

## The Right Thing at the Right Time

By MARY MARSHALL S. DUFFEE.

### When You Shop

We Americans are extremely curt in our shopping manners. No polite French man or woman would think of leaving the sales person who had waited on him without a courteous "good day" or at least a "thank you."

Often on beginning his transaction he would say, "good morning." This much of courtesy we, too, should acquire.

If a woman takes a half-hour of a sales person's time and then she sees nothing that suits her, she is apt to make her get-away without expressing thanks. The truly polite woman always thanks her when she has taken considerable time without making a purchase. To say she is sorry is no more than consideration requires.

Sometimes a prospective purchaser shows a very silly unwillingness to explain the real reason why she makes no purchase.

It may be that the prices are too high or that she wishes to look somewhere else first.

She whispers to her shopping companion: "Let's go over to Blank's; maybe they will have something cheaper."

Then she says to the salesman: "I am sorry you have nothing of the color I want; no, I do not wish to see any more; they are not at all what I was looking for."

It would be so much more considerate and thoroughbred to say frankly: "I have seen several models that I like, but I would rather look elsewhere before I make a decision."

### WHAT READERS ASK.

"Is it good form for an unmarried girl to sign her name simply with her first initials and her last name, or should she give her first name in full?"

Usually a woman uses initials only in business letters.

Thus she might sign her name "Anna M. Jones," or "Anna Maria Jones" in any letter, but she would not sign a personal or social letter "A. M. Jones."—Copy-right, 1920.

### Pollution Kills Fish in Northern Streams

Frogs and fish are being cut off in their prime by oil in the waters of the canal that connects Lake Michigan and Lake George, near Whiting, Ind., according to complaints received by Richard Lieber, director of the state department of conservation.

Big oil refineries in Whiting are blamed for the condition, according to Mr. Lieber. An investigation has been ordered.

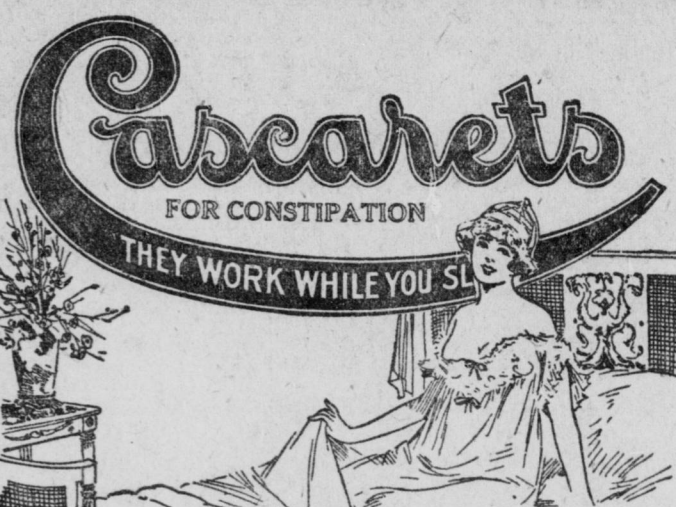
### Grocers Will Hear Business Cost Talk

Paul Findley, a retired grocer, who has traveled into nearly every big market center in the country in the last eight months, will address the Indianapolis Re-

tail Grocers' association next Wednesday night in the Chamber of Commerce building.

His theme will be "The High Cost of Business."

Mr. Findley will discuss every phase of his investigation into conditions in every part of the city.



"Cascarets" act on Liver and Bowels without Gripping or Sickening you—So Convenient! You wake up with your Head Clear, Complexion Rosy, Breath and Stomach Sweet—No Bilioussness, Headache or Upset Stomach.

### INDIANAPOLIS DRESSMAKER CREDITS PEPGEN WITH GREAT POWER TO RESTORE STRENGTH

Miss Kate Mullen, dressmaker, 221 West South street, Indianapolis, is now able to enjoy sour pickles and other acid foods in her daily diet without being compelled to suffer with indigestion afterwards. That is something no person can do unless they have a perfectly healthy stomach.

Before Miss Mullen took Pepgen she had to be very careful about eating. That speaks well for Pepgen. "My stomach was in a very bad condition," says Miss Mullen. "My food rotted and fermented, causing gas that pressed up against my heart until I was often short of breath. I usually had a bitter taste in my mouth."

"Several months ago I caught a heavy cold and that aggravated my stomach as well as my nerves. Every little, sudden noise startled my nerves and I would shudder and shake like a leaf. My entire system was fast running down. "In a few days after I began taking Pepgen I could note a great change in my health. I was not so nervous. My food didn't sour on my stomach and distress me. I can now eat pickles and other acid foods. I am not nervous and I know Pepgen benefited me."

Pepgen is sold by the Henry J. Huder's drug stores, corner Washington and Pennsylvania streets and Michigan and Illinois streets, and by all other leading drug stores everywhere.—Advertisement.

## The Last Day of the Pettis Semi-Annual Sale of Women's Hose

It will probably be many a day before you can purchase such hosiery as this at such a price—



will purchase hose that would otherwise cost you half again as much. We bought them in a lot of 5,000 pairs, and that means that we got them at a special price concession.

Full-fashioned, semi-fashioned and seamless models with double soles and high-spliced heels.

Plain, lace effects, lace clocks, drop-stitch and self-embroidered effects.

Some are slightly substandard, but the defects are so slight that the wearing qualities are not impaired.

—Pettis hosiery dept., street floor, aisle five.

## Announcing a Three-Day Sale of Easter Suits for Boys

Newest models in Norfolk suits with two pairs of trousers; belted styles, with slashed, patch or flap pockets.

Made of homespuns, velours, cassimeres, worsteds and tweed mixtures in light and medium weights.

The colors are light, medium and dark shades of brown, green, gray, heather and tan and navy. Sizes 6 to 18 years—



\$16.50 SUITS	\$20.00 SUITS	\$25.00 SUITS
\$12.75	\$16.75	\$19.50

These prices are for three days only—Saturday, Monday and Tuesday. Obviously the best selection can be made on Saturday.

### Boys' Norfolk Suits

with one pair of trousers. Sizes 6 to 18 years. Sell regularly for \$12.50; for three days only, \$9.75.

—Pettis boys' clothing, third floor.

## PETTIS DRY GOODS CO.

THE NEW YORK STORE EST. 1853



### PAY AS YOU CAN—THE VICTOR PLAN

## This Beautiful 10-Piece Aluminum Set . . . . . \$14.98

This ware will last a lifetime. Every well-equipped home needs a set of aluminum to carry out the general plan of efficiency and sanitation. Aluminum will not chip or tarnish. The set we offer at this low price contains all the pieces necessary for any average household. While they last, \$14.98.

TERMS 50¢ A WEEK.



### Baby Carriages and Sulkies



We show a complete line of baby carriages and sulkies in all styles and colors.

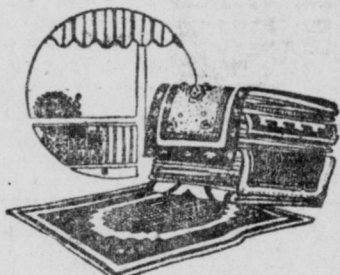
Baby Carriages as low as \$24.75

Sulkies, as low as \$2.98

### Floor Coverings for Any Room in Your Home

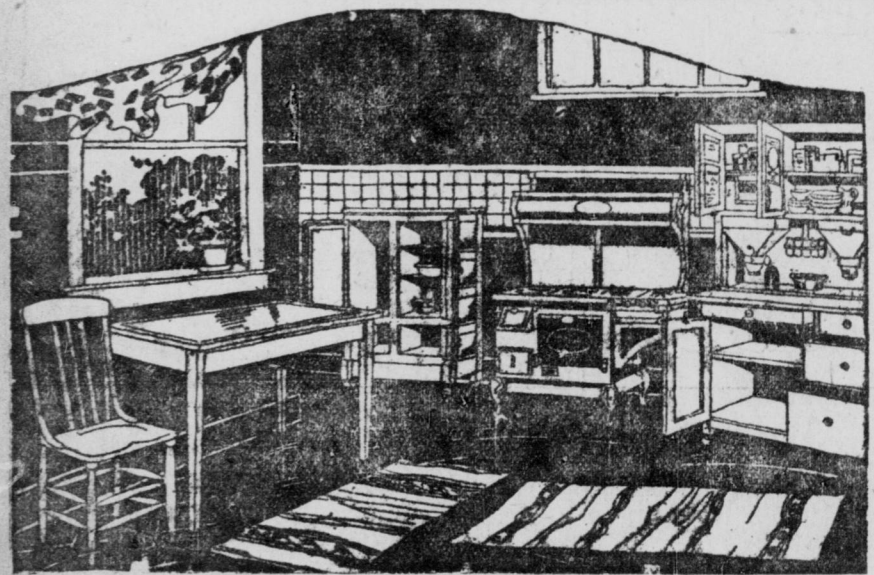
Our display of rugs and linoleums is larger this year than ever before. Our purchases were made long before the big advance in price and we are confident that we can save you money on any purchase made in this department.

Terms to Suit.



### Kitchen Furniture

Complete Outfitters for the Kitchen  
Laurel Gas Ranges  
Congoleum Rugs  
Linoleums  
Kitchen Cabinets \$19.95 up  
Kitchen Chairs \$1.38 each  
Kitchen Cabinet Bases \$8.95



231 W. WASH. ST. 237

# VICTOR FURNITURE CO.

A Dollar or Two a Week Will Do

## ASKIN & MARINE Co.

127 WEST WASHINGTON.

N. H. LEIBSON, MGR.

Open Saturday Night Until 9:30

# EASTER Opportunity

Why This Store Offers You a Better Place and Better Way to Buy Clothes

We are showing much larger stocks of men's and women's wear than many larger stores—that's because we are specialists. Our styles are the latest and best. Our prices less than you would expect, because of the tremendous buying power of our more than sixty stores. And, to make it easy for you to afford fine clothes, we permit you to pay a little at a time. But please do not compare us with so-called "payment houses." We are the exponent of modern merchandising methods.

Men's Easter Suits \$40 \$45 \$50

Not just a few suits at a price, offered as a bait, but remarkably large showings at each of these prices, and every suit a big value. Fine fabrics splendidly styled and beautifully tailored.



Easter Millinery \$4.95

An elaborate assortment of the newest Spring effects, including the very popular patent leather sport hats. Many richly trimmed, dainty straws, and quite a showing of the newest mannish straw hats.

We would not reduce prices just before Easter if it were not for the fact that we ordered unusually lavishly, in the expectation that we would have greatly enlarged floor space. The contractors have failed us. Our enlargements are not completed. We must move our merchandise as rapidly as possible. Hence these reduced prices.

### Ladies' Easter Suits

A very limited assortment of some of the highest priced suits in the store. You will pay nearly double for similar suits elsewhere. Fabrics include tricot, serge, and wool velour.

\$59.50

### Sports and Polo Coats

Newest spring stylings in Chameleon Cord, Heather Velour, Cashmere Bolivia, Crystal Bolivia and other popular coating fabrics. Just the thing for the chilly days and nights of early spring.

\$44.75

### Beautiful Blouses

Exquisite waists of georgette and crepe, daintily colored and beautifully ornamented.

\$8.45

Many of these blouses sold regularly at retail for as high as \$20.00. Figure the savings.



### Boys' Suits

\$10

\$12.50

\$15

Young mannish effects for the little fellows. Featured by splendid fabrics, strong sewings and the ability to stand the hardest kind of wear a boy can give them.

ASKIN & MARINE Co.  
127 WEST WASHINGTON. N. H. LEIBSON, MGR.