

# DAILY DEMOCRAT

Published Every Evening Except Sunday By

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## DEMOCRATIC COUNTY TICKET.

For Representative  
R. C. PARRISH  
For Prosecuting Attorney, Twenty-Sixth Judicial District.  
J. FRED FRUCHTE.  
For Clerk Adams Circuit Court  
WILL HAMMELL.  
For Treasurer,  
GEORGE KINZLE.  
For Recorder,  
A. C. AUGSGURGER  
For Surveyor,  
PHIL L. MACKLIN.  
For Sheriff,  
ED GREEN.  
For Assessor,  
WILLIAM FRAZIER.  
For Coroner,  
DAVID D. CLARK.  
For Commissioner, First District,  
DAVID J. DILLING.  
For Commissioner, Second District,  
WILLIAM REPPERT.

## GREAT SPEECH:—

Judge Duncan, chairman of the Indiana Public Service Commission, addressed the voters of this county at the court room last evening. It was the most logical, the soundest, the best all-around political speech we ever listened to and that is a broad statement. It was not the kind of a speech that would attract the masses, no wild or dramatic climaxes held the audience. It was as the judge stated in opening, a serious discussion of the political problems of the hour. He began at the first, giving his idea of politics, parties and what is expected of them. He discussed the causes that lead to the downfall of the republican party, and then told of the wonderful eighteen months of achievement by Mr. Wilson and proclaimed him the greatest of all Americans. He abused no man but in a calm and dignified manner, most fitting to one who holds the high position he does, he discussed every problem. He defended the state administration and did it handsomely, praising the legislature of 1913, especially for four great laws, namely, the fire marshal law, vocational education, the housing law, which provides for better homes for the city poor, the public service law and said while there was much other splendid legislation in the session these four great laws should entitle them to all necessary praise. Republicans and bull moosers are going up and down the state and up and down the streets of this city and the roads of this county telling that under the present administration the taxes have been greatly increased. That's true, but for what purpose? That they don't tell you. The tax for general purposes is lower than for many years and the increase was made to take better care of educational and benevolent institutions that our great state which we all love might compare with other states of the union. When the legislature was in session this course was approved by every citizen and by every newspaper, regardless of politics, but now without explaining why, the argument of high taxes is put forward. An appeal of beautiful words and sentiment for the continued support of President Wilson and Mr. Bryan closed the speech. We wish that every voter of this county and state could hear and would think of the ideas suggested by the judge.

## BETTER BUSINESS:—

President Wilson is preparing to put the whole force of the government behind honest business in order to bring about an early revival of prosperity. These are some of the things he is doing.

1. He conferred with Commissioner of Corporations Davies on the question of the personnel of the new interstate trades commission which will be organized in December.

2. He will sign tomorrow or Wednesday the Clayton anti-trust bill, now being carefully examined by Attorney General Gregory.

3. He is pressing the treasury department to hasten negotiations with representatives of the British treasury for settlement of the international exchange situation.

### Seeks Contraband Decision

4. He is expending the negotiations of the state department with the allies for the definition of absolute and conditional contraband of war.

5. He will facilitate through the department of commerce and cooperating bodies the development of American export trade.

6. He will urge the interstate commerce commission to lose no time in rendering a decision upon the application of the eastern railroads for an increase in freight rates.

With callers today the president frankly discussed the business situation. In the United States he regards it as comparatively good in spite of the efforts of the war. The single exception arises from the absence of a satisfactory market for certain lines of cotton.—Chicago Herald.

The independent defender, the Herald, has the unmitigated nerve to talk about the illiteracy of the democratic campaign speakers. They certainly have never listened to a "few" of their orators.

Governor Samuel M. Ralston will address the voters of this community in this city next Friday afternoon. You should hear this distinguished gentleman who has made good as the chief executive of the state. He is a splendid speaker and will bring you a message worth hearing.

The claim of the anti-democrats in the state campaign are in line with those being made in Adams county. It's a case of the outs wanting in and if they can fool the democrats into helping them they have a better chance. If you ever believed in the principles of democracy you ought to be supporting the ticket this year.

Within the past twenty-four hours a dozen or more old-line democrats, who were supposed to have been lined up with the independents, two of whom had signed the call for the convention, have voluntarily stated that they intend voting the straight democratic ticket. They have investigated and have found that the attack on the democrats is a plain and simple political trick, hatched for the purpose of

putting a few office seekers in and have determined to turn them down.

The Fort Wayne News takes exception to the fact that this paper is using the national democratic slogan: "War in the east, peace in the west, thank God for Wilson," and wants to know who this man is we want thanked. We are not surprised that they do not know but shocked that they are willing and anxious to advertise the fact.

The new editor of the Herald has only been here about a week but he has already caught on to the idea of the independents—misquotes the Democrat, magnifies occurrences and does everything he can to mislead the voter. Replying to the articles that Mr. Simon Brandyberry brought to this office they say we are parading illiteracy. When a political party bases a campaign on the report of a man whose first public effort is such as to make the Herald speak of it as a case of "illiteracy," it ought to convince most any one of the fallacy of their claims.

The auditor of Clinton county states that the amount spent in 1913 for legal advertising in their county was \$653.78. We wonder how this would compare with the amount spent in Adams county for that same purpose.—Berne Witness.

And we wonder how many roads they built and how much printing they done on those. In Huntington county, one of those used by the independents as an argument, they use neither specifications or notices to post. In Washington county, another of those used, the same rates are charged as in Adams county, according to Auditor Dan Showalter, a perfectly good bull mooser, but the notices are shorter.

The independents have given

the people their material in actual figures, all inclusive, and since the Democrat can verify its side, it is desired that they should do so.—Berne Witness.

All inclusive is right. The reports published include several thousand dollars that Mr. Macklin did not draw. It seems to us it is up to the Witness to explain it. They are the people who have helped to circulate a report that they know is incorrect. Mr. Macklin had nothing to do with the money that any one drew excepting himself. For that he is willing to answer. If the county paid money to any one else as they did to Mr. Ernst, it was paid because the money had been earned and the most of the money drawn by him had been earned years before. There are none so dumb as those who won't understand and that's the position that the Witness seems to have taken.

Any policy is entitled to be judged by its results; and by that test the President's Mexican policy is splendidly vindicated. A vagrant war item records that one Victoriano Huerta is marooned in London, presumably awaiting a chance to get into Spain. Little noticed amid bigger distractions, the Constitutionalists took peaceful possession of the Mexican capital.

The future, perhaps, is anybody's guess; but Huerta is out, and a Government that has some show to restore settled conditions is in, and only a few American lives have been lost. The President and the Secretary of State were rather lonesome in adhering to the policy that has ensued in this bloodless fashion; but when they are entitled to deep satisfaction. This country is horrified by the European slaughter. Everybody is horrified by war after it begins; yet only a few months ago we heard a great deal about the merits of taking a strong stand with Mexico, asserting our national dignity and the rest of the rigmarole that meant rows of American youths dead or wounded in a trivial cause.—Saturday Evening Post.

For two months the citizens have been talking about the coming of Mr. Bigelow to make a political speech for them. At first the name of the man was shrouded in mystery and then finally it was announced with due ceremony and under the auspices of the citizens. Mr. Bigelow came and his meetings were not by any means a success. We imagine the very fact that this man refused to speak on behalf of the county ticket was a sad disappointment. The Berne Witness explains it thus in a story combining the Bigelow meeting there and the speech by Hon. Philip Zoercher, reporter of the supreme court who spoke for the democratic state ticket Monday night:

"In the case of Mr. Bigelow, many didn't turn out because they feared that he was going to expose local affairs, others didn't venture out, not because they didn't want to hear what he had to say (many really wanted to hear his message because it is said to have sounded good from the outside) but because they didn't want to show their colors. Private reasons may have justified their action, but they lost out on a good speech. Likewise in the case of Mr. Zoercher. Although his address and that of Mr. Bigelow were of a different character, it was a good clean address. It hurt no one to hear the policies of Woolrow Wilson defended, such as the moral basis of the tariff, the necessity of the war tax, the new currency law, the trust legislation, the foreign policies of the president, etc., etc., to hear these discussed fairly and squarely does no man any harm. Local politics were scarcely mentioned. Strangers who stop in for a hasty speech or two, haven't the opportunity to investigate circumstances themselves, and so it's only just and proper that they make no definite statements on this home affair."

LOST—Gold watch with name engraved on it. Also had a chain with a silver knife connected to it. Finder please return to this office. 24512  
HEAR BEVERIDGE AT THE COURT HOUSE SATURDAY, 4:00 P. M.

## POLITICAL CALNDAR

Berne, Friday, October 16—J. C. Moran and L. G. Ellingham.  
Town of Monroe, Saturday, October 17—John C. Moran and L. G. Ellingham.  
Magley, Monday evening, October 19—Dore B. Erwin and D. D. Coffee.  
Bobo, Monday, October 19—John C. Moran and J. F. Fruchte.

Court house, Decatur, October 23rd.—Samuel M. Ralston, governor of Indiana, speaks at 1:30 o'clock.

## TESTING NEW CAR

(CONTINUED FROM PAGE ONE)  
mechanicians, other passengers on the car were Mr. Hinkle and Mr. Mellen, officials of the railroad, and Mr. Davis, originator of the car. The party started from Frankfort yesterday morning, stopped over night at Marion and expects to reach Toledo this evening. So far on their trip the car has operated as nicely as could be expected, and unless something unforeseen happens, arrangements will be completed soon for the operation of gasoline cars over the entire road. The arrangement for the car is much similar to the interurban car, the forward compartment being divided off for the motorman and baggage, the middle compartment for a smoking room, the general passenger compartment, and the observation corner on the rear.

## RUSSIAN TROOPS ARE DEFEATED BY GERMANS

(CONTINUED FROM PAGE ONE)  
statement. It was the cause of much optimism here. From far up into Belgium, zigzagging across into French territory and down the Metz, the allies are apparently pressing the Germans back. There was every indication here that the wedge of Belgium, British and French with which the allies encountered the German blow at the North sea ports in Belgium, is being pushed forward between the armies of Von Boehm and Von Besier. Before the Germans occupied Antwerp, the allies had prepared to engage their right wing along the river Lys. The German retreat from this position is now officially announced. The Kaiser's troops have also been pressed back east of the Arras. Unofficial dispatches say that the Germans lost heavily.

Washington, Oct. 15—(Special to Daily Democrat)—President Wilson's neutral proclamation was torn to shreds in the house today when Representative Gardner of Massachusetts flayed the Germans and declared that God would visit them with defeat. He admitted that he was not neutral. "I think the German cause is unholy and is a menace to the principal of democracy. I believe the God of battle will visit defeat upon them but we must remember that victorious nations have proven headstrong and high-handed. We must begin at once to reorganize our military strength if we expect to be able to resist this high-handedness, when the time of necessity comes." Gardner then introduced a resolution providing for a committee to investigate the progress of the United States for war, either offensive or defensive.

## POLICE COURT.

A motion to quash the affidavit in the case of State vs. Charles Wise, charged with selling intoxicating liquor to James Coverdale, by the attorneys for Wise on the grounds that the affidavit was not legal and that it contained both the charges of selling and gift, and other irregularities, and also because it was drawn up by "Squire Kintz" was sustained in the court of Squire Kintz this morning and the case was dismissed. Whether or not another affidavit will be made is doubtful at this time as Coverdale refuses to sign a new one.

An affidavit was filed late yesterday afternoon before Mayor Christen by Mrs. Edith Schwartz against Mrs. Mary Steele, both residing east of the city, and in which the defendant is charged with assault and battery by the plaintiff. The case will be heard Monday morning at 9 o'clock at the mayor's court.

## SIGNS ANTI-TRUST BILL.

Washington, Oct. 15—(Special to Daily Democrat)—President Wilson today signed the Clayton anti-trust bill, thus taking the last steps to complete the administration's present trust program.

## MAKING OR SPOILING SALE

Frequently Opening Expression Used by Clerk Determining Whether Customer Purchases or Not.

In a little talk to his salespeople not long ago a successful merchant said:  
"One most harmful habit indulged in by many salespeople is the repeating of some meaningless term to any visitor who comes to the store. We will take an expression, for illustration, that you have all heard, 'Something for you?' We hear it in the store, in the cafe, in the cafeteria, in the city hall. We cannot get away from it, yet everybody is tired of hearing it."

"This term with others, 'What do you want?' 'Anything for you?' 'What is it?' 'Is that all?' 'Nothing more?' 'Nothing else, is there?' 'You didn't want this, did you,' etc., are disgusting to the customers. They mean nothing and kill sales rather than get business."

"The first thing you do or say when approaching a customer usually decides whether you will be able to make a sale or not. Every day we see prospective customers who have stopped at some counter really interested in some line of goods, when they are so coaxed with 'Something for you?' immediately lose all their interest. Yes, there is surely something they want, but what is it? On a real hot day it may be a cooling, refreshing drink or what not, but then your question did not create a desire to purchase dry goods, nor did it suggest any wants along that line."

"If salesmanship is going to be your profession, say something that will bring out a reply in your favor, make some positive suggestion, give some kind of information, give some kind of selling talk that will be educating, that will make your customer see the benefits of the purchase the same as you do."

## SECRET OF RADIUM'S ENERGY

Particles Shot From It Are Declared to Travel Through Atmosphere at Speed of Light.

The energy, or power, of a moving object is proportional to its weight and its velocity. A motorcycle running at 50 miles an hour will strike as hard a blow as a two-ton truck moving at three miles an hour. A small caliber high-power rifle bullet will strike as hard as a ton weight traveling at slow speed. Microscopic bodies traveling at high velocities have an energy equal to that of much heavier bodies traveling slowly.

This is the reason radium possesses such enormous energy. The particles shot out from it are microscopically small, but they travel with the speed of light, or 186,000 miles a second. It has been well said that a spider's web running over pulleys at the speed of light would give enough energy to run all the machinery in England. A small stream of water under great pressure will tear down a mountain more rapidly than a slow-running river.

With this in mind it is easy enough to understand how electricity traveling at the rate of 186,000 miles a second is capable of transmitting thousands of horsepower over a copper wire no larger than a lead pencil.

## Stable Boy Named Horse.

Commenting on the curious names often given to racehorses, a writer in a London daily recalled the historic case of Potooooooocoo. The earl of Egremont had a horse he intended to call Potatoes, and in going round the stable one evening he gave the stable boy in charge of the horse a piece of chalk, and told him to write the name on the corn bin. The boy wrote Pot and then, evidently in some doubt as to the correct spelling, finished the word by repeating the letter "o" eight times. This so amused Lord Egremont and his friends that the horse was so named forthwith.

## Why Lines Are Busy.

"Why didn't you answer me when I called up today?"  
"I couldn't. Mary, the second girl, was using the phone. Her young man works in a livery stable and when he's cleaning a horse she has to wait quite a while before he can come to the 'phone."  
"She didn't talk forever, did she? You knew I wanted to reach you. Why didn't you call me when Mary got through?"  
"I couldn't. Della, the cook, was next."

## Autograph Hunter's Ingenuity.

No autograph hunter ever displayed greater ingenuity and knowledge of human nature than the Newcastle (Eng.) man, who, in the '60s, wrote to a number of famous men intimating a desire to give their illustrious names to vessels he was building. Sentimental replies with the coveted autographs poured in, and even Carlyle was moved to write hoping that "the vessel would sail in larger and deeper waters than had ever been reached by the man whose name it bore."

## Dog's Suicide After Rescue.

What was apparently a determined attempt at suicide by an Airedale terrier was witnessed by a large number of visitors at Bray, County Dublin.

The animal jumped off the north pier of the harbor into the sea and was sinking when some fishermen rescued it.

When they let it go the terrier made a dash for the other pier, jumped into the sea and was drowned.



Look for the Full Page Ad in this weeks' "Saturday Evening Post"

concerning the character of the clothes we are in position to sell you, tailored to your individual order by

Ed V. Price & Co.

We have over 500 of their Autumn and Winter Woolens at our store and if you're seeking something strictly exclusive, you'd better make a selection today.

Suits to Measure  
\$18.00 up

THE MYERS-DAILEY COMPANY

## Republican Misrepresentations.

The Republican papers throughout the State, at the request of the Republican State Committee, published the following:

### "DEMOCRATIC 'ECONOMY' IN INDIANA."

The cost a year of the State government under four administrations—two republican and two democratic—follows:

Administration.	Cost Per Year.
Durbin, republican	\$2,389,709.41
Hanly, republican	2,865,163.39
Marshall, democrat	3,673,812.03
Ralston, democrat (one year)	4,433,379.70

### THE FACTS.

The actual cost a year of the State government under four administrations—two republican and two democratic—follows:

Administration.	Cost Per Year.
Durbin, republican	\$3,725,856.84
Hanly, republican	4,724,253.39
Marshall, democrat	4,625,005.63
Ralston, democrat	4,528,295.15

The last figures are taken from the records in the Auditor of State's Office, and can be verified.

Why do the republicans misrepresent the facts to you so much? Because they want to get back to their pie counter.

## WHO'S WHO WITH THE CANDIDATES



"BILLY" HAMMELL.

Mr. Bryan, notwithstanding the fact that his father has always been an ardent republican. Billy believes in democracy and fights for it. Last fall he started out for the democratic nomination for clerk of the Adams circuit court and he landed it, after the most exciting race of the campaign, the three starters being about even and Billy nosing them out by but forty votes over his nearest competitor. He has made a speech or two in the campaign and he makes votes where ever he goes. He says if there was any "ring" he didn't know of it and he would like to have it explained just how it worked him in. He was born in this township, just south of the city, and is known by every man, woman and child in this section besides having a general acquaintance all over the county. His election by a large majority is conceded and Billy says it will be all right with him if they make it unanimous. He promises to give the people the very best service possible, will personally have charge of his office and will try to please. Vote for "Billy" Hammell.