

Marketing Your Literary Product

The problem for the amateur writer or artist is how and where to attempt to sell his product.

Our Service Bureau at Washington has produced an up-to-the-minute 24-page, ten thousand word Booklet "Markets for Literature," that tells in a practical way the proper way to prepare manuscripts, drawings, songs and music for submission to publishers, and contains lists of agents and guides, gives the legal phases of copy-righting material, protection of all secondary rights after first publication, discusses short stories, news, features, plays, screen writing, poetry, song lyrics, music, illustrations, photography, book writing—gives the definitions of trade terms, and lists under many classifications all the possible markets, including magazines, feature syndicates, music publishers, book publishers, literary agents and protective societies. You will find it a complete guide in the problem of marketing your product.

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I want a copy of the 24-page Booklet "Markets for Literature" and enclose a dime for return postage and handling costs:

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"Sweepstakes on Love"  
by MAY CHRISTIE

CHAPTER XVIII

"Just because he's handsome and popular and people like him even if he's lost his money, you have to hold it against him!"

Genevieve had smiled unpleasantly—a smile which spoke volumes. "Instead of hanging about his apartment and wasting time, you should have had your hair shampooed after the four days on the train."

Diana could have retorted that it was her mother's fault they had waited—that she herself had suggested leaving—but what good would it do?

"I can shampoo my hair right here." She had retired into the bathroom and locked the door.

But she had kissed her mother goodnight. Tired as she was, she could not leave sleep, otherwise.

Now, at half past six in the morning, she tiptoed out of the bedroom, for fear of waking Genevieve, and set the coffee pot on the electric stove in the kitchenette, and had her bath.

Genevieve was up and in her dressing gown when Diana emerged. They breakfasted together. Genevieve fried bacon and eggs, and made the toast in the electric toaster.

"Ought I to wear slacks to the studio, mother? Or would that seem too casual?"

"Certainly it would. The pink sports suit, darling. It had been bought, extravagantly, for Genevieve. It was a very pretty suit and had been made down for Diana by the nimble fingers of Bella, the Italian maid."

"I see you set your hair nicely last night." Diana's hair was naturally curly, which was a blessing.

Diana chatted with her mother as she dressed. Awake, Genevieve looked much less fatigued. She had put a touch of rouge on her cheeks.

At twenty minutes after seven, Roger arrived with his car. Genevieve had evidently repented her tirade last night concerning him. She spoke pleasantly to Roger, offering him a cup of coffee, which he accepted, although he said he had already breakfasted.

Cahunga Pass, with its saffron hills and bright foliage and brighter signboards, was radiant as they drove by.

"Excited, Diana?" He slipped an arm about her for a moment. "I'm divinely happy, Roger. I was sweet of you to get up an hour earlier and come for me."

She thrilled to his touch. She snuggled closer.

"Like old times, isn't it, Diana? Old times in the new life out here. That's what I want."

She could have shouted: "And you shall have them, darling. I want nothing better in the world than to be with you. You all the time!"

One of the strangest experiences of Diana's life was to take place on her arrival at the studio.

Other people had usually considered her a very pretty girl, although vanity was not her weakness.

But now, amazingly, any favorable opinion she might have cherished as to her appearance was to be removed!

She was to be made over for the cameras. Highly skilled men and women were garnering huge salaries for the renovation of greenhorns like herself. She was to find that out.

Roger deposited her at Mr. Kayser's make-up department in the studio, and the conference was on.

Mr. Kayser looked like a baby bird who had dropped out of the family nest prematurely. He fluttered about her, craning his thin neck up at her and uttering queer little sounds like "tch! tch!"

There were two male assistants with him who stared at her silently, critically.

Mr. Kayser's clucking changed

Test Your Knowledge

Can you answer seven of these ten questions? Turn to page Four for the answers.

TODAY'S COMMON ERROR

Never say, "The children were all of about the same age"; omit "o".

1. Which was the first country to recognize officially the Soviet government?

2. Where was Lillian Russell, the actress born?

3. What is an oasis?

4. What is the national game of Scotland?

5. How is Sioux pronounced?

6. What dogs were bred originally for bull baiting?

7. What is the name of that branch of farming concerned with the production of milk and its products?

8. Do former Presidents of the United States receive a pension from the government?

9. Who was Eduard Gerhardt?

10. In the church calendar, what is the name for the Friday before Easter?

It's Lilac Time Again

Plattsburg, Mo.—(AP)—It's lilac time for the second time in this section of northwest Missouri.

Public Sale

As I have sold my farm I will sell at public auction on the old Wiehe Homestead located 11 miles North of Decatur on road 27 to Nine Mile House, then 3 miles East and 1 mile North; or 4 miles Northwest of Hoagland, or 8 miles Southeast of Fort Wayne, on the Emanuel road, on

SATURDAY, November 28th

Sale starting at 10:30 sharp

HORSES—3 Head

1 Sorrel Mare Colt, coming 3 yr. old, white mane and tail, sound and broke; 1 Sorrel Mare, smooth mouth, good worker; 1 Bay Horse, 10 year old.

CATTLE—8 Head

1 Guernsey Cow, giving 3 gal. milk, bred; 1 Red Cow, giving 3 gal. milk and bred; 1 Roan Cow, 5 yr. old, 3 gal. milk; 1 Jersey Cow, fresh in Dec.; 1 3 yr. old Brindle Cow, giving milk; 3 good Spotted Heifers; 3 Duroc Gilts, open; 2 Barrows, weighing about 225 lbs. each.

CHICKENS—25 Pullets and Hens.

HAY AND GRAIN

350 bu. Good Corn in crib; some seed corn; 250 bu. Good Oats; 100 bu. Good Wheat; 8 ton Mixed Hay; some Bean and Timothy Hay; 800 bundles fodder in barn; 6 ton baled straw.

FARM IMPLEMENTS

1 Good Burdall Wagon and Hay Ladders; 1 International Wagon Box, good as new; 1 Good Trailer; 1 Single Disc; 1 Buckeye Drill; 1 Champion Mower; 1 Oliver Cultivator; 1 Walking Cultivator; 2 section Spring Tooth Harrow; 1 John Deere Corn Planter; 1 Good Walking Plow; 1 Oliver Riding Plow; 1 Iron Wheel Wagon; 14 horse Gas Engine; 25 in. Circle Saw; 1 Hay Fork; 2 Oil Drums; 30 gal. Roof Paint; Good Hay Rope; Hay Sinks, good as new; 1 Primrose Cream Separator, good as new; 1 Platform Scale; 1 double set Work Harness; 8 Good Coffers; and many other articles not mentioned.

ALSO HOUSEHOLD GOODS.

TERMS—CASH.

Lunch will be served.

FRED WIEHE, Owner

Ellenberger Bros., Auctioneers

Mort. A. Griebel, Clerk

Public Auction

FRIDAY, NOVEMBER 27 - 12 Noon

Horses - Cattle - Sheep and Hogs

Brood Mares, Colts and General Work Horses. Good Milch Cows, Heifers and Bulls. Brood Sows, Gilts and Boars. Breeding Ewes. Miscellaneous Articles.

Extra good bunch Feeding Shoats. Also some Household Goods.

DECATUR RIVERSIDE SALES

E. J. AHR & FRED C. AHR—Managers

Roy S. Johnson—Auctioneer.

Public Auction

80 Acre Farm--Livestock-Feed & Implements

As we are moving to Mississippi will sell at Public Auction on the premises 1 mile South and 3 miles West of Ohio City; 2 miles South 1/2 mile East of Genimore, Ohio or 5 miles East of Willsboro, Ohio, on

WEDNESDAY, December 2, 1936

Commencing at 10:00 A. M., prompt.

80 Acre Farm, level, sandy loam soil, extra well tiled, fences are first class, all under cultivation except 11 acres in wood lot pasture; house, 7 rooms, 4 down and 3 up, on solid foundation, built in cupboards in kitchen, enclosed back porch, house is sided with shingles over regular siding, under good roof; barn—cement block construction 36x56 with 16x36 granary and 16x36 machine shed adjoining, slate roof, one of the best built barns in the country; poultry house; cement block building 10x16 with metal roof, make an ideal milk house; 3 drove wells; large wagon scales. This farm is in the best of repair and one that will have to be seen to be appreciated. Located conveniently to schools, churches, and markets, on a good stone road. Immediate possession, will be sold to the highest bidder subject to a loan of \$3000 which purchaser may assume as part of the purchase price, balance cash on delivery of deed, \$1000 cash day of sale.

4-HEAD OF HORSES—4

Dapple Gray Mare 6 yr. old, sound, wt. 1700, good brood mare; Iron Gray Mare 2 yr. old in March; Gray Horse 4 yr. old, sound, wt. 1500; Bay Mare, good third horse.

3-HEAD OF CATTLE—3

Guernsey Cow, 3 yr. old calf by side; Guernsey Cow 2 1/2 yr. old milking good, bred; Guernsey cow, 8 yr. old, milking good, bred. HOGS & SHEEP—3 Spotted Poland Sows, bred; 16 Fall Pigs; Spotted Poland Boar, 1 yr. old; 4 Good Young Oxfords Ewes; Oxford Spring Buck Lamb.

FEED—4 Ton of Good Timothy and Alsac Hay.

IMPLEMENTS AND TOOLS

7 ft. Binder first class condition; wagon nearly new; 14 ft. Hay Ladder and Grain Bed, good as new; Rock Island Hay Loader, like new; McCormick 6 ft. Mower, good; Superior Grain Drill, good; New McCormick Deering Corn Planter with Fertilizer and Bean Attachment; Good 14-16 Double Disc; Spike 60 Tooth Harrow, good; Riding Breaking Plow, 14 inch, good; Rock Island Walking Breaking Plow, 14 inch, used 2 seasons; Case Riding Cultivator; Good Bar Roller; Wheel Cart Corn Cutter; Good double set Work Harness; Engine and Pump Jack; Slip Scoop; DeLaval No. 12 Cream Separator, A No. 1; Large Cooker Kettle and Jacket; Set good Butchering Tools; 170 rods new 6 inch Woven Wire Fence; 50 Crossed Cedar Fence Posts; New Mud Boat; Lot of Good Small Tools; Forks; Double Trees; Clevises; Horse Collars; Fly Nets; and many articles too numerous to mention.

HH GOODS—New Taggart Range Cook Stove, White and Blue Porcelain finish; New Autolite Circulating Heating Stove; New 3-piece Over-stuffed Living Room Suite; New Ruby Sewing Machine; Spartan Radio Battery Set good as new; Dining Tables and chairs; Drop Leaf Kitchen Table; Buffet; Oak Dresser; 3 beds complete; Book Case; Hall Tree; 2 Pedestals; 3 Capboards; 12x15 Linoleum Rug; two Axminster Rugs, 11.6x12; Rockers; Mirrors; Lamps; Dishes; Cooking Utensils; Jars and Cans; Washing Machine and Tubs; Wringers; and many articles too numerous to mention.

TERMS—CASH.

HENRY CUMBEST, Owner

Roy Johnson—Auctioneer.

George Moore—Clerk

Among the bushes blooming is one planted in 1891 which has never bloomed in the fall before. Experts say the drought is responsible.

Markets At A Glance

Stocks: ease from high in late profit taking.

Bonds: irregularly higher.

Curb stocks: higher in moderate trading.

Chicago stocks: irregularly higher.

Foreign exchange: easy.

Cotton: unchanged to 5 points higher.

Grains: fractionally higher.

Chicago livestock: hogs irregular cattle strong sheep steady.

Rubber: 2 to 6 points higher.

Silver Bar At New York: 45 1/2 cents off 1/4.

NON RESIDENTS NOTICE

In the Adams Circuit Court, September Term, 1936, Complaint No. 15556 THE STATE OF INDIANA ADAMS COUNTY

Elmer S. Davies vs. Virginia P. Davies.

Now comes the plaintiff, by Smith and Parrish attorneys, and files his complaint herein, together with an affidavit Elmer S. Davies that said defendant Virginia P. Davies is not a resident of the State of Indiana; that said action is for Complaint for divorce and that said non-resident defendant is a necessary party thereto.

Notice is therefore hereby given said defendant, last named, that unless she be and appear on the 3rd day of the next term of the Adams Circuit Court, to be held on the Third Monday of November A. D. 1936, at the Court House in Decatur in said County and State, and answer or demur to said complaint, the same will be heard and determined in her absence.

Witness my name and the Seal of said Court, affixed at Decatur, Ind. this 7 day of November A. D. 1936.

G. Remy Bierly, Clerk

Nov. 17-24 Dec.

SALE

CALENDAR

Roy S. Johnson

Auctioneer

Decatur, Ind.

Claim your sale date early as I am booking sales every day.

Nov. 25—Frank Moser, Admrs., 120 acre farm, 3 1/2 mile Northwest of Geneva and 4 1/2 mile Southwest of Berne.

Nov. 27 — Decatur Community Sale.

Dec. 1—Graham and Ross, 4 mi. East of Decatur on Piqua road, closing out sale.

Dec. 2—Henry Cumbest, 6 miles East of Willsboro, closing out sale.

Dec. 3 — Chauncy Debolt, 3 1/2 miles South, 1/2 mile East of Willsboro. Closing out sale.

Dec. 4—Community Sale.

Dec. 5—Tone Andrews, West of Yoder. Closing out sale.

Dec. 7—E. P. Wetli, 4 miles North, 2 miles West of Payne, O.

Dec. 8—Graham & Abbot, 1 mile West of Pleasant Mills.

Dec. 9—Fred Johnlox on Adams county and Wells county line, 2 1/2 miles North of Road No. 224, 2 1/2 miles East and 2 1/2 miles North of Tocsin.

Dec. 10—Guy Parkison, 1 mile East and 1/2 mile South of Tocsin. Closing out sale.

Dec. 11 — Decatur Community Sale.

Dec. 12—Mrs. Louis Marquardt and Heirs, 1 mile West of Monroeville on cement road, 80 acre farm and personal property.

Dec. 14—Harold Martin, 4 miles Southeast of Decatur on County Farm Road.

Dec. 15—Charles W. Yager, 1 1/2 miles East, 2 1/2 miles North of Ossian.

XMAS SPECIALS!

25 Cedar Chests

300 Lamps of various styles

200 What-nots and Sewing Cabinets.

Mirrors, Pictures and Tables of all kinds, and many other articles too numerous to mention.

SPRAGUE

Furniture Company

152 So. 2nd Street

Phone 199

MARKET REPORTS

DAILY REPORT OF LOCAL AND FOREIGN MARKETS

Brady's Market for Decatur, Berne, Craigville, Hoagland and Willsboro. Close at 12 Noon.

Corrected November 24.

No commission and no yardage. Vails received Tuesday, Wednesday, Friday and Saturday.

100 to 120 lbs. \$7.55

120 to 140 lbs. 7.75

140 to 160 lbs. 8.45

160 to 200 lbs. 9.05

200 to 275 lbs. 9.30

275 to 300 lbs. 9.85

300 to 350 lbs. 8.25

350 lbs. and up 8.65

Roughs 8.00

Stags 6.50

Vealers 10.25

Ewe and wether lambs 8.00

Buck lambs 7.00

Yearling lambs 4.00

CHICAGO GRAIN CLOSE

Wheat Dec. \$1.17 1/4 May \$1.15 July \$1.04 1/4

Corn, new \$1.05 1/2 99 1/2 95 1/2

Old 98 1/2 94 1/2

Oats 44 1/2 44 1/2 41 1/2

INDIANAPOLIS LIVESTOCK

Indianapolis, Ind., Nov. 24.—(AP)—Livestock:

Hog receipts, 9,000; holdovers, 136; market 15c higher; 180-300 lbs., \$9.65-\$9.80; 300-400 lbs., \$9.45-\$9.75; 160-180 lbs., \$9.40-\$9.70; 150-160 lbs., \$9.15-\$9.65; 130-150 lbs., \$8.65-\$9.40; 100-130 lbs., \$8.15-\$8.90; sows, strong to 10c higher; mostly \$8.65-\$9.35.

Cattle, 1,600; calves, 600; steers and heifers mostly 25c higher; cows active and steady; bulls steady; bulk of better grade steers \$11-\$11.75; top, \$12; heifer top, \$10.25; beef cows, \$4-\$4.50; cutter grades, \$3-\$3.75; vealers strong to 50c higher at \$11 down.

Sheep, 3,300; lambs active and strong; bulk better grades, \$8.90-\$9; slaughter ewes steady at \$3.50 down.

FORT WAYNE LIVESTOCK

Fort Wayne, Ind., Nov. 24.—(AP)—Livestock:

Hogs, 10c higher; 225-250 lbs., \$9.65; 200-225 lbs., \$9.55; 250-275 lbs., \$9.50; 180-200 lbs., \$9.50; 275-300 lbs., \$9.35; 160-180 lbs., \$9.35; 300-350 lbs., \$9.10; 150-160 lbs., \$9; 140-150 lbs., \$8.75; 130-140 lbs., \$8.50; 120-130 lbs., \$8.25; 100-120 lbs., \$8.

Roughs, \$8.50; stags, \$7; calves, \$11; lambs, \$8.50.

EAST BUFFALO LIVESTOCK

East Buffalo, N. Y., Nov. 24.—(AP)—Livestock:

Hogs, 500; better grade 180 lbs. up, steady with Monday's average; 190-220 lbs., mainly \$10.10; lighter weights, slow; 140-160 lbs., quoted from \$9-\$9.60; plain pigs downward to \$8.

Cattle, 100; cows and bulls steady; low cutter and cutter cows, \$3.25-\$4.25; light weight bulls \$4.35-\$4.75; medium to \$5.25; few head outstanding experimental station steers, \$12.50.

Calves, 50; vealers, \$8.50; good to choice, \$7.11.

Sheep, 300; lambs scarce, steady; good to choice, 9c to mostly \$9.25; medium and mixed grades, \$8.00-\$8.75; aged ewes to \$4.25; bulk, \$2.25-\$4.

CLEVELAND PRODUCE

Cleveland, O., Nov. 24.—(AP)—Produce:

Butter, steady; extras, 37c; standards, 36 1/2c.

Eggs, steady; extra grade, 41c; extra firsts, 37 1/2c; current receipts 34c; pullet firsts, 26c.

Live poultry, firm; hens, heavy, 5 1/2 lbs. and up, 18c; ducks, 6 lbs. and up, 16c; ducks, small, 14c.

Potatoes, 100-lb. bags, U. S. No. 1, Idaho, \$2.90-\$3; Ohio and Pennsylvania No. 1, \$1.75-\$1.85; poorer lower; Idaho bakery, 52-60c 15-lb. carton, \$3 a 50-lb. box, 10-lb. bag, 30c; Maine, \$2-\$2.10.

LOCAL GRAIN MARKET

Corrected November 24.

No. 1 New Wheat, 60 lbs. or better \$1.10

No. 2 Wheat, 58 lbs. 1.09

Oats 42c

Soy Beans, No. 2, Yellow 1.19

Old Yellow Corn 1.35

New No. 4 Yellow Corn \$1 to \$1.23

Rye 80c

CENTRAL SOYA CO.

Soy Beans, No. 2, Yellow 1.19

FOR RENT

FOR RENT—Modern 3 room furnished apartment. Private entrance and bath. Russell Owen, 322 N. 5 st. Phone 1180. 27813x

Free Turkey Wednesday night dance. Sunset.

N. A. BIXLER

OPTOMETRIST

Eyes Examined - Glasses Fitted

HOURS

8:30 to 11:30 12:30 to 5:00

Saturdays, 8:00 p. m.

Telephone 135.

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One Time—Minimum 25c for 20 words or less