

## N. Y. BANKERS SEE BUSINESS CRISIS PASSED

Return to Normal Conditions  
in 1921 Predicted by  
Financiers.

### CREDIT TO BE FLEXIBLE

By FLOYD MAGRIP.  
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NEW YORK, Dec. 31.—Leading New York bankers, whose business extends into all parts of the country, declared in exclusive statements to the International News Service, that a sound basis was being created for more stable and healthful business during the year 1921.

The consensus of opinion was: That deflation, in loosening the speculative grip on many basic commodities, had brought a sounder and more normal condition into the Nation's business life. That credit will be more flexible in 1921.

That employers, wage earners and merchants must share alike in cuts for their commodities and services. That the business crisis, precipitated by retrenchments, has been passed. TURN IN TIDE VIEWED AS NEAR.

"Those who were most closely studying the existing situation feel that the turn of the tide in declining prices and liquidation is very near," said Charles H. Sargent, president of the Guaranty Trust Company, a concern with resources of \$800,000,000. "Although there are many readjustments from the effects of war yet to be made in the months and years to come, they believe there is reasonable assurance of a return to normal business conditions, stabilized prices, easier money and larger business opportunities."

"Fortunately for this country, its underlying conditions for the most part, are sound. Our large gold reserve, our sound financial situation, our tremendous crops, our national wealth and accumulated surplus, our improved transportation and industrial conditions, our foreign markets and our great natural resources all underlie the business situation and give promise of a prosperity and progress greater than any enjoyed in the past."

"The present readjustments have extended throughout the world and have affected business conditions generally. In facing this period of liquidation, deflation and reconstruction, however, it should be a source of particular congratulation to the people that American financial institutions, on the whole, are on a sound basis and amply prepared to meet both the problems the situation raises and the opportunities that are certain to follow."

### BANKS RESPONDED IN TRYING YEAR.

"The manner in which our banking system has responded to the needs of American business in the trying year just ended is a cause for gratification. Banking credit was expanded to meet the needs as they developed."

Formerly such sweeping industrial

changes as were witnessed in 1920 culminated in acute financial distress and followed by prolonged business depression. In this instance, the banks, largely due to elasticity of credit provided by the Federal Reserve system and their foresight in accumulating ample reserves, have maintained their essential strength and capacity for service.

"By the combination of clear thinking, hard working and courageous acting, I believe that greater rewards will come to this nation, and that, in response to the combined call of duty and opportunity, service and profit, which the situation offers, there will follow constantly expanding powers of service which should mark the goal of every progressive people."

"The first thing to understand about this depression," said George F. Roberts, vice-president of the National City Bank, "is that it is not confined to the United States or to the products of this country. It is world-wide and is an effect of disruption of industry and trade by war. We have a country of wonderful resources and are in a better position to stand it than most other countries."

### FARMERS' LOSS HITS ALL BUSINESS.

"Other people cannot buy of us until they are producing goods they can trade to us. And just as the world is interdependent in trade, so are we at home interdependent in our various occupations. The farmer has been hard hit by the decline in prices of his products and his loss of purchasing power affects all the industries. The Department of Agriculture estimated the value of our farm products for 1919 at nearly \$25,000,000,000—about a third of all the wealth that was produced in this country that year. The value of 1920 farm products probably was less by one-fourth or one-third."

"Industry, like world trade, cannot prosper unless it is in balance. The various classes of producers must receive compensation upon approximately a stable and uniform basis, or there cannot be a free circulation and exchange of products. If farm products are to stay down, prices and wages in the other industries will have to come down also, or there will be a great amount of unemployment. The industries cannot run full time unless the goods can be sold. Therefore, employers, wage earners and merchants should cooperate to reduce the prices of other goods to correspond with the fall in farm products. If all wages and prices come down together, nobody will be worse off. This is the secret of getting industry started again."

"We have a country of boundless resources and there is plenty of work to be done and it will go ahead as soon as the natural balance between the industries is restored."

The business year 1921 can be faced with confidence, according to L. O. Kaufman, president of the Chatham and Phoenix National Bank, which has \$6,000,000 of funds "doing business throughout the country, because American firms have had the foresight to deflate."

"Manufacturers, wholesalers and jobbers are past the peak of liquidation," he said. "Their speed in getting back to a pre-war basis has been amazing. But I am not so sure all the retailers have been so prompt to give the buying public the advantages of manufacturers' and wholesalers' cuts."

Mr. Kaufman said he believed that before 1921 is half gone, the whole country would witness a revival of business along normal lines.

James S. Alexander, president of the National Bank of Commerce, believes

## New Board Member



HARRY D. TUTEWILER.

Tomorrow there will be a new member of the Marion County board of commissioners in the person of Harry D. Tutewiler, who succeeds Joseph Hayes. Mr. Tutewiler was elected commissioner from the second district at the last election on the Republican ticket. The new commissioner was consulted regarding the courthouse employees' appointments for 1921 and for the last two weeks he has been a daily visitor at the commissioners' court.

That with credit revolving faster and frozen credits being thawed out, there is no reason to be gloomy about 1921. The past year's difficulties he attributed to the volume of non-self liquidating Government paper held by banks, the national transportation break-down which tied up goods, the speculation in commodities and the buyers' strike. All lines have not become liquidated, he stated, because consumer buying has been slow and until this becomes more active, production will be subnormal. All of these conditions which hampered 1920 business may be expected to disappear during 1921, Mr. Alexander held.

### CHICAGO BANKERS ARE OPTIMISTIC

CHICAGO, Dec. 31.—The heads of Chicago's greatest banking institutions in statements to the International News Service today, predicted general stabilization of prices and twelve months of very steady improvement in general conditions for the year 1921.

Cessation of the unusual expansion of credits and currency and a probable construction campaign in virtually every line of industry were the major notes in a statement made by George M. Reynolds, president of the Continental and Commercial National Bank.

Mr. Reynolds' statement follows: "Well posted trade authorities express the opinion, with obvious good reason, that retail prices will soon reach a level that will be fairly stable, and that the

public, once convinced that no more marked recessions are likely to occur immediately, will buy again in a more liberal way that will help furnish the general liquidation to restore bank reserves. The expansion of credits and the currency has about run its course. The United States is still rich in natural resources and its business men have lost none of their initiative or genius for business. When we get squared away there will be enough work for all, for there exists a scarcity of homes, and as credit becomes available and building costs recede with the construction campaign that will take up the slack in the labor market in virtually all lines."

Liquidation of credit for the new year so that it may be made available for the expansion of production at home and abroad also was urged in a statement by James B. Forgan, chairman of the board of directors of the First National Bank of Chicago.

"There is no reason to despair at the present time," Mr. Forgan said. "The world has received a severe shock, but not one from which there can be no recovery. Fundamentally, surface appearances to the contrary notwithstanding, conditions all over the country have shown progress and are likely to continue to do so."

"Banks will best serve the interests of the country and the world if they continue to watch closely and wherever possible urge their customers to liquidate so that credit may again become available to serve the necessary expansion of production here and abroad."

### FRISCO BANKERS SAY COUNTRY IS SOUND

SAN FRANCISCO, Dec. 31.—Confidence that America is fundamentally sound and that courage and faith will restore American business and finance to normal, leading San Francisco bankers in statements to the International News Service today.

"Fundamentally the country is sound," said Herbert Fleischacker, president of the Anglo and London Paris National Bank. "The declaring of a state of peace with Germany and the general clearing up of the European situation will not only help to stabilize exchange but will permit us to again export our surplus manufactures and farm products. I believe that toward early spring money will be considerably easier and the wheels of industry will again be in full motion. The reconstruction of our tax laws is one of the essential changes that must be made immediately."

Paul Shinnelmer, vice president of the Union Trust Company, said:

"I know no America but America dauntless and imperishable. I know of no

task allotted to our people that has not been handsomely fulfilled. I know of no aspiration too bold; no service too great. The courage, the faith, the daring and the industry that have made the western hemisphere the land of hope and plenty will not halt in their onward sweep."

"The obstacles that now loom large will melt under the rays of the sun of the new year. The processes of readjustment will be speeded with the return of international peace and trade."

"Hard work is a good cure and a better preventive for most ills. Let us supply it in abundance in a unified spirit of Americanism and we will not fail in our high mission of bringing blessings to ourselves and to our brethren throughout the world."

"This is a time for sanity and courage," was the declaration of Frank B. Anderson, president of the Bank of California, National Association. "It is not a time for pessimism and doubt and above all not a time to aid in spreading gossip about our neighbors' affairs, particularly without exact knowledge of the facts."

"Patience and the same sane common-sense which has pulled us through emer-

gencies in the past will do so again. We have had bountiful harvests, we have 105,000,000 people who have to be fed, clothed and amused; we are underbuilt and not overbuilt as we have been when most of the past booms have burst. Given normal prices for material and labor, there is a world of work to be done and therefore I believe that we will escape the long period of depression that usually succeeds such periods as we have been passing through."

### Hoosier Faces Court for Killing Deer

Following investigation conducted by State game wardens of the reported killing of a deer several days ago in Shelby County, William G. Smiley of Burney Station, will be arraigned Saturday in court at Shelbyville on a charge of unlawfully killing a deer. It is expected that several other Shelby County citizens will be implicated in the killing of the animal.

The deer was a tame buck, large in size, and had probably escaped from some private preserve, it is said.

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*A Happy and Prosperous New Year*

## Central Supply Company

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## Business is Back From the Wash; Cleaned and Pressed, Now Watch It Go

**B**USINESS just naturally had to take a bath. The accumulated mire and muck of an unprecedented period of stress and strenuousness had to come off. The scrubbing process, while disagreeable was unavoidable. During the operation there was nothing to do but stand around and wait.

Now that the cleaning ordeal is over, however, watch business go. Clean and immaculate, on the starting line of 1921, it is prepared to set new records. Everything is in its favor. The whole world is receptive. With world markets begging, with credits stabilized and with every facility and commodity available the success of the future is assured.

And while business has been in the wash we have been getting our breath for another and faster round. We have taken advantage of the respite to increase efficiency and improve production. Business is sure to set a dizzy pace, but it can not step too fast for us. It will find us right alongside or at least at its withers. We believe we are entering the best business era the world has ever seen, and we are happy to say that we are prepared.

With complete and modern equipment to make our work pleasant and with implicit confidence that there will be unlimited work to do, we are "rearin' to go," and we know we are going to get a lot of fun and satisfaction in the going.

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## Youthful in Body and Mind

Never mind your age—as measured by years. How do you feel? That's the thing that counts!

See this sprightly old gentleman coming toward you down the street. His birth record would show you that he is past seventy. But judging from the easy grace with which he swings along, his erect carriage, his ruddy complexion, the keen glance of his eye, his whole appearance the very picture of health, you would say that he is not a day past fifty. He is young in spite of his three score years and ten.

More frequently you see the opposite of his type. Men scarcely in their thirties—haggard, listless, weak, nervous—men who take no interest in life, just dragging out a weary existence, all in, tired and worn out. Though young in years, they are, nevertheless, old men. Their vital forces are on the wane. They've lost their "punch" and "pep." They feel old—and they look it!

Stay young by keeping your body fit. Keep stomach, bowels, liver, kidneys and bladder healthy and active. Build up your strength and health. Nothing will accomplish these results better than

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