

The Right Thing  
at the Right Time  
By MARY MARSHALL S. DUFFEE.

When You Shop

We Americans are extremely curt in our shopping manners. No polite French man or woman would think of leaving the sales persons who had waited on him without a courteous "good day" or at least a "thank you."

Often on beginning his transaction he would say, "Good morning."

With such of courtesy we, too, should require.

If a woman takes a half-hour of a sales person's time and then she sees nothing that suits her, she is apt to make her get-away without expressing thanks.

The truly polite woman always tends thanks when she has taken considerable time without making a purchase.

That is the only time no more than consideration requires.

Sometimes a prospective purchaser shows a very silly unwillingness to explain the real reason why she makes no purchase.

It may be that the prices are too high or that she wishes to look somewhere else.

She whispers to her shopping companion: "Let's go over to Blank's: maybe they will have something cheaper."

Then she says to the salesman: "I am sorry you have nothing of the color I want; no, I do not wish to see any more."

She is not at all what I was looking for."

It would be so much more considerate and thoughtful to say frankly: "I have seen several models that I like, but I would rather look elsewhere before I make a decision."

WHAT READERS ASK.

"Is it good form for an unmarried girl to sign her name simply with her first initials and her last name, or should she sign her first name in full?"

Usually a woman uses initials only in business letters.

Thus she might sign her name "Anna M. Jones," or "Anna Maria Jones" in any letter, but she would not sign a personal or social letter "A. M. Jones."—Copy-right, 1920.

POLLUTION KILLS FISH  
IN NORTHERN STREAMS

Frogs and fish are being cut off in their skins by oil in the waters of the canal that connects Lake Michigan and Lake George, near Whiting, Ind., according to complaints received by Richard Lieber, director of the state department of conservation.

Big oil refineries in Whiting are blamed for the condition, according to Mr. Lieber. An investigation has been ordered.

Grocers Will Hear  
Business Cost Talk

Grocers' association next Wednesday night in the Chamber of Commerce building. The theme will be "The High Cost of Business."

Paul Findley, a retired grocer, who has traveled to nearly every big market center in the country in the last eight months, will address the Indianapolis Re-



INDIANAPOLIS DRESSMAKER  
CREDITS PEGGEN WITH GREAT  
POWER TO RESTORE STRENGTH

Miss Kate Mullin, dressmaker, 221 West South street, Indianapolis, is now able to enjoy sour pickles and other acid foods in her daily diet without being compelled to suffer with indigestion afterwards. That is something no person can do unless they have a perfectly healthy stomach.

"In a few days after I began taking Peggen I could note a great change in my health, I was not so nervous. My food didn't sour on my stomach and distress me. I can now eat pickles and other acid foods. I am not nervous and feel well."

Peggen is sold by the Harry J. Huder's drug stores, corner Washington and Pennsylvania streets and Michigan and Illinois streets, and by all other leading drug stores everywhere.—Advertisement.

## The Last Day of the Pettis Semi-Annual Sale of Women's Hose

It will probably be many a day before you can purchase such hosiery as this at such a price—



will purchase hose that would otherwise cost you half again as much. We bought them in a lot of 5,000 pairs, and that means that we got them at a special price concession.

Full-fashioned, semi-fashioned and seamless models with double soles and high-spliced heels.

Plain, lace effects, lace clocks, drop-stitch and self-embroidered effects.

Some are slightly substandard, but the defects are so slight that the wearing qualities are not impaired.

—Pettis hosiery dept., street floor, aisle five.

## Announcing a Three-Day Sale of Easter Suits for Boys

Newest models in Norfolk suits with two pairs of trousers; belted styles, with slashed, patch or flap pockets.

Made of homespuns, velours, casimeres, worsteds and tweed mixtures in light and medium weights.

The colors are light, medium and dark shades of brown, green, gray, heather and tan and navy. Sizes 6 to 18 years—

\$16.50	\$20.00	\$25.00
SUITS	SUITS	SUITS
\$12.75	\$16.75	\$19.50

These prices are for three days only—Saturday, Monday and Tuesday. Obviously the best selection can be made on Saturday.

### Boys' Norfolk Suits

with one pair of trousers. Sizes 6 to 18 years. Sell regularly for \$12.50; for three days only, \$9.75.

—Pettis boys' clothing, third floor.

## PETTIS DRY GOODS CO. THE NEW YORK STORE EST. 1853

A  
Dollar or Two  
a Week Will  
Do

ASKIN & MARINE Co.  
127 WEST WASHINGTON. N.H. LEIBSON, MGR.

Open  
Saturday  
Night Until  
9:30

## EASTER Opportunity

We would not reduce prices just before Easter if it were not for the fact that we ordered unusually lavishly, in the expectation that we would have greatly enlarged floor space. The contractors have failed us. Our enlargements are not completed. We must move our merchandise as rapidly as possible. Hence these reduced prices.

### Ladies' Easter Suits

A very limited assortment of some of the highest priced suits in the store. You will pay nearly double for similar suits elsewhere. Fabrics include tricotine, serge, and wool velour. \$59.50

### Sports and Polo Coats

\$44.75  
Newest spring stylings in Chameleon Cord, Heather Velour, Cashmere Bolivia, Crystall Bolivia and other popular coating fabrics. Just the thing for the chilly days and nights of early spring.

### Boys' Suits

\$10

\$12.50

\$15

Why This Store  
Offers You a Better  
Place and Better Way  
to Buy Clothes

We are showing much larger stocks of men's and women's wear than many larger stores—that's because we are specialists. Our styles are the latest and best. Our prices less than you would expect, because of the tremendous buying power of our more than sixty stores. And, to make it easy for you to afford fine clothes, we permit you to pay a little at a time. But please do not compare us with so-called "payment houses." We are the exponent of modern merchandising methods.

### Men's Easter Suits

\$40 \$45 \$50

Not just a few suits at a price, offered as a bait, but remarkably large showings at each of these prices, and every suit a big value. Fine fabrics splendidly styled and beautifully tailored.



### Easter Millinery

\$4.95

An elaborate assortment of the newest Spring effects, including the very popular patent leather sport hats. Many richly trimmed, dainty straws, and quite a showing of the newest mannish straw hats.

Exquisite waists of georgette and crepe, daintily colored and beautifully ornamented. \$8.45

Many of these blouses sold regularly at retail for as high as \$20.00. Figure the savings.

### Beautiful Blouses

Young manly effects for the little fellows. Featured by splendid fabrics, strong sewings and the ability to stand the hardest kind of wear a boy can give them.

ASKIN & MARINE Co.  
127 WEST WASHINGTON. N.H. LEIBSON, MGR.