50 AND \$15.00 VALUES

\$20 and \$22.50 Values GROUP NO. 2

Rapid Speed! Sale Price ... **\$12.98**

\$25 and \$27.50 Values GROUP NO. 3

Rapid Speed! Sale Price ... **\$14.98**

Coney Scarfs

Lot 6. Brown Coney Scarfs, silk lined, beautifully made, best quality and very attractive. Regular \$20 values, now ... **\$10.50**

Waists

Lot 2. Georgettes; plain and fancy. Values to \$3. Choice of our entire stock. While they last, now at ... **\$1.98**

Scarfs

Lot 3. Beautiful all-wool; in fancy and solid colors; long fringed ends. They formerly sold up to \$12.50, and now at ... **\$4.98**

Wash Waists

Lot 7. White Voiles and fancy striped, beautifully trimmed and well made; values to \$3. ... **79c**

Petticoats

Lot 4. High luster Satens; black and colors; in plain and flowered designs, with deep flounces. Regular \$4.00 values, at ... **\$1.15**

Sweaters

Lot 5. Coat, Tuxedo and Slip-on models, all-wool materials; big range of colors and sizes. Values up to \$9, now ... **\$3.49**

Girls' Furs

Lot 6. Big assortment of Children's Fur Sets, various kinds of fur to choose from. Silk lined. Values to \$7.50 ... **\$3.98**

Stylish Stouts

SUITS COATS Dresses

All-wool serges, velours, silk lined. Sizes 46-52; silk tailored models; to \$35 values.

Plain and fur trimmed; in Tibbets and velours. Sizes 46-52. Values to \$27.50.

A big choice of fine materials; former values to \$25 in this lot; sizes 46-52.

\$19.75 \$12.95 \$14.65

Stout Skirts \$6 and \$8 values ... **\$2.98** Stout Skirts. Values to \$12.50 ... **\$5.98**

CHOICE OF THE HOUSE!

New Fall Silk Velvet HATS

Any Style—All the Wanted New Fall Colors

\$3.98

Former \$7, \$8 and \$10 Values

Skirt Prices Smashed for Quick Action!

SKIRTS SKIRTS SKIRTS

Lot 1. All-wool plaids, small checks and mixtures. Plain and pleated models. Formerly sold to \$6, now on sale at—

Lot 2. A beautiful assortment of all-wool pleated plaids, satins and French serges. Grouped up to \$10 values. Now,

Lot 3. Prunella and beautiful pleated plaid velours, in combination colors of black and white, brown and blue, brown and black and others. Values formerly up to \$15—

\$2.98 \$4.98 \$8.98

Summer Dresses up to \$15

Lot 7. Your unrestricted choice of all Summer Dresses—Ginghams, Organdies, Voiles and Dotted Swisses. It will pay well to grab a couple of these. Sizes 16 to 44; up to \$15 values.

\$1.98

SUITS

Lot 8. All-wool Serges and Velours, handsomely tailored and full silk lined. Values up to \$25 ... **\$14.85**

SUITS

Lot 10. Velours in Navy, Brown and Tans. Plain and fur trimmed. Values to \$37.50 ... **\$22.85**

Silk and Serge DRESSES

Lot 11. Broken lots of Taffetas, Tricolets and Satins; also all-wool Serges; many embroidered and fancy trimmed. Some of these dresses sold as high as \$20; out they go; choice.

\$4.98

OPEN SATURDAY NIGHTS

ALTERATIONS FREE OF CHARGE